

Family Care
MCO Financial Statement Summaries
YTD for Period Ending March 31, 2014

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
Revenues								
Capitation	40,174,493	45,935,309	22,665,997	31,014,588	62,395,835	77,663,981	36,615,497	316,465,700
Interest Income- Operating Acct	17,372	32,563	0	1,095	0	0	16,033	67,063
Other Retro Adjustments, DHS	0	0	0	0	0	0	0	0
Other Income	9,155	39,231	(1,994)	164	(24,191)	0	0	22,364
Total Service Revenue	40,201,020	46,007,102	22,664,003	31,015,847	62,371,644	77,663,981	36,631,530	316,555,127

Expenses								
Member Service Expenses	38,786,971	41,506,703	21,380,157	27,242,455	61,282,888	76,034,400	35,099,337	301,332,910
Cost Share	(1,059,190)	(1,085,651)	(715,637)	(975,215)	(2,672,752)	(1,800,008)	(906,099)	(9,214,552)
Room & Board	(3,520,516)	(4,041,405)	(2,117,956)	(2,243,126)	(4,543,791)	(7,632,790)	(3,706,416)	(27,806,001)
Spend Down & Third Party	(358,626)	(283,722)	(220,351)	(117,670)	(596,478)	(715,244)	(348,505)	(2,640,596)
Net Member Services Expenses	33,848,639	36,095,925	18,326,213	23,906,444	53,469,867	65,886,358	30,138,316	261,671,762

Net Care Management Expenses	5,164,483	7,455,475	2,961,120	3,854,577	8,262,323	6,873,094	4,349,624	38,920,696
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Administrative Expenses	1,661,753	2,795,538	1,041,814	1,255,423	2,550,880	3,567,365	1,592,252	14,465,025
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Total Operating Expenses, CY	40,674,875	46,346,938	22,329,147	29,016,444	64,283,071	76,326,817	36,080,192	315,057,483
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Income (Loss) from Operations, CY	(473,856)	(339,835)	334,856	1,999,403	(1,911,427)	1,337,164	551,338	1,497,644
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(234,229)	(24,929)	(210,480)	(65,602)	(3,852)	213,245	(39,592)	(365,439)
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Net Income/ (Loss)	(239,626)	(314,906)	545,336	2,065,005	(1,907,575)	1,123,919	590,930	1,863,083
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Member Months by FC Target Group

Developmentally Disabled (DD)	42.6%	43.0%	45.0%	37.9%	23.3%	49.0%	54.1%	40.8%
Physically Disabled (PD)	30.9%	24.2%	34.5%	35.2%	47.9%	26.4%	21.0%	32.3%
Frail Elder (FE)	26.5%	32.8%	20.4%	26.9%	28.8%	24.6%	24.9%	26.9%
Total Member Months	14,331	16,551	8,026	11,678	24,619	25,631	11,694	112,529

Key Ratios (as % of Revenue)

Member Service Expense, Net	84.0%	78.5%	80.9%	77.1%	85.7%	84.8%	82.3%	82.7%
Care Management Service Expense	12.8%	16.2%	13.1%	12.4%	13.2%	8.8%	11.9%	12.3%
Total Member Service Expense	96.8%	94.7%	93.9%	89.5%	99.0%	93.7%	94.1%	95.0%
Administrative Expense	4.1%	6.1%	4.6%	4.0%	4.1%	4.6%	4.3%	4.6%
Total Operating Expense	100.9%	100.7%	98.5%	93.6%	103.1%	98.3%	98.5%	99.5%
Income (Loss) from Operations, CY	-1.2%	-0.7%	1.5%	6.4%	-3.1%	1.7%	1.5%	0.5%
Net Income/(Loss)	-0.6%	-0.7%	2.4%	6.7%	-3.1%	1.4%	1.6%	0.6%

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Summary PMPM Presentation								
Revenues								
Capitation	2,803.33	2,775.38	2,824.07	2,655.81	2,534.47	3,030.08	3,131.24	2,812.29
Interest Income- Operating Acct	1.21	1.97	0.00	0.09	0.00	0.00	1.37	0.60
Other Retro Adjustments, DHS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Income	0.64	2.37	(0.25)	0.01	(0.98)	0.00	0.00	0.20
Total Revenues	2,805.18	2,779.72	2,823.82	2,655.92	2,533.49	3,030.08	3,132.61	2,813.09
Expenses								
Total Member Service Expenses	2,706.51	2,507.81	2,663.86	2,332.80	2,489.26	2,966.50	3,001.59	2,677.81
Cost Share	(73.91)	(65.59)	(89.16)	(83.51)	(108.57)	(70.23)	(77.49)	(81.89)
Room & Board	(245.66)	(244.18)	(263.89)	(192.08)	(184.57)	(297.80)	(316.96)	(247.10)
Spend Down & Third Party	(25.02)	(17.14)	(27.45)	(10.08)	(24.23)	(27.91)	(29.80)	(23.47)
Net Member Service Expenses	2,361.92	2,180.89	2,283.36	2,047.14	2,171.90	2,570.57	2,577.33	2,325.36
Net Care Management Expenses	360.37	450.45	368.94	330.07	335.61	268.16	371.97	345.87
Administrative Expenses	115.96	168.90	129.80	107.50	103.61	139.18	136.16	128.54
Total Operating Expenses, CY	2,838.24	2,800.25	2,782.10	2,484.71	2,611.13	2,977.91	3,085.46	2,799.78
Income (Loss) from Operations, CY	(33.07)	(20.53)	41.72	171.21	(77.64)	52.17	47.15	13.31
Other (Revenue)/Expense, Ordinary								
Total Other (Revenue)/Expense	(16.34)	(1.51)	(26.22)	(5.62)	(0.16)	8.32	(3.39)	(3.25)
Net Income/(Loss)	(16.72)	(19.03)	67.95	176.83	(77.48)	43.85	50.53	16.56
Member Months by FC Target Group								
Developmentally Disabled (DD)	42.6%	43.0%	45.0%	37.9%	23.3%	49.0%	54.1%	40.8%
Physically Disabled (PD)	30.9%	24.2%	34.5%	35.2%	47.9%	26.4%	21.0%	32.3%
Frail Elder (FE)	26.5%	32.8%	20.4%	26.9%	28.8%	24.6%	24.9%	26.9%
Total Member Months	14,331	16,551	8,026	11,678	24,619	25,631	11,694	112,529

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Solvency Protection								
Working Capital								
Current Assets	28,323,594	28,711,021	21,102,877	15,754,613	56,470,884	54,111,187	39,042,582	243,516,759
Current Liabilities	19,683,091	20,138,640	9,015,360	12,751,574	26,644,004	36,002,315	17,461,006	141,695,990
Working Capital (Curr Assets- Curr Liab)	8,640,503	8,572,381	12,087,517	3,003,039	29,826,880	18,108,872	21,581,577	101,820,770
Requirement	4,990,957	5,749,574	2,753,343	3,740,053	7,630,190	9,235,318	4,187,520	38,286,956
Excess/(shortage)	3,649,546	2,822,807	9,334,174	(737,014)	22,196,690	8,873,554	17,394,057	63,533,814
Restricted Reserve								
Current Restricted Reserve	2,751,458	2,929,135	1,982,006	2,298,968	3,617,187	4,224,793	2,450,674	20,254,220
Required	2,663,652	2,916,525	1,917,781	2,246,684	3,543,397	4,078,439	2,395,840	19,762,319
Excess/(shortage)	87,806	12,610	64,225	52,284	73,790	146,354	54,834	491,901
Solvency Fund								
Current Solvency Fund	468,750	468,750	468,750	468,750	750,000	750,000	750,000	4,125,000
Required	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	(281,250)	(281,250)	(281,250)	(281,250)	0	0	0	(1,125,000)
*Total Equity	12,859,482	14,572,377	14,981,624	6,264,331	33,564,017	33,723,234	27,736,237	143,701,302
**Restricted Equity - Solvency Protection	8,404,609	9,416,099	5,421,125	6,736,738	11,923,586	14,063,758	7,333,360	63,299,275
Other Equity	4,454,872	5,156,278	9,560,499	(472,407)	21,640,431	19,659,477	20,402,877	80,402,028
Total Equity	12,859,482	14,572,377	14,981,624	6,264,331	33,564,017	33,723,234	27,736,237	143,701,302

* Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

** Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

The DHS presentation of financial results is a subset of the full financial statement reporting required of the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions, about the results without a thorough understanding of the program and health care industry financial reporting.