



WISCONSIN DEPARTMENT
of HEALTH SERVICES

Rate-Setting Initiative Orientation

**Children's Long-Term Support (CLTS)
Waiver Program**

County Waiver Agency Rate-Setting Orientation Agenda

- Introduction
- Rate-setting initiative updates
- Orientation to rate-setting materials
- Transition to new rates
- Next steps
- Questions

Rate-Setting Initiative

- The Wisconsin Department of Health Services (DHS) is implementing a uniform rate-setting methodology for most CLTS services to comply with federal Home and Community-Based Services waiver regulations.
- This methodology will contribute to:
 - Statewide consistency.
 - Transparency in established rates.
 - Program standardization.
 - Service-specific outcomes.

Services Included in Rate-Setting

- Adult family home
- Case management
- Child care
- Community integration services
- Counseling and therapeutic services
- Daily living skills training
- Day services

Most rates represent a ratio of one direct caregiver to one CLTS participant.

Services Included in Rate-Setting, continued

- Financial management services
- Mentoring
- Nursing services
- Respite
- Supported employment
- Supportive home care
- Transportation

Most rates represent a ratio of one direct caregiver to one CLTS participant.

Services Exempt From Rate-Setting

- Adaptive aids
- Children's foster care*
- Communication aids
- Consumer education and training
- Home modifications
- Housing counseling
- Personal emergency response systems
- Relocation services
- Specialized medical and therapeutic supplies
- Training for unpaid caregivers

*DHS will continue to set children's foster care rates in coordination with the Department of Children and Families.

Rate Methodology: Alignment

Rate methodology aligns with existing rates for comparable services:

- Medicaid fee-for-services (therapies, transportation, nursing, personal care)
- Family Care and IRIS (adult family homes, financial management services)

Rate Methodology: Alignment, continued

- Department of Children and Families (child care, foster care, institutional respite rates)
- Department of Workforce Development, Division of Vocational Rehabilitation (employment support service fee structure)

Rate Methodology Components

- Provider type
- Direct caregiver costs
- Care level
- Outliers

Rate Methodology: Provider Type

- Types: Agency or Individual
- Provider agency rates include higher administrative percentage due to increased employer roles and responsibilities, such as:
 - Recruitment
 - Training
 - Supervision
 - Issuing wages
 - State and federal reporting requirements

Rate Methodology: Direct Caregiver Costs

- Most service rates include direct caregiver costs:
 - Wages
 - Withholdings (examples: federal and state taxes, benefits)
- Exception: Financial Management Services (FMS)
 - FMS rates only include administrative costs of processing service provider payments and related activities.
 - Flat, per participant per month (PPPM) rates

Rate Methodology: Care Level

- The child's care level based on CLTS functional screen data and other information
- Services: supportive home care and respite
- Levels: low, medium, high

Rate Methodology: Outliers

Exceptions to the CLTS rate schedule based on:

- Participant's individual care needs
- Service availability

Rate Implementation

- The rates represent the maximum amounts that can be paid for each service unit without an outlier rate (outlier rates can be considered in individual circumstances).
- County waiver agencies (CWAs) are prohibited from negotiating rates with providers for in-scope services.

Rate Implementation, continued

- Services may be paid at rates lower than DHS-based rates in circumstances where a service provider's usual and customary service rate is lower than the DHS-based rate for a particular service.
- A service provider's usual and customary service rate is determined by the provider and is publicly available.

CLTS Provider Agreement Forms

- To align with rate-setting initiative, updated January 2019 agreement forms require providers to accept the DHS established rates.
- Providers must complete, sign, scan, and upload updated agreement forms during registration process.

CLTS Provider Agreement Forms, continued

- All providers re-register every four years.
- DHS issues a reminder message before the four-year re-registration deadline.
- CWAs will be able to access signed agreements from registry (provider only completes form once).

Rate Schedule Updates

Follow-up to public comments

- Clarifications
- Adjustments
- [CLTS Waiver Program Rate Schedule, P-02184](#)

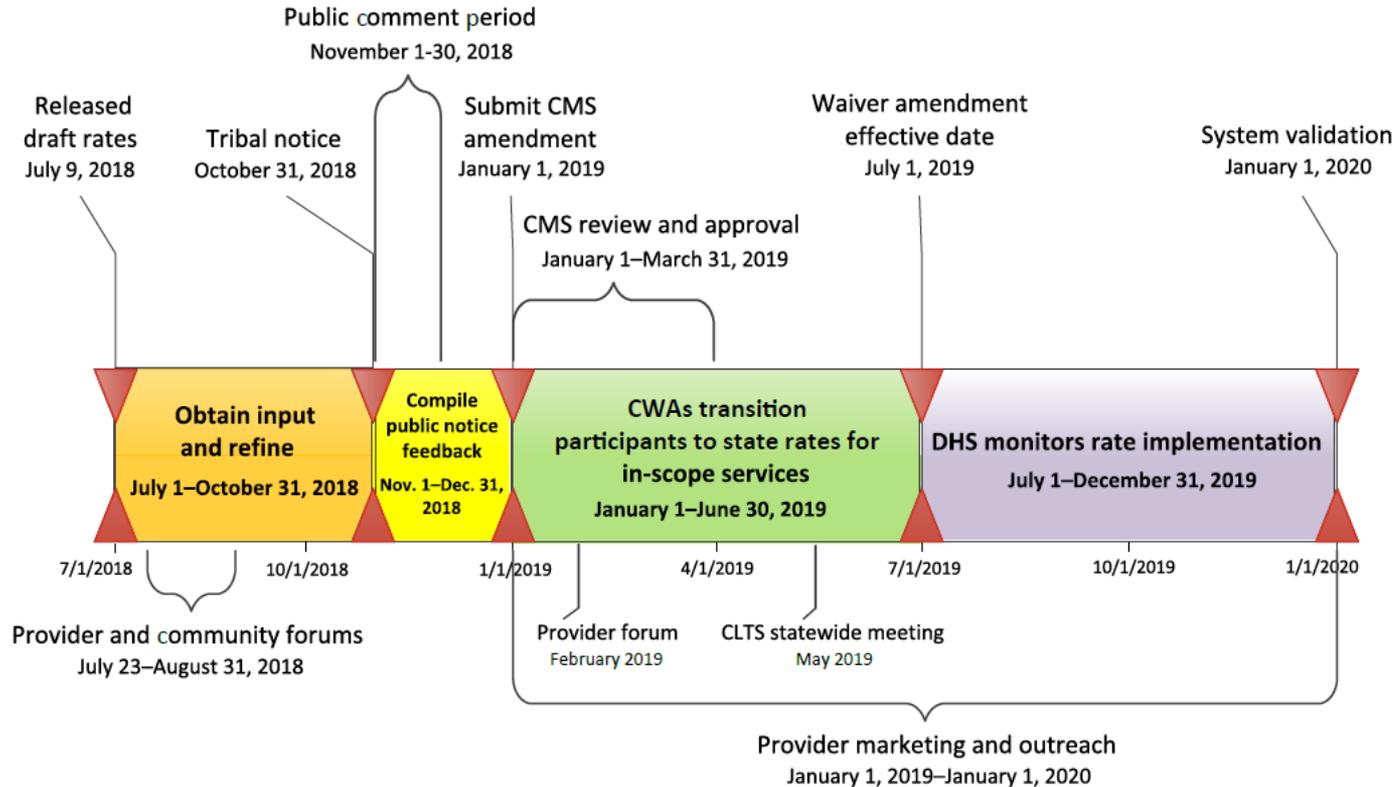
CLTS Benefit Code Crosswalk Updates

[CLTS Code Crosswalk, P-02283](#)

Rate Schedule Examples

- Tiered rate approach
- Single rate services
- Provider types rates
- Medicaid rates
- Child care
- Care level-based rates

Transition to New Rates



Next Steps: Outreach and Training

February 15, 2019	
10:30 a.m.–Noon	Provider Orientation CLTS Waiver Program Rate-Setting
1–2:30 p.m.	Financial Management Service Orientation CLTS Waiver Program Rate-Setting
February 2019	
Day, time TBD	CWA Rate-Setting Orientation Care Levels and Outliers

Questions?

Resource and Contact Information

Website

[CLTS Rate-Setting Initiative](#)

Contact information for CWAs

- Code crosswalk, authorization questions, email [DHS Provider Registry](#)
- Other questions, call CLTS technical assistance leads
- [Sign up](#) to receive updates for CLTS rate-setting initiative only

Contact information for providers

- Registry, directory questions, email [DHS Provider Registry](#)
- [Sign up](#) to receive updates for CLTS Waiver Program