Rate-Setting Initiative Orientation

Children’s Long-Term Support (CLTS) Waiver Program
County Waiver Agency Rate-Setting Orientation Agenda

- Introduction
- Rate-setting initiative updates
- Orientation to rate-setting materials
- Transition to new rates
- Next steps
- Questions
Rate-Setting Initiative

- The Wisconsin Department of Health Services (DHS) is implementing a uniform rate-setting methodology for most CLTS services to comply with federal Home and Community-Based Services waiver regulations.
- This methodology will contribute to:
  - Statewide consistency.
  - Transparency in established rates.
  - Program standardization.
  - Service-specific outcomes.
Services Included in Rate-Setting

- Adult family home
- Case management
- Child care
- Community integration services
- Counseling and therapeutic services
- Daily living skills training
- Day services

Most rates represent a ratio of one direct caregiver to one CLTS participant.
Services Included in Rate-Setting, continued

- Financial management services
- Mentoring
- Nursing services
- Respite

- Supported employment
- Supportive home care
- Transportation

Most rates represent a ratio of one direct caregiver to one CLTS participant.
Services Exempt From Rate-Setting

- Adaptive aids
- Children’s foster care*
- Communication aids
- Consumer education and training
- Home modifications
- Housing counseling
- Personal emergency response systems
- Relocation services
- Specialized medical and therapeutic supplies
- Training for unpaid caregivers

*DHS will continue to set children’s foster care rates in coordination with the Department of Children and Families.
Rate Methodology: Alignment

Rate methodology aligns with existing rates for comparable services:

- Medicaid fee-for-services (therapies, transportation, nursing, personal care)
- Family Care and IRIS (adult family homes, financial management services)
Rate Methodology: Alignment, continued

- Department of Children and Families (child care, foster care, institutional respite rates)
- Department of Workforce Development, Division of Vocational Rehabilitation (employment support service fee structure)
Rate Methodology Components

- Provider type
- Direct caregiver costs
- Care level
- Outliers
Rate Methodology: Provider Type

- Types: Agency or Individual
- Provider agency rates include higher administrative percentage due to increased employer roles and responsibilities, such as:
  - Recruitment
  - Training
  - Supervision
  - Issuing wages
  - State and federal reporting requirements
Rate Methodology: Direct Caregiver Costs

- Most service rates include direct caregiver costs:
  - Wages
  - Withholdings (examples: federal and state taxes, benefits)

- Exception: Financial Management Services (FMS)
  - FMS rates only include administrative costs of processing service provider payments and related activities.
  - Flat, per participant per month (PPPM) rates
Rate Methodology: Care Level

- The child’s care level based on CLTS functional screen data and other information
- Services: supportive home care and respite
- Levels: low, medium, high
Rate Methodology: Outliers

Exceptions to the CLTS rate schedule based on:
- Participant’s individual care needs
- Service availability
Rate Implementation

- The rates represent the maximum amounts that can be paid for each service unit without an outlier rate (outlier rates can be considered in individual circumstances).
- County waiver agencies (CWAs) are prohibited from negotiating rates with providers for in-scope services.
Rate Implementation, continued

- Services may be paid at rates lower than DHS-based rates in circumstances where a service provider's usual and customary service rate is lower than the DHS-based rate for a particular service.
- A service provider’s usual and customary service rate is determined by the provider and is publicly available.
CLTS Provider Agreement Forms

- To align with rate-setting initiative, updated January 2019 agreement forms require providers to accept the DHS established rates.
- Providers must complete, sign, scan, and upload updated agreement forms during registration process.
CLTS Provider Agreement Forms, continued

- All providers re-register every four years.
- DHS issues a reminder message before the four-year re-registration deadline.
- CWAs will be able to access signed agreements from registry (provider only completes form once).
Rate Schedule Updates

Follow-up to public comments

- Clarifications
- Adjustments

CLTS Waiver Program Rate Schedule, P-02184
CLTS Benefit Code Crosswalk Updates

CLTS Code Crosswalk, P-02283
Rate Schedule Examples

- Tiered rate approach
- Single rate services
- Provider types rates
- Medicaid rates
- Child care
- Care level-based rates
Transition to New Rates

**Public comment period**
- November 1-30, 2018

- **Released draft rates**
  - July 9, 2018

- **Tribal notice**
  - October 31, 2018

- **Submit CMS amendment**
  - January 1, 2019

- **Waiver amendment effective date**
  - July 1, 2019

- **System validation**
  - January 1, 2020

**Obtain input and refine**
- July 1–October 31, 2018

- **Compile public notice feedback**
  - Nov. 1–Dec. 31, 2018

- **CMS review and approval**
  - January 1–March 31, 2019

- **CWAs transition participants to state rates for in-scope services**
  - January 1–June 30, 2019

- **DHS monitors rate implementation**
  - July 1–December 31, 2019

- **Provider and community forums**
  - July 23–August 31, 2018

- **Provider forum**
  - February 2019

- **CLTS statewide meeting**
  - May 2019

- **Provider marketing and outreach**
  - January 1, 2019–January 1, 2020
Next Steps: Outreach and Training

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<thead>
<tr>
<th>February 15, 2019</th>
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<tbody>
<tr>
<td>10:30 a.m.–Noon Provider Orientation</td>
<td>CLTS Waiver Program Rate-Setting</td>
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<tr>
<td>1–2:30 p.m. Financial Management Service</td>
<td>CLTS Waiver Program Rate-Setting</td>
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<td>Orientation</td>
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<td>February 2019</td>
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<tr>
<td>Day, time TBD CWA Rate-Setting Orientation</td>
<td>Care Levels and Outliers</td>
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Questions?
# Resource and Contact Information

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<thead>
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<tr>
<td><strong>CLTS Rate-Setting Initiative</strong></td>
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## Contact information for CWAs
- Code crosswalk, authorization questions, email [DHS Provider Registry](#)
- Other questions, call CLTS technical assistance leads
- [Sign up](#) to receive updates for CLTS rate-setting initiative only

## Contact information for providers
- Registry, directory questions, email [DHS Provider Registry](#)
- [Sign up](#) to receive updates for CLTS Waiver Program