

From: [DHS DPHContracts](#)
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Subject: [NCI] 2016 Objectives Ready for Negotiations
Date: Monday, September 14, 2015 3:59:43 PM

This message is being sent to all local health officers, program managers, contract administrators and Regional Directors.

2016 Objectives Ready for Negotiations

We are now ready to begin the objective negotiation process for funding being issued as a part of the initial 2016 Consolidated Contract. GAC has been populated with your 2016 funding information and objective options. We have also updated the [2016 Consolidated Contract Overview](#) spreadsheet with funding information, contract numbers and negotiation status. The status of your negotiations can be found on your agency specific tab (click the cell with your Agency name on the Overview tab to get there).

The negotiation and sign-off process should be completed by **October 30, 2015**. Agencies that have not completed the negotiation process by then may be late in receiving and signing their base contract which would result in a delay of the initial CARS pre-payments in January 2016. A general overview of the negotiation process can be found in the [GAC Manual](#). Contract monitors for each program area may be identified by looking at the "Contract Monitors" tab of the 2016 Overview spreadsheet. The agency specific contract monitors and health officers have been prepopulated on the Program Contracts page. If there are others who need to be included in the negotiation process, they should be selected from the appropriate Contacts list. Further detail regarding the negotiation process for each specific program area may be found in the following sections.

Childhood Lead

The objectives for Childhood Lead are available in GAC, however loading the objectives and assigning a dollar amount is optional. If you choose to load Childhood Lead Objective in GAC, they will not be negotiated. The Childhood Lead portion of your contract will be locked on October 30th, regardless of whether or not the objectives have been loaded. Any objectives that are loaded by October 30th will be included in your contract addenda.

Family Health

This section applies to any funding on the following Profile IDs: 152002, 152020, 159321 and 159327. Program objectives will be negotiated directly with DPH staff, not in GAC. Once the negotiation process has been completed, the Family Health portion of your GAC contract will be locked.

Immunization

LHDs receiving Immunization funds must load a template objective in GAC and negotiate that objective with your Immunization contract monitor. Negotiations should be completed by October 30th.

MCH

LHDs receiving MCH funds must load their template objective(s) in GAC and negotiate those objectives with your MCH contract monitor. Negotiations should be completed by October 30th.

Oral Health Fluoride Mouthrinse and Fluoride Supplement

LHDs receiving Oral Health funds must load a template objective in GAC and negotiate that objective with your Oral Health contract monitor. Negotiations should be completed by October 30th.

Radon

This section applies to any funding in the following Profile IDs: 150327, 150321 and 103010. The Radon objectives are available in GAC, however loading the objectives and assigning a dollar amount is optional. If you choose to load Radon Objective in GAC, they will not be negotiated. The Radon portion of your contract will be locked on October 30th, regardless of whether or not the objectives have been loaded. Any objectives that are loaded by October 30th will be included in your contract addenda.

Tobacco

Tobacco funding has not yet been loaded to GAC or the 2016 Overview spreadsheet. Funding is expected to be loaded soon. Once the funding has been loaded, Tobacco program staff will contact the LHDs who are receiving funding to begin the negotiation process. Program objectives will be negotiated directly with DPH staff, not in GAC. Once the negotiation process has been completed, the Tobacco portion of your GAC contract will be locked.

WIC

Regional staff at DPH will load the WIC objectives in GAC, add the caseload values and sign off on the objective to lock the WIC portion of the contract. Local health department staff are not required to perform any activities related to the WIC funding.

If you have questions regarding the negotiation process, please contact your Contract Monitor or Matt Marcum at Matthew.Marcum@dhs.wisconsin.gov or 608-266-5318. As a reminder, the new Funding Period column on the Contract Programs page in GAC is now live. We are working to populate the funding periods with the correct dates.

Thank you,

Donna Moore
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Division of Public Health
Department of Health Services
608-261-9434

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