Governor's Task Force on the Healthcare Workforce April 4, 2024



Agenda

Minutes Review
Survey Results
Partner Presentations
Facilitated Discussions
Public Comment
Adjourn



Executive Order: Action Plan



Present a comprehensive analysis of current and future workforce challenges impacting the healthcare sector, including recruitment, retention, and burnout.



Identify strategies to improve patient care and alleviate the burden on our healthcare workforce, including through innovations in technology and alternative methods of care.



Explore educational and training pathways to create a more diverse, equitable, and sustainable healthcare workforce.



Recommend solutions, including new policies and programs, modifications to existing programs, and necessary changes to state statutes related to workforce development, industry innovation, education, and training.

Where We Are Going From Here

Next Steps

- 1. Share summary of today's discussion
- 2. Additional resources to fill gaps and provide national best practices
- 3. In May, come prepared to identify additional strategies and opportunities
- 4. In June, we will begin to prioritize across all the strategies and opportunities
- 5. We will have a draft in July

Future Meetings

- May 9 (UW La Crosse)
- June 6 (Marquette Dental School)
- July 11 (UW Green Bay)
- August 8 (Hill Farms, Madison)



Survey Results and Scope Discussion

Survey

- > Governor's Task Force on the Healthcare Workforce Survey
 - o Issued 3/19, Closed 3/27
 - o 24 Respondents, 100% response among Task Force members!

Thank you for your participation!



Thank you for your service on the Governor's Task Force on the Healthcare Workforce

This survey has been designed as a follow-up to the first Task Force meeting, which was held on March 13th. During the 3/13 meeting, the Task Force was provided information on the status of Wisconsin's healthcare workforce, recent/current initiatives aimed at bolstering this workforce, and the national context of top healthcare workforce issues. The information provided during this initial meeting was intended to be levelsetting and provide a foundation for Task Force discussions and action plan development. Future Task Force meetings will be focused on in-depth engagement. and discussion to 1) determine scope/focus of Task Force efforts. 2) identify potential policy/programmatic opportunities, 3) develop recommendations, and 4) secure stakeholder buy-in.

This brief survey offers the opportunity for Task Force members to share their thoughts on priority areas for healthcare workforce action planning. As discussed during the 3/13 meeting, states frequently structure this type of planning by profession. sector, strategy, or some mix of these. Below are examples from the presentation during the meeting.

How do states divide and conquer health workforce issues?

>What trends are we seeing in state approaches?

By Profession: example:



> By sector; example:

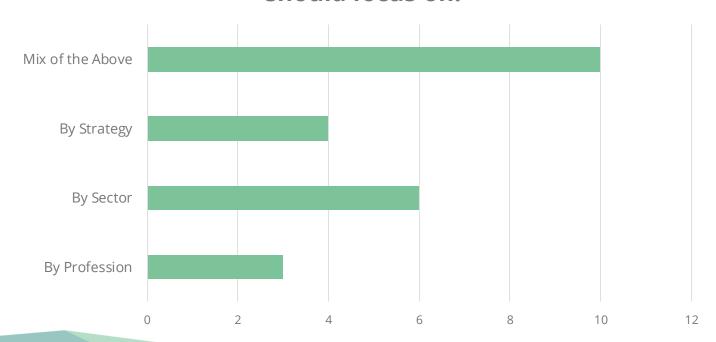






Which approach is best?

Please select which approach the Task Force should focus on.





Ranking by Breakdown

Profession: Behavioral Health

By Profession

Average Ranking

2.6

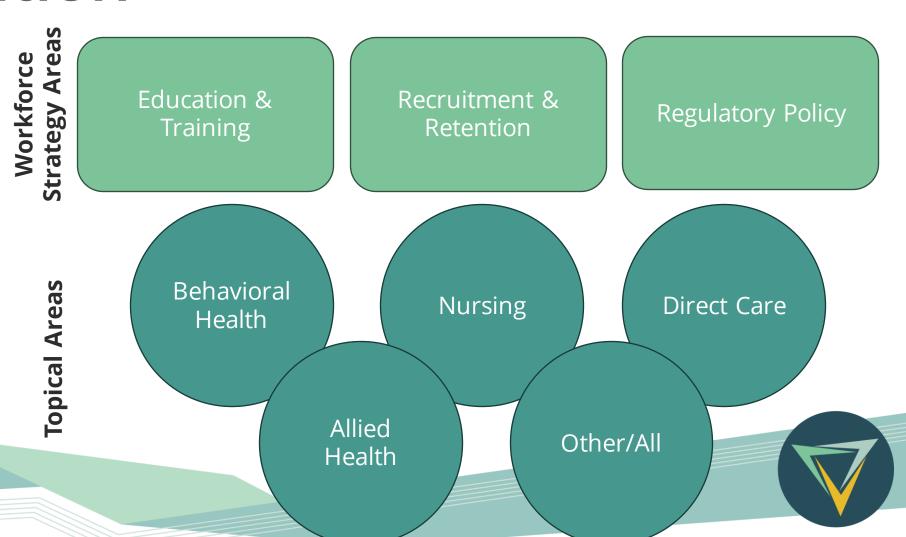
	Profession: Nurses	2.6
	Profession: Direct Care	3.5
Interpretation: A	Profession: Allied Health	4.3
lower number	Profession: Physicians	4.6
	Profession: Oral Health	5.5
indicates higher	Profession: EMS	5.6
priority (green)	Profession: Other	7.3
whereas a higher	By Sector	
number indicates	Sector: Behavioral Health	2.0
lower priority	Sector: Long term Care	2.6
10 VVCI priority	occion, Long term care	2.0
	Sector: Primary Care	2.8
(yellow or red)	S	
	Sector: Primary Care	2.8
	Sector: Primary Care Sector: EMS	2.8 4.0

By Strategy	
Strategies: Recruitment and Retention	1.7
Strategies: Education and Training	1.9
Strategies: Regulatory Policy	2.3

	Average Ranking
Mix of All	
Strategies: Education and Training	5.0
Profession: Nurses	5.3
Profession: Behavioral Health	5.8
Sector: Behavioral Health	6.5
Strategies: Recruitment and Retention	6.6
Profession: Direct Care	7.0
Strategies: Regulatory Policy	7.4
Profession: Allied Health	8.1
Sector: Long term Care	8.3
Sector: Primary Care	8.8
Profession: Physicians	9.3
Profession: Oral Health	10.1
Profession: EMS	10.9
Sector: EMS	12.6
Sector: Oral Health	12.9
Profession: Other	13.8
Sector: Other	14.8

Outcomes of Task Force Prioritization

- Recommendations are needed across all Workforce Strategy Areas
- Behavioral Health,
 Nursing, Direct Care &
 Allied Health were the
 top ranked professions
- Behavioral Health, Longterm Care & Primary Care were the top ranked sectors



National Context

Problems & Other State Solutions

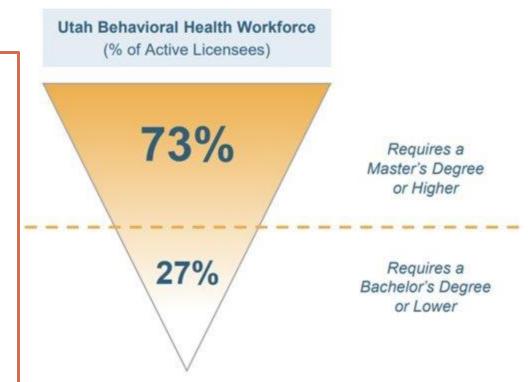


Behavioral Health

Includes: All professions providing behavioral health services

Common Issues

- Maldistributions
- Private vs. public sector service (vs. other sectors)
- Reimbursement
- High debt-to-income ratios
- "Top heavy" workforce lack of formalization for entry and middle skills roles



- Incentives to target specific state need (ex. geography, Medicaid participation, etc.)
- Marketing campaigns and scholarships
- Emerging paraprofessional roles (ex. behavioral health technician)
- Career pathways



Nursing

> Includes: All levels of nursing professionals

Common Issues

- High demand + high turnover = shortage
- Burnout
- Transition to nonclinical roles
- Insufficient capacity of faculty and preceptors



Image source: https://www.rasmussen.edu/degrees/nursing/blog/nurse-educator-shortage/

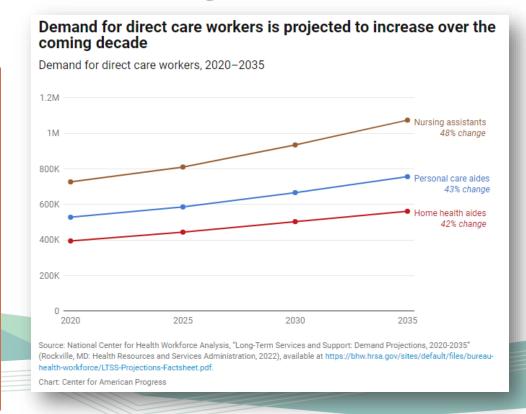
- Preceptor and faculty support – ex. tax credits, stipends, loan repayment
- Funding for nursing program expansion
- Regulatory flexibilities for faculty employment affiliations (also in clinical positions), educational level of faculty, highperforming program discretion on program expansion

Direct Care

Includes: Occupations providing care and support services in long-term settings, including facility and home- and community-based settings

Common Issues

- Widespread shortages
- High turnover
- Low wage
- High uninsured/lack of benefits
- Lack of career pathways
- Lack of perceived value/professional recognition



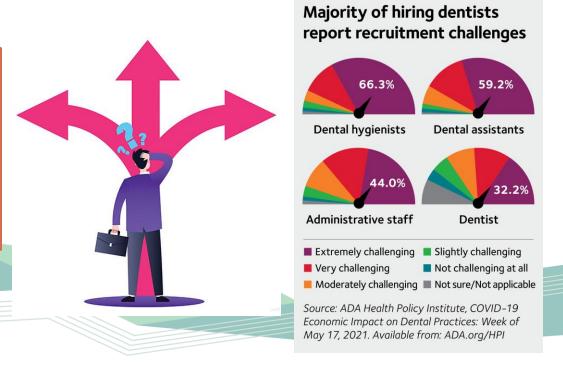
- Aligning training requirements with federal minimum
- Stipends for new trainees/workers
- Wage pass-throughs and/or minimum wage for sector (in conjunction with benefits cliff awareness)
- Career pathway buildout

Allied Health

- >Includes: Individuals who have received certificate or degree in a healthcare field
 - >Examples: Medical Assistants, Surgical Techs, Dental Assisting, Pharmacy Techs, Dental Hygiene, Rad Tech, etc.)

Common Issues

- Lack of career pathways
- Shortages among certain occupation types
- Training costs may make career pursuit inaccessible



- Paid/on-the-job (OJT) training (tuition support, apprenticeships) for jobseekers
- Employer support (stipends for skilling up workforce)
- Career pathway buildout
- Regulatory policies

Other/All

Includes: Physicians, Primary Care, Oral Health, Emergency Medical Services, and other health professions

Common Issues

- Competition
- High debt load or low wage for high skills
- Low reimbursement
- Lack of representation



- Loan repayment or scholarships
- Reimbursement increase or additional service coverage
- Early pipeline strategies



Transitioning to Discussion



Goal & Scope of Discussion

> Goal

Develop initial list of potential strategies within the Workforce Strategy Areas (Education & Training, Recruitment & Retention, Regulatory Policy)

>Scope

- >State-level
 - Focus on public and private partnerships
 - Would exclude any local/regional or otherwise individualized strategies
 - Could include scalable solutions from organizations/localities



Scope: Workforce Strategy Areas

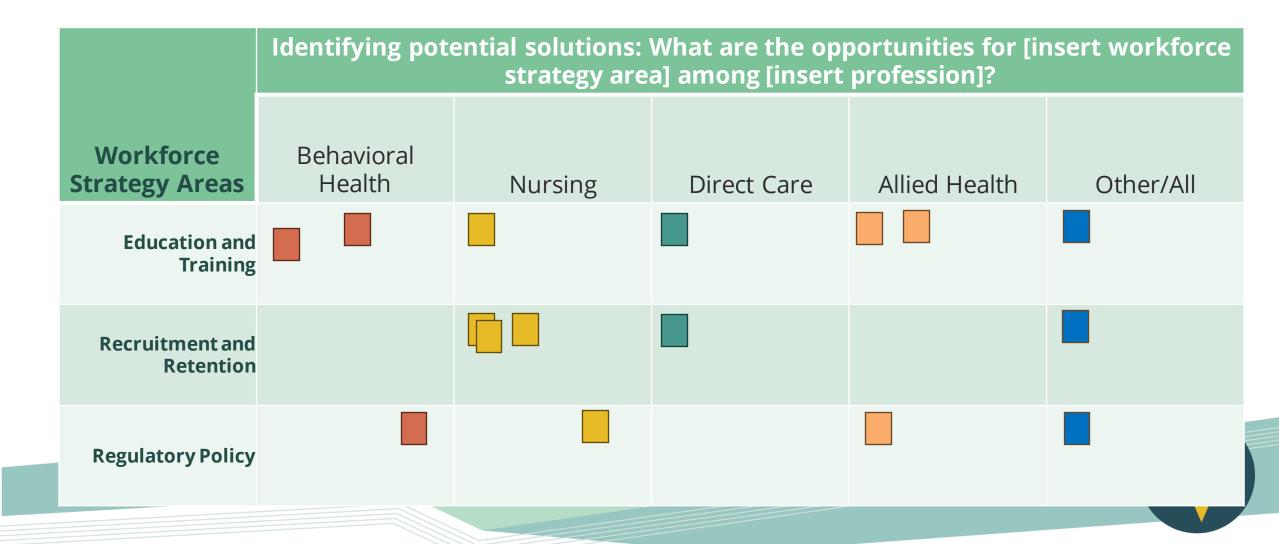
- > Education & Training
 - > Includes: All types of policies and programs aimed at building the skills and competencies of the workforce.
- > Recruitment & Retention
 - Includes: All types of policies and programs aimed at ensuring workforce availability
- > Regulatory Policy
 - >Includes: All types of policies and programs aimed at ensuring competency of the workforce and protection of the public



Breakouts

	Identifying potential solutions: What are the opportunities for [insert workforce strategy area] among [insert profession]?						
Workforce Strategy Areas	Behavioral Health	Nursing	Direct Care	Allied Health	Other/All		
Education and Training							
Recruitment and Retention							
Regulatory Policy							

Breakouts



Breakout Sessions

- > Each group will review the workforce strategy areas (Education & Training, Recruitment & Retention, Regulatory Policy) and discuss potential strategies by profession
 - "What are the opportunities for [insert workforce strategy area] among [insert profession]?"
- > The discussion should focus on potential strategies/ recommendations that the Task Force may consider including in their final report.
- > There is no expectation for each group to have ideas in all of the categories.
- > The full Task Force will reconvene to discuss outcomes of breakouts together.



Next Steps

- > A summary report listing all strategies from today's discussion will be shared with Task Force members
- > Homework
 - Additional reading materials will be shared with Task Force members
 - > The May meeting will be dedicated to
 - Learning more about the Workforce Strategy and Topical areas
 - Receiving additional ideas from Task Force members on potential strategies/opportunities





Wisconsin Apprenticeship: Assisting the Healthcare Industry

David D. Polk | Director

DWD Bureau of Apprenticeship Standards

April 4, 2024

What is Apprenticeship

- Earn-while-you-learn solution for students and job seekers
- Opportunity for employers to build their workforce their way
- Wisconsin First in the nation in Apprenticeship
 - 1st Registered Apprenticeship program -1911
 - 1st Youth Apprenticeship program 1991
 - Certified Pre-Apprenticeship 2017



Youth Apprenticeship (YA) Overview

- Statewide work-based learning program established in 1991
- 1- or 2-year experiences
- High school junior and senior years
- Combines related instruction with mentored employment
- Students work minimum of 450 hours per calendar year
- Available to youth in participating school districts - 80% of districts offer YA





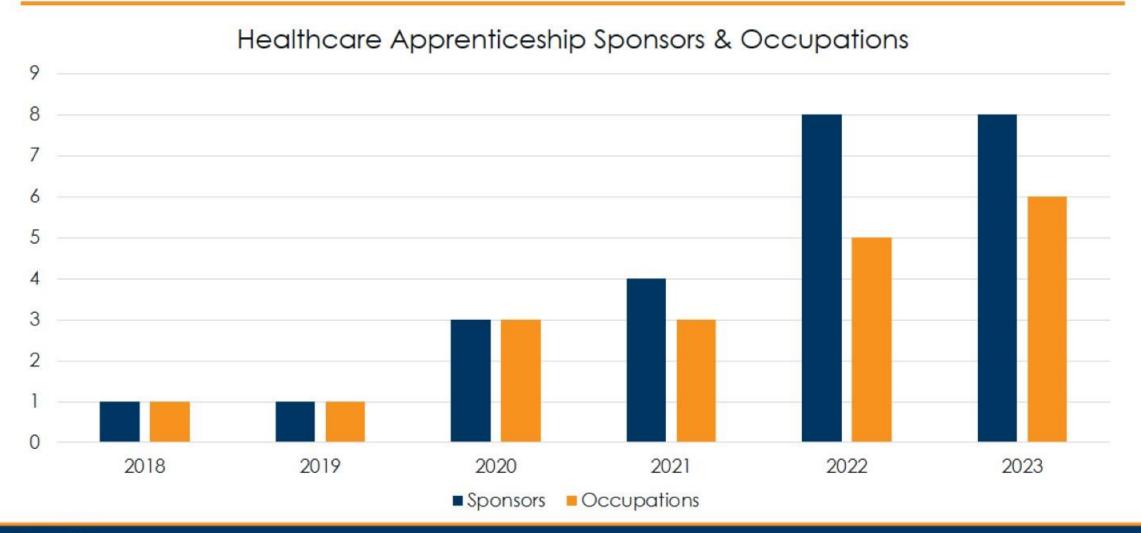
Current Healthcare Apprenticeships



- Interventional Cardiovascular Technologist
- Caregiver
- Direct Support Professional
- Medical and Clinical Laboratory Technologist
- Pharmacy Technician
- Laboratory Animal Caretaker Technician
- Medical Assistant
- Registered Nurse



Healthcare Registered Apprenticeship Growth





Newest Healthcare Apprenticeships





Questions?

Thank You!

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Registered Apprenticeship for Healthcare Occupations and Professions

Dr. Bridgett Willey, Director Allied Health Education and Career Pathways, UW Health

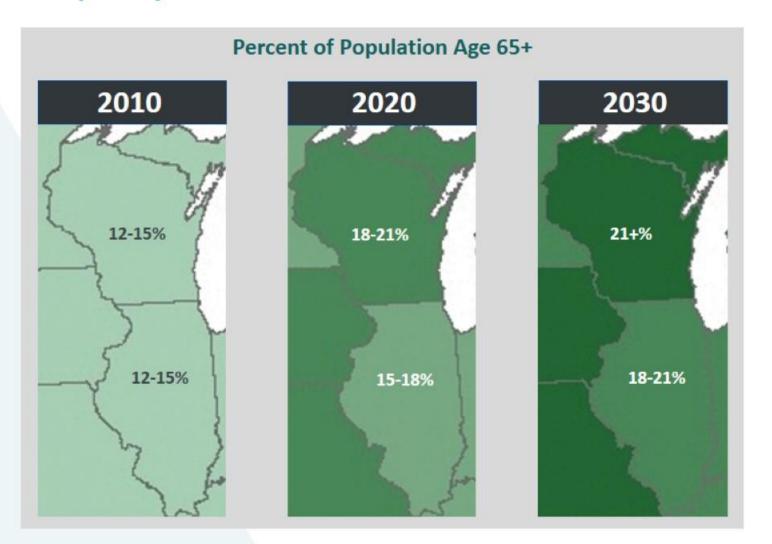


Objectives

- Share background on challenges in filling workforce needs and increasing employee diversity
- Share current approach and program overview for UW Health
- Share outcomes, wins and lessons learned in building and scaling the model
- Discuss key partnerships and scope of responsibilities necessary to establish and sustain programs



A rapidly aging population is increasing the demand for and complexity of healthcare services



With an aging population comes an increase in chronic and complex conditions requiring care



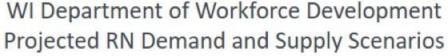


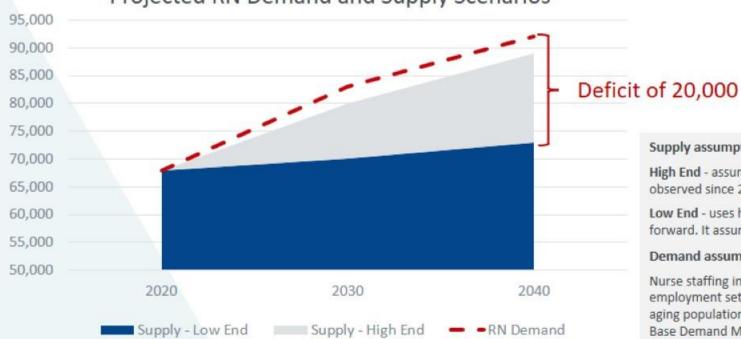
National, State, and Local Employment

- Unemployment rates historic low:
 - National unemployment 3.9% (February 24, seasonally adjusted)
 - Wisconsin unemployment 3.0% (February 24, seasonally adjusted)
 - (95,600 people)
 - Dane County 2.2% (February 24, non-seasonally adjusted)
 - (7,544 people)
- Employment in Education and Healthcare in Dane County
 - Highest number of jobs at 27.9% in 2022
 - 93.4K of 334.8K total jobs in Dane County
 - Sources: WisConomy, Wisconsin Department of Workforce Development.



The state of WI predicts an RN shortage of up to 20,000 by 2040





Supply assumptions:

High End - assumes growth of RNs will follow the same trend that has been observed since 2020 and continue to grow at the same rate

Low End - uses historical data from the RN survey to project supply going forward. It assumes continued growth but at a decreasing rate

Demand assumptions:

Nurse staffing intensity (nurse to patient ratio) & health care usage by employment setting and by patient age group are held constant, which means aging population and overall population growth are the only driving forces for the Base Demand Model



Landscape External 2022-2032 - National

- · Medical Assistants growth over next 10 years 16% much faster than average
- · Ophthalmic Assistants—16% much faster than average
- Respiratory Therapists—14% much faster than average
- Phlebotomists 10% faster than average
- Diagnostic Medical Sonographers and Cardiovascular Technologists 10% faster than average
- Maintenance/Facilities—9% as fast as average
- Web Tech—9% as fast as average
- Dieticians/Nutritionists—7% faster than average
- Nursing Assistants—7% as fast as average
- Clinical Laboratory Technicians / Technologists 7% as fast as average
- EMTs and Paramedics 7% as fast as average
- · Registered Nurses 6% as fast as average
- Radiologic Technologists—6% as fast as average
- Surgical Assistants and Technologists 6% as fast as average
- Pharmacy Techs—5% as fast as average

<u>Healthcare Occupations : Occupational Outlook Handbook: : U.S. Bureau of Labor Statistics (bls.gov)</u>



National Higher Education Trends

- Undergraduate college enrollment dropped 9.4% between 2019 – 2023
 - Multi-factorial
 - Cost
 - Decline in population during recession
 - Lucrative work
 opportunities not requiring
 a degree



Allied Health Education and Career Pathways (AHECP) – Partnerships and Approach

Middle School

HOPE Field Trips, HOPE Summer Internships, Ad hoc career awareness and exploration events

Partners:

- Urban League (Project REACH)
- BGCDC (TOPS)
- Centro Hispano (Juventud)
- MMSD and DCSC schools

High School

HOPE Program, HOPE Summer Internships, Youth Apprenticeships, Ad hoc career awareness and exploration events

Partners:

- MMSD and DCSC schools (Pathways, Renewing Futures, Upward Bound, Project SEARCH)
- BGCDC (AVID)
- Centro Hispano (Escalera)
- UW Madison (PEOPLE, ITA, LEAP)
- DVR (Project SEARCH)
- WDB (STEPS, Middle College)
- Operation Fresh Start

Post-Secondary

HOPE Mentorship, HOPE Summer Internships, HOPE Scholarship, Apprenticeships

Partners:

- INROADS (Summer internships)
- BGCDC (College Continuation Summer Internships)
- STEPS
- Edgewood (Community Scholars, Student Nursing Association)
- UW Madison (HPSP, Black Cultural Center, AHANA, other student orgs)
- Centro Hispano (Post-graduation Internship)
- WDB (STEP and Middle College summer internships

Adult

Apprenticeships (MA, NA, Phlebotomy, Pharmacy Tech, Maintenance, & Skilled Trades), Short-term Work Experiences and Internships, HOPE Scholarship

Partners:

- Centro Hispano
- Urban League
- DVR
- United Way (HIRE)
- Just Bakery
- Nehemiah

Next
Generation
Diverse,
Vetted,
Trained, and
Motivated UW
Health
Workforce





Registered Apprenticeship at UW Health

- Hired as full-time employees of UW Health from Day 1
 - · Training costs, wages and benefits supported by UWH
 - Employee signs retention agreement
 - Employees are eligible for any premium pay (sign on bonuses) upon successful completion and credential / licensing
- Requires contract between Wisconsin Department of Workforce Development (DWD), UW Health and the employee
 - Contract management on employer end.
- Increases employee diversity within workgroups / departments
 - Medical Assistants grew from 9% ethnic / racial diversity in 2018 to 36% in 2024
- Increases employee engagement, loyalty, retention
- Significantly decreases turnover and vacancy rates
 - UWH Nursing Assistants 33% turnover
 - Nursing Assistants from UWH Apprenticeship Program 5% turnover (over 2 years)



Youth Apprenticeship Overview

- Partners: MMSD, DCSC, WDB, DPI, DWD, Community Based Organizations
- State endorsed skills checklists (DWD, DPI)
- UWH Outcomes / Goals:
 - Transfer into Registered Apprenticeship Program at UWH
 - Transfer into part or full-time employment
 - Pursue healthcare related degree program at college or university

UWH YA Areas:

- Medical imaging
- Inpatient Nursing
- Outpatient Clinic Assistant
- Pharmacy Technician
- Dietetics and Nutrition
- Maintenance Tech / Skilled Trades
- Respiratory Therapy



Holistic Support Network for Registered Apprentices

Wadison College – College Partner for Specific Programs

- Provide Classroom Instruction and Curriculum alignment to maintain ACEN accreditation and ensure completion of appropriately sequenced didactic coursework.
 - · Scheduling and sequencing of didactic coursework
 - · Maintain legal agreements with UW Health
 - Provide course performance updates
 - Regular connections with AHECP team to ensure alignment with ACEN accreditation

UW Health Allied Health Education and Career Pathways:

- Support learner employment and education needs to achieve academic and professional success including:
 - UW Health daily supervision / management of apprentices
 - Scheduling
 - Manage UWH HR processes and supports (ex. FMLA, payroll)
 - Tutoring, classroom support, clinical precepting for RN curriculum
 - Monitor academic performance and employee support report out to various huddles.
 - Manage faculty and peer mentoring programs

Madison College RN Apprentices Employee Relations

AHECP

UW Health Employee Relations (ER)

- Provides consultative services for leaders and employees. We encourage a positive work environment.
- Assists with identifying and resolving workplace issues and measuring employee satisfaction and morale.

UW Health Operational Managers / Supervisors

- Support On the Job oversight and management for apprentices
- · Provide leadership support on the unit
- Regular connections with AHECP leadership to monitor employee performance on the unit

Operational Manager / Supervisor

Diversity, Equity and Inclusion

UW Health DEI Department:

- · Proactively engage with the apprentice and the community partner
- · Assist in centering belonging and well-being:
 - Field issues related to equity, inclusion, belonging, and/or culture of safety
 - · Conflict management with leaders and colleagues
 - · Connect with and understand internal resources
 - Support job transfers
 - · Support learning of relevant policies and systems processes
- Address issues related to social determinants of health & success and refer to the community partners

Allied Health Education and Career Pathways (AHECP)

- Current state of Registered and Youth Apprenticeship and non-Apprenticeship Programs
- Apprenticeship:
 - Medical Assistant capacity 100 students / calendar year 1st in the state, est. 2018
 - Nursing Assistant capacity 75 students / calendar year est. 2019
 - Cardiovascular Interventional Technologist (cath lab) 2 apprentices currently enrolled for 12 month program, est. 2022
 - Facilities / Trades 5 apprentices in 5-6 year programs, est. 2019
 - Pharmacy Technician 36 apprentices / calendar year, apprenticeship started 2023
 - Registered Nurse / LPN 16 apprentices started August 2023, 16 addtl in August 2024
 - Ophthalmic Assistant Apprenticeship enrolled 8 apprentices started 2023
 - Paramedic in process for apprenticeship for 2024 capacity 12 apprentices / year
 - Respiratory Therapy Start fall 2024 with 5 apprentices per year

Youth Apprenticeship

- 30 for 2023-24, 50 for 2024-25, scaling to 100 by 2027
- Maintain no greater than a 15 YA to 1 UW Health Career Pathways Coordinator ratio.

Non-Apprenticeship

- Schools of Medical Imaging B.S. degree programs, 8 college / university affiliations
 - Radiologic Technology (20 students per year), Diagnostic Medical Sonography (30-40 students per year)



The UW Health MA and NA apprenticeship programs, launched in 2018 and 2019, have been a great success

	Medical Assistant (MA) Apprenticeship	Nursing Assistant (NA) Apprenticeship
Number of Graduates	228 since 2018	196 since 2019
% of students completing the apprenticeship *	97%	93%
First time pass rate on credentialing exams	99.8%	92%
% employed at UW Health after completion with retention agreement	100%	100%
% BIPOC employees	91%	93%
% under-represented employees	100%	100%



Key Partnerships / Approvals / Support

DWD

- Establishes new Registered Apprenticeships curriculum / work hours
- Fit within RA rules / guidelines

Madison College

- Holds programmatic accreditation for RN / LPN and Respiratory Therapy programs
- Awards Associate Degree required for eligibility to sit for credentialing exam(s)
- Teaches most didactic courses

UW Health

- Senior leadership / board approval for any new program, operational and capital resources
- Employs and manages day to day schedules for all apprentices
- Hold programmatic accreditation for the apprenticeship and non-apprenticeship programs for which UWH staff teach all associated curriculum (didactic and clinical): Medical Assistant, Pharmacy Technician, Cardiovascular Technologist, Ophthalmology Assistant, Nursing Assistant, Schools of Medical Imaging Sciences
- Hires clinical faculty responsible for teaching clinical courses
- Manages apprentice schedules and provides wrap around support



Business Case

- Funding Sources
 - UW Health Operations
 - Grant funding: Fast Forward, WAGE\$, WIOA, US Dept of Labor
 - Philanthropic
- OJT hours
 - All OJT hours are subtracted from labor costs. Average apprentice works at between a 0.5 and 0.7 FTE.
- Tuition / Capital costs
 - Requires MOU between higher education org and UW Health
 - Tuition may be paid to either party depending on who is providing the instruction
 - Skills labs
 - Instructional space
 - Staff offices



UW Health Apprentices









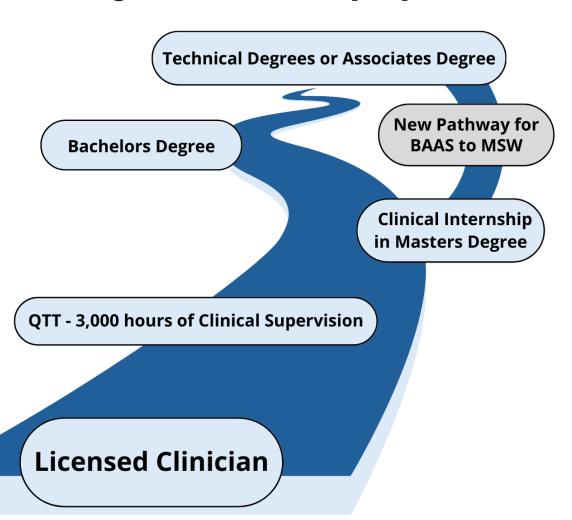
Questions



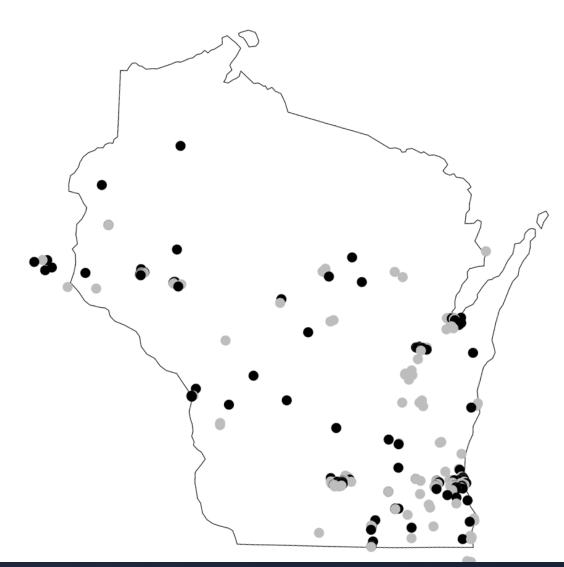
Qualified Treatment Trainees QTT Grants Program

Jessica Smith, MSW, CAPSW, Co-Founder & Director Center for Inclusive Transition, Education, & Employment (CITEE) Governor's Task Force on Healthcare Workforce April 4, 2024

Accelerating Student to Employee



QTT Graduate Awards Round 1 & 2 Internship Locations



- Round 1
- Round 2

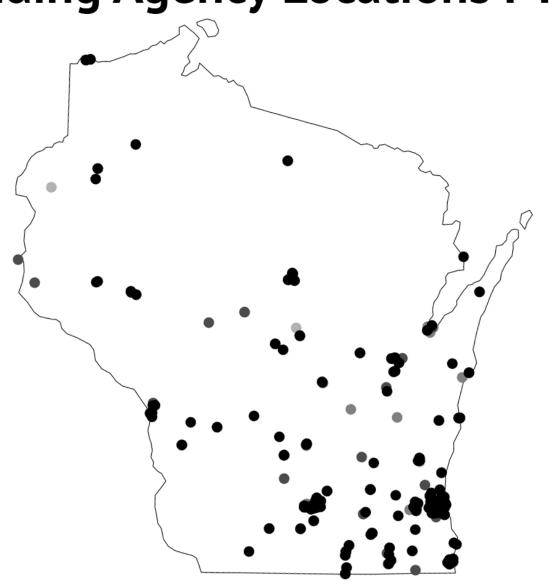
QTT Expanding Agency Locations FY21-FY24



FY22

FY23

FY24



Opportunities and Lessons Learned

- The QTT Program model works!
- Opportunity costs need to be considered. Supervision is unbillable for supervisors and QTTs
 - Modest investment = large impact
- Address pathways to graduate degree completion
 - Financial support to students and interns
 - Dual credit options for high school students
- Address licensure requirements and process
- Talent loss to bordering states
- Rural
- Labor force is too small to meet demands



QTT Grant Recipient Highlight

Pauquette Center for Psychological Services

Jill Baurers, Psy.D.

DBT-Linehan Board of Certification, Certified Clinician™ Licensed Psychologist

Clinical Training Director

Barriers to Mental Health at the Pauquette Center



PAUQUETTE CENTER

Psychological Services Family Counseling

Jill Baures, Psy.D.
Licensed Psychologist
Clinical Training Director

DBT-Linehan Board of Certification, Certified Clinician™
ibaures@pauquette.com ~ 262-473-0672

A Little bit about Pauquette

- The Pauquette Center first originated in the Baraboo/Portage area over 50 years ago
- We have now expanded to having eight clinics total
 - Portage, Baraboo, Prairie Du Sac, Richland Center, Reedsburg, Columbus, Madison, and Whitewater
- The Whitewater clinic was developed in 2021 specifically for training to focus on providing quality training and increasing mental health clinicians
- We have approximately 45 clinicians on staff and several support staff
- We serve children, adolescents, adults through individual, group, family, and couple work
- We also have specific programs including comprehensive DBT, DV groups,
 Anger Management groups, SOT, and Contract work

Barriers we have observed at Pauquette

- The demand for mental health appears to be much higher pre-covid
 - We now have a waitlist that fluctuates up to 400 clients
 - We need to balance immediate access and optimal care
- Paying staff for non-revenue generating services
 - Supervising clinicians and supporting the burn out that occurs in our field
- The credentialing process through insurance companies
 - Each payer requires different things
 - Some do not allow clinicians with training licenses to see their clients or require certain degrees
 - This makes it difficult to serve clients with these insurances as we have a smaller pool of clinicians that can see them
 - Some are denying credentialing of qualified providers stating they "have enough providers"
- The amount of time credentialing takes
 - At the time of hire of a new clinician, it takes approximately 90 days to get them fully credentialed with payers
 - o The Behavioral Health Telehealth Partnerships Grant has been exceptionally helpful with this
 - We noticed a clear pattern of early retention with employees and a decrease in our waitlist when utilizing the telehealth grant that we received through the state

Barriers we have observed at Pauquette Continued...

- Recruitment
 - Particularly to our rural clinics
- Physical access to care
 - Telehealth has helped with this and some people do not have access to internet
 - We often need to problem solve with clients, particularly those in rural areas on how to access the services we provide
- Insurance reimbursement not matching inflation
 - This impacts our ability to pay clinicians and provide regular raises
 - We have had to pursue other avenues for income through contract work to support raises and paying for health care for our staff
 - We have high risk clients on a waitlist for out comprehensive DBT program
 - DBT requires extra support, training, and supervision for new clinicians which requires additional costs
- Increased requirements for justification of services
 - This takes more time and decreases the amount of time clinicians can spend on client care

QTT Expanding Agency Grant

- We have now received this grant for three years
- It has significantly helped us expand our training program and has made it easier to pay our supervisors and provide quality training
- The training provided by the grant has helped our supervisors take a more evidence based approach in supervision and provide quality training

What we have Implemented with the Grant Funds

- Paying our Supervisors for supervision and Administrative time versus eating the cost
- Paying our IT's for their time in supervision
- We have a monthly supervisor support group that provides ongoing training to our supervisors
- We have a monthly IT support group that supports our IT's in the licensure process and developing their clinical identity
- We also have a bi-weekly new hire group for newly hired IT's to help them learn our system and receive onboarding in the first six months of hire. This also provides regularly documentation review and feedback

Data of IT's working at the Pauquette Center

Year	IT's on staff (APSW, LPC-IT, LMFT-IT)
2019	7
2020	7
2021	12
2022	16
202	13
2024	8

- Please note numbers seem to be increasing because many of those hired in 2019/2020 became fully licensed in the last year
- The grant has been incredibly helpful in hiring additional IT's for our organization

Thank you for your time today and Inviting me to Speak with your Team

- If there are any further questions feel free to reach out to me
- jbaures@pauquette.com
- 262-473-0672
- I appreciate all that you are working towards, Thank you