













Effective Advocacy

What Makes an Effective Lobbyist?

- Knows the legislative process
- Builds and maintains relationships with policy makers
- Develops effective political strategies
- · Analyzes key policy issues
- Utilizes grassroots contacts







Effective Advocacy

What is Grassroots Advocacy?

The act of many working as a group to communicate the <u>SAME</u> message to policymakers.







Become an Advocate

Become a Successful Advocate

- Understand the legislative process
- Become an expert on your issues
- Know your legislators
- Build relationships with legislators







Become an Advocate

Building a Relationship

- Attend town hall meetings
- Interact at community events
- Attend political fundraisers
- Respond to ACTION ALERTS







Grassroots Advocacy

Why Does Grassroots Advocacy Work?

- Legislators care about your issues
- Legislators want to help because:
 - ✓ You're from the district
 - ✓ You're active in your community
 - ✓ You vote and can help re-elect them





Grassroots Advocacy

Contacting Your Legislator - **DO**

- DO identify yourself as a constituent
- DO use personal stories
- DO stay on message
- · DO ask for their position and assistance



Grassroots Advocacy

How to Communicate with your Legislator

- Action Alert
- Letter
- E-mail
- Phone Call
- Personal Visit





Grassroots Advocacy

Contacting Your Legislator – *DON'T*

- DON'T discount staff
- DON'T discuss unrelated issues
- DON'T overreact or be rude
- DON'T be intimidated



Remember, legislators are regular people. <u>Don't be intimidated!</u>
"We're maximizing the quality of our mistakes."

"We have a permanent plan for the time being."
"I don't necessarily believe what I think."

"There comes a time to put principle aside and do what's right." $\hfill \hfill$

"Tomorrow morning we will have an all-day meeting."



Grassroots Advocacy

Explain the Issue

- State the issue
- Discuss key points
- Give examples





Grassroots Advocacy

The Greeting

- Find a Connection
- Keep it Brief!





Grassroots Advocacy

The Ask

"Can I count on your vote?"





Grassroots Advocacy

Establish Credibility

- Connection to the district
- Influence among constituency
- Knowledge of health care



Advocacy: To Be a Resource

- YOU CAN provide legislators with information on any issue as it relates to public health.
- Be sure to clearly state the information being provided is for "informational purposes" and you are happy to be a "resource."
- DO NOT ask them to support or oppose if you are on public time.
- If you want to ask for their support or opposition in an official capacity, be sure to so do on your OWN TIME and with your OWN RESOURCES.



