Collaboration Continuum Matrix for Working Together

	Networking	Coordinating	Cooperating	Collaborating
Definition	Exchanging information for	Exchanging information for	Exchanging information for	Exchanging information for mutual
	mutual benefit	mutual benefit, and altering	mutual benefit, altering	benefit, altering activities, sharing
		activities to achieve a	activities, and sharing resources	resources, and enhancing the
		common purpose	to achieve a common purpose	capacity of another to achieve a
				common purpose.
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Relationship	Informal	Formal	Formal	Formal
Characteristics	Minimal time commitments	Moderate time commitments	Substantial time commitments	Extensive time commitments
	Limited levels of trust	Moderate levels of trust	High levels of trust	Very high levels of trust
	No necessity to share turf	No necessity to share turf	Significant access to each other's turf	Extensive areas of common turf
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Primary Focus	Information exchange	Making access to services or resources more user-friendly	Sharing of resources to achieve a common purpose	Enhancing each other's capacity to achieve a common purpose
Resources	No mutual sharing of	No or minimal sharing of	Moderate to extensive sharing of	Full sharing of resources, and full
	resources necessary	resources necessary	resource and some sharing of	sharing of risks, responsibilities,
			risks, responsibilities, and	and rewards
			rewards	

Source: Himmelman, A. T. (2002, January). Collaboration for a Change [Definitions, Decision-making models, Roles, and Collaboration Process Guide]. HIMMELMAN Consulting, Minneapolis, MN.