

Family Care
MCO Financial Statement Summaries
YTD for Period Ending March 31, 2015

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CCF	Total
Revenues								
Capitation	42,033,937	49,286,098	23,528,086	30,500,101	64,931,475	82,396,525	41,388,967	334,065,190
Interest Income- Operating Acct	15,782	34,944	0	1,497	0	0	16,831	69,053
Other Retro Adjustments, DHS	0	0	0	30,000	0	0	0	30,000
Other Income	20,376	50,995	3,970	15	12,909	0	0	88,265
Total Service Revenue	42,070,095	49,372,037	23,532,056	30,531,613	64,944,385	82,396,525	41,405,798	334,252,509

Expenses								
Member Service Expenses	39,729,243	43,103,342	21,292,035	26,864,530	62,974,747	80,855,322	39,939,720	314,758,938
Cost Share	(1,190,977)	(1,142,100)	(705,967)	(985,156)	(2,769,810)	(2,050,425)	(1,013,826)	(9,858,261)
Room & Board	(4,033,384)	(4,092,014)	(2,179,959)	(2,287,444)	(4,737,777)	(8,164,352)	(3,981,825)	(29,476,756)
Spend Down & Third Party	(201,906)	(375,175)	(249,076)	(127,783)	(682,163)	(847,935)	(443,003)	(2,927,042)
Net Member Services Expenses	34,302,975	37,494,053	18,157,032	23,464,147	54,784,996	69,792,609	34,501,066	272,496,879

Net Care Management Expenses	5,373,279	7,722,335	2,991,121	3,895,804	8,308,235	7,859,985	4,706,407	40,857,165
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Administrative Expenses	1,813,606	2,310,835	1,129,591	1,361,915	2,355,888	3,122,465	1,813,563	13,907,863
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Total Operating Expenses, CY	41,489,860	47,527,223	22,277,743	28,721,866	65,449,119	80,775,060	41,021,036	327,261,907
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Income (Loss) from Operations, CY	580,235	1,844,813	1,254,313	1,809,747	(504,734)	1,621,466	384,762	6,990,602
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	14,807	(63,870)	(255)	(43,021)	(2,828)	63,114	(1,237)	(33,290)
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Net Income/ (Loss)	565,428	1,908,683	1,254,568	1,852,768	(501,906)	1,558,351	385,999	7,023,892
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Member Months by FC Target Group

Developmentally Disabled (DD)	41.6%	42.0%	46.0%	39.1%	24.4%	47.2%	51.7%	40.4%
Physically Disabled (PD)	31.8%	25.3%	33.1%	34.3%	44.2%	28.4%	23.3%	32.1%
Frail Elder (FE)	26.6%	32.7%	20.9%	26.6%	31.4%	24.4%	25.0%	27.5%
Total Member Months	14,953	17,042	7,916	11,367	25,030	26,855	12,637	115,799

Key Ratios (as % of Revenue)

Member Service Expense, Net	81.5%	75.9%	77.2%	76.9%	84.4%	84.7%	83.3%	81.5%
Care Management Service Expense	12.8%	15.6%	12.7%	12.8%	12.8%	9.5%	11.4%	12.2%
Total Member Service Expense	94.3%	91.5%	89.9%	89.7%	97.2%	94.2%	94.7%	93.7%
Administrative Expense	4.3%	4.7%	4.8%	4.5%	3.6%	3.8%	4.4%	4.2%
Total Operating Expense	98.6%	96.2%	94.7%	94.2%	100.8%	98.0%	99.1%	97.9%
Income (Loss) from Operations, CY	1.4%	3.7%	5.3%	5.9%	-0.8%	2.0%	0.9%	2.1%
Net Income/(Loss)	1.3%	3.9%	5.3%	6.1%	-0.8%	1.9%	0.9%	2.1%

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Summary PMPM Presentation								
Revenues								
Capitation	2,811.07	2,892.04	2,972.34	2,683.21	2,594.17	3,068.20	3,275.24	2,884.86
Interest Income- Operating Acct	1.06	2.05	0.00	0.13	0.00	0.00	1.33	0.60
Other Retro Adjustments, DHS	0.00	0.00	0.00	2.64	0.00	0.00	0.00	0.26
Other Income	1.36	2.99	0.50	0.00	0.52	0.00	0.00	0.76
Total Revenues	2,813.49	2,897.08	2,972.84	2,685.99	2,594.69	3,068.20	3,276.57	2,886.48
Expenses								
Total Member Service Expenses	2,656.94	2,529.24	2,689.85	2,363.38	2,515.99	3,010.81	3,160.55	2,718.14
Cost Share	(79.65)	(67.02)	(89.19)	(86.67)	(110.66)	(76.35)	(80.23)	(85.13)
Room & Board	(269.74)	(240.11)	(275.40)	(201.24)	(189.29)	(304.02)	(315.09)	(254.55)
Spend Down & Third Party	(13.50)	(22.01)	(31.47)	(11.24)	(27.25)	(31.57)	(35.06)	(25.28)
Net Member Service Expenses	2,294.05	2,200.10	2,293.80	2,064.23	2,188.79	2,598.87	2,730.18	2,353.18
Net Care Management Expenses	359.34	453.14	377.87	342.73	331.93	292.68	372.43	352.83
Administrative Expenses	121.29	135.60	142.70	119.81	94.12	116.27	143.51	120.10
Total Operating Expenses, CY	2,774.68	2,788.83	2,814.38	2,526.78	2,614.85	3,007.82	3,246.12	2,826.11
Income (Loss) from Operations, CY	38.80	108.25	158.46	159.21	(20.17)	60.38	30.45	60.37
Other (Revenue)/Expense, Ordinary								
Total Other (Revenue)/Expense	0.99	(3.75)	(0.03)	(3.78)	(0.11)	2.35	(0.10)	(0.29)
Net Income/(Loss)	37.81	112.00	158.49	163.00	(20.05)	58.03	30.55	60.66
Member Months by FC Target Group								
Developmentally Disabled (DD)	41.6%	42.0%	46.0%	39.1%	24.4%	47.2%	51.7%	40.4%
Physically Disabled (PD)	31.8%	25.3%	33.1%	34.3%	44.2%	28.4%	23.3%	32.1%
Frail Elder (FE)	26.6%	32.7%	20.9%	26.6%	31.4%	24.4%	25.0%	27.5%
Total Member Months	14,953	17,042	7,916	11,367	25,030	26,855	12,637	115,799

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	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CCF	Total
Solvency Protection								
Working Capital								
Current Assets	32,429,389	30,588,569	23,511,426	22,164,801	54,950,301	52,421,905	39,715,291	255,781,682
Current Liabilities	25,443,362	24,111,471	10,890,912	12,613,687	27,438,032	35,839,504	21,324,545	157,661,513
Working Capital (Curr Assets- Curr Liab)	6,986,027	6,477,098	12,620,514	9,551,114	27,512,269	16,582,401	18,390,746	98,120,169
Working Capital Requirement	5,138,757	6,021,028	2,780,200	3,612,069	7,847,505	9,596,681	4,879,428	39,875,668
Excess/(shortage)	1,847,270	456,070	9,840,314	5,939,045	19,664,764	6,985,720	13,511,318	58,244,501

Restricted Reserve								
Current Restricted Reserve	2,756,554	3,026,373	1,983,867	2,204,316	3,620,805	4,269,776	2,627,637	20,489,329
Restricted Reserve Requirement	2,712,919	3,007,009	1,926,733	2,204,023	3,615,835	4,198,894	2,626,476	20,291,889
Excess/(shortage)	43,635	19,364	57,134	293	4,970	70,882	1,161	197,440

Solvency Fund								
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	0	0	0	0	0	0	0	0

*Restricted Equity - Solvency Protection	8,601,676	9,778,037	5,456,933	6,566,092	12,213,340	14,545,575	8,255,904	65,417,557
Other Equity	3,004,482	3,016,579	10,305,945	5,667,654	19,132,645	18,443,044	14,862,369	74,432,718
**Total Equity	11,606,158	12,794,616	15,762,878	12,233,746	31,345,985	32,988,619	23,118,273	139,850,275

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.