

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending June 30, 2015**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Revenues</b>								
Capitation	84,483,619	98,797,952	47,363,521	61,155,538	130,060,914	166,354,118	83,862,965	672,078,627
Interest Income- Operating Acct	30,717	79,268	0	2,651	0	0	41,389	154,025
Other Retro Adjustments, DHS	0	0	0	97,994	257,044	0	0	355,038
Other Income	62,039	110,496	59,333	30	25,425	0	17,000	274,322
<b>Total Service Revenue</b>	<b>84,576,374</b>	<b>98,987,717</b>	<b>47,422,853</b>	<b>61,256,213</b>	<b>130,343,383</b>	<b>166,354,118</b>	<b>83,921,354</b>	<b>672,862,012</b>

<b>Expenses</b>								
Member Service Expenses	81,101,781	86,937,397	44,161,890	54,903,217	124,768,740	164,363,497	80,027,312	636,263,834
Cost Share	(2,812,587)	(2,262,292)	(1,410,089)	(1,975,243)	(5,586,952)	(4,177,309)	(2,171,782)	(20,396,253)
Room & Board	(7,954,700)	(8,161,868)	(4,414,603)	(4,604,104)	(9,562,731)	(16,522,695)	(8,093,986)	(59,314,687)
Spend Down & Third Party	(223,433)	(715,783)	(502,201)	(257,787)	(1,392,975)	(1,774,747)	(886,604)	(5,753,530)
<b>Net Member Services Expenses</b>	<b>70,111,062</b>	<b>75,797,454</b>	<b>37,834,997</b>	<b>48,066,083</b>	<b>108,226,082</b>	<b>141,888,746</b>	<b>68,874,940</b>	<b>550,799,364</b>

Net Care Management Expenses	10,382,599	15,416,689	6,553,931	7,787,719	16,590,794	15,559,027	9,961,641	82,252,400
------------------------------	------------	------------	-----------	-----------	------------	------------	-----------	------------

Administrative Expenses	3,730,979	4,627,749	2,430,396	2,844,688	4,892,597	6,222,804	3,751,171	28,500,383
-------------------------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	------------

<b>Total Operating Expenses, CY</b>	<b>84,224,640</b>	<b>95,841,892</b>	<b>46,819,324</b>	<b>58,698,490</b>	<b>129,709,473</b>	<b>163,670,577</b>	<b>82,587,752</b>	<b>661,552,147</b>
-------------------------------------	-------------------	-------------------	-------------------	-------------------	--------------------	--------------------	-------------------	--------------------

<b>Income (Loss) from Operations, CY</b>	<b>351,735</b>	<b>3,145,824</b>	<b>603,530</b>	<b>2,557,723</b>	<b>633,910</b>	<b>2,683,541</b>	<b>1,333,602</b>	<b>11,309,865</b>
--	----------------	------------------	----------------	------------------	----------------	------------------	------------------	-------------------

**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(467,529)	(46,451)	4,610	82,649	(2,168,061)	906,829	(303,179)	(1,991,133)
-------------------------------	-----------	----------	-------	--------	-------------	---------	-----------	-------------

<b>Net Income/ (Loss)</b>	<b>819,264</b>	<b>3,192,275</b>	<b>598,920</b>	<b>2,475,074</b>	<b>2,801,971</b>	<b>1,776,713</b>	<b>1,636,781</b>	<b>13,300,998</b>
---------------------------	----------------	------------------	----------------	------------------	------------------	------------------	------------------	-------------------

**Member Months by FC Target Group**

Developmentally Disabled (DD)	41.7%	42.0%	46.4%	39.5%	24.4%	46.8%	51.4%	40.4%
Physically Disabled (PD)	31.3%	25.4%	32.9%	33.9%	43.7%	28.6%	23.2%	31.9%
Frail Elder (FE)	27.0%	32.6%	20.7%	26.6%	31.9%	24.6%	25.4%	27.7%
<b>Total Member Months</b>	<b>29,988</b>	<b>34,066</b>	<b>15,917</b>	<b>22,782</b>	<b>50,129</b>	<b>54,246</b>	<b>25,633</b>	<b>232,761</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	82.9%	76.5%	79.8%	78.5%	83.1%	85.3%	82.0%	81.9%
Care Management Service Expense	12.3%	15.6%	13.8%	12.7%	12.7%	9.3%	11.9%	12.2%
<b>Total Member Service Expense</b>	<b>95.2%</b>	<b>92.1%</b>	<b>93.6%</b>	<b>91.2%</b>	<b>95.8%</b>	<b>94.6%</b>	<b>93.9%</b>	<b>94.1%</b>
Administrative Expense	4.4%	4.7%	5.1%	4.6%	3.7%	3.8%	4.5%	4.2%
Total Operating Expense	99.6%	96.8%	98.7%	95.8%	99.5%	98.4%	98.4%	98.3%
<b>Income (Loss) from Operations, CY</b>	<b>0.4%</b>	<b>3.2%</b>	<b>1.3%</b>	<b>4.2%</b>	<b>0.5%</b>	<b>1.6%</b>	<b>1.6%</b>	<b>1.7%</b>
Net Income/(Loss)	1.0%	3.2%	1.3%	4.0%	2.1%	1.1%	2.0%	2.0%

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending June 30, 2015**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Summary PMPM Presentation</b>								
<b>Revenues</b>								
Capitation	2,817.26	2,900.19	2,975.67	2,684.38	2,594.52	3,066.66	3,271.63	2,887.42
Interest Income- Operating Acct	1.02	2.33	0.00	0.12	0.00	0.00	1.61	0.66
Other Retro Adjustments, DHS	0.00	0.00	0.00	4.30	5.13	0.00	0.00	1.53
Other Income	2.07	3.24	3.73	0.00	0.51	0.00	0.66	1.18
<b>Total Revenues</b>	<b>2,820.35</b>	<b>2,905.76</b>	<b>2,979.40</b>	<b>2,688.80</b>	<b>2,600.16</b>	<b>3,066.66</b>	<b>3,273.91</b>	<b>2,890.78</b>
<b>Expenses</b>								
Total Member Service Expenses	2,704.48	2,552.03	2,774.52	2,409.94	2,488.95	3,029.97	3,122.00	2,733.55
Cost Share	(93.79)	(66.41)	(88.59)	(86.70)	(111.45)	(77.01)	(84.72)	(87.63)
Room & Board	(265.26)	(239.59)	(277.35)	(202.09)	(190.76)	(304.59)	(315.76)	(254.83)
Spend Down & Third Party	(7.45)	(21.01)	(31.55)	(11.32)	(27.79)	(32.72)	(34.59)	(24.72)
<b>Net Member Service Expenses</b>	<b>2,337.98</b>	<b>2,225.02</b>	<b>2,377.03</b>	<b>2,109.83</b>	<b>2,158.95</b>	<b>2,615.65</b>	<b>2,686.92</b>	<b>2,366.37</b>
Net Care Management Expenses	346.23	452.55	411.76	341.84	330.96	286.82	388.62	353.38
Administrative Expenses	124.42	135.85	152.69	124.87	97.60	114.71	146.34	122.44
<b>Total Operating Expenses, CY</b>	<b>2,808.62</b>	<b>2,813.42</b>	<b>2,941.48</b>	<b>2,576.53</b>	<b>2,587.51</b>	<b>3,017.19</b>	<b>3,221.88</b>	<b>2,842.19</b>
<b>Income (Loss) from Operations, CY</b>	<b>11.73</b>	<b>92.34</b>	<b>37.92</b>	<b>112.27</b>	<b>12.65</b>	<b>49.47</b>	<b>52.03</b>	<b>48.59</b>
<b>Other (Revenue)/Expense, Ordinary</b>								
Total Other (Revenue)/Expense	(15.59)	(1.36)	0.29	3.63	(43.25)	16.72	(11.83)	(8.55)
<b>Net Income/(Loss)</b>	<b>27.32</b>	<b>93.71</b>	<b>37.63</b>	<b>108.64</b>	<b>55.90</b>	<b>32.75</b>	<b>63.85</b>	<b>57.14</b>
<b>Member Months by FC Target Group</b>								
Developmentally Disabled (DD)	41.7%	42.0%	46.4%	39.5%	24.4%	46.8%	51.4%	40.4%
Physically Disabled (PD)	31.3%	25.4%	32.9%	33.9%	43.7%	28.6%	23.2%	31.9%
Frail Elder (FE)	27.0%	32.6%	20.7%	26.6%	31.9%	24.6%	25.4%	27.7%
<b>Total Member Months</b>	<b>29,988</b>	<b>34,066</b>	<b>15,917</b>	<b>22,782</b>	<b>50,129</b>	<b>54,246</b>	<b>25,633</b>	<b>232,761</b>

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending June 30, 2015**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Solvency Protection</b>								
<b>Working Capital</b>								
Current Assets	25,518,074	31,723,806	22,206,511	22,229,712	54,794,041	51,178,510	39,381,541	247,032,196
Current Liabilities	18,494,768	23,872,722	10,540,575	12,166,341	23,801,102	33,871,829	21,387,710	144,135,047
Working Capital (Curr Assets- Curr Liab)	7,023,306	7,851,084	11,665,936	10,063,371	30,992,939	17,306,682	17,993,831	102,897,149
Working Capital Requirement	5,138,757	6,021,028	3,253,475	3,612,069	7,847,505	9,596,681	5,400,169	40,869,684
Excess/(shortage)	1,884,549	1,830,056	8,412,461	6,451,302	23,145,434	7,710,001	12,593,662	62,027,465
<b>Restricted Reserve</b>								
Current Restricted Reserve	2,757,757	3,029,805	2,085,243	2,205,140	3,621,708	4,267,244	2,801,214	20,768,110
Restricted Reserve Requirement	2,712,919	3,007,009	2,084,492	2,204,023	3,615,835	4,198,894	2,800,056	20,623,228
Excess/(shortage)	44,838	22,795	751	1,117	5,873	68,350	1,158	144,882
<b>Solvency Fund</b>								
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	0	0	0	0	0	0	0	0
*Restricted Equity - Solvency Protection	8,601,676	9,778,037	6,087,967	6,566,092	12,213,340	14,545,575	8,950,225	66,742,912
Other Equity	3,258,319	4,300,154	9,019,263	6,289,961	22,614,217	18,543,600	15,411,769	79,437,282
**Total Equity	11,859,995	14,078,192	15,107,230	12,856,053	34,827,557	33,089,174	24,361,994	146,180,195

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*