

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending June 30, 2016**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Revenues</b>								
Capitation	89,794,525	99,127,316	77,200,956	65,880,508	133,194,938	175,767,322	116,295,164	757,260,729
Interest Income- Operating Acct	23,519	73,369	0	9,098	0	0	56,603	162,589
Other Retro Adjustments, DHS	-	230,000	2,096,410	9,051	571,239	618,333	201,844	3,726,877
Other Income	199,604	27,950	99,058	263	29,124	0	28,000	383,999
<b>Total Service Revenue</b>	<b>90,017,648</b>	<b>99,458,635</b>	<b>79,396,424</b>	<b>65,898,920</b>	<b>133,795,301</b>	<b>176,385,655</b>	<b>116,581,611</b>	<b>761,534,194</b>

<b>Expenses</b>								
Member Service Expenses	84,929,409	90,045,280	77,433,710	56,801,264	129,998,641	177,796,062	115,858,991	732,863,357
Cost Share	(3,315,172)	(2,979,260)	(2,519,325)	(2,260,364)	(6,842,399)	(6,007,211)	(3,839,194)	(27,762,925)
Room & Board	(8,184,127)	(8,463,252)	(7,340,415)	(4,790,612)	(9,830,716)	(17,730,436)	(10,488,105)	(66,827,663)
Spend Down & Third Party	(1,000)	0	(19,028)	(12,896)	0	0	0	(32,924)
<b>Net Member Services Expenses</b>	<b>73,429,110</b>	<b>78,602,768</b>	<b>67,554,942</b>	<b>49,737,392</b>	<b>113,325,526</b>	<b>154,058,415</b>	<b>101,531,692</b>	<b>638,239,845</b>

Net Care Management Expenses	10,035,244	15,369,715	9,231,576	8,090,542	15,487,880	15,002,653	12,599,662	85,817,272
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Administrative Expenses	4,778,465	5,044,189	3,096,358	3,527,749	5,190,818	5,575,704	4,863,412	32,076,695
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<b>Total Operating Expenses, CY</b>	<b>88,242,819</b>	<b>99,016,672</b>	<b>79,882,876</b>	<b>61,355,683</b>	<b>134,004,224</b>	<b>174,636,772</b>	<b>118,994,766</b>	<b>756,133,812</b>
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<b>Income (Loss) from Operations, CY</b>	<b>1,774,829</b>	<b>441,963</b>	<b>(486,452)</b>	<b>4,543,237</b>	<b>(208,923)</b>	<b>1,748,883</b>	<b>(2,413,155)</b>	<b>5,400,382</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(624,551)	57,449	(480,959)	(46,174)	(546,653)	35,127	(69,867)	(1,675,628)
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<b>Net Income/ (Loss)</b>	<b>2,399,380</b>	<b>384,514</b>	<b>(5,493)</b>	<b>4,589,411</b>	<b>337,730</b>	<b>1,713,756</b>	<b>(2,343,288)</b>	<b>7,076,010</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	41.8%	44.2%	49.0%	40.0%	25.3%	45.0%	50.3%	41.4%
Physically Disabled (PD)	27.3%	26.0%	27.9%	33.1%	42.0%	30.0%	22.9%	30.5%
Frail Elder (FE)	30.9%	29.8%	23.1%	26.9%	32.7%	25.0%	26.8%	28.1%
<b>Total Member Months</b>	<b>30,733</b>	<b>34,839</b>	<b>25,229</b>	<b>22,917</b>	<b>49,887</b>	<b>57,329</b>	<b>35,854</b>	<b>256,788</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	81.6%	79.0%	85.1%	75.5%	84.7%	87.3%	87.1%	83.8%
Care Management Service Expense	11.1%	15.5%	11.6%	12.3%	11.6%	8.5%	10.8%	11.3%
<b>Total Member Service Expense</b>	<b>92.7%</b>	<b>94.5%</b>	<b>96.7%</b>	<b>87.8%</b>	<b>96.3%</b>	<b>95.8%</b>	<b>97.9%</b>	<b>95.1%</b>
Administrative Expense	5.3%	5.1%	3.9%	5.3%	3.9%	3.2%	4.2%	4.2%
Total Operating Expense	98.0%	99.6%	100.6%	93.1%	100.2%	99.0%	102.1%	99.3%
<b>Income (Loss) from Operations, CY</b>	<b>2.0%</b>	<b>0.4%</b>	<b>-0.6%</b>	<b>6.9%</b>	<b>-0.2%</b>	<b>1.0%</b>	<b>-2.1%</b>	<b>0.7%</b>
Net Income/(Loss)	2.7%	0.4%	0.0%	7.0%	0.3%	1.0%	-2.0%	0.9%

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<b>Summary PMPM Presentation</b>								
<b>Revenues</b>								
Capitation	2,921.79	2,845.30	3,060.03	2,874.72	2,669.92	3,065.94	3,243.58	2,948.97
Interest Income- Operating Acct	0.77	2.11	0.00	0.40	0.00	0.00	1.58	0.63
Other Retro Adjustments, DHS	0.00	6.60	83.10	0.39	11.45	10.79	5.63	14.51
Other Income	6.49	0.80	3.93	0.01	0.58	0.00	0.78	1.50
<b>Total Revenues</b>	<b>2,929.05</b>	<b>2,854.81</b>	<b>3,147.06</b>	<b>2,875.52</b>	<b>2,681.95</b>	<b>3,076.73</b>	<b>3,251.57</b>	<b>2,965.61</b>
<b>Expenses</b>								
Total Member Service Expenses	2,763.49	2,584.61	3,069.26	2,478.54	2,605.85	3,101.33	3,231.41	2,853.96
Cost Share	(107.87)	(85.52)	(99.86)	(98.63)	(137.16)	(104.78)	(107.08)	(108.12)
Room & Board	(266.30)	(242.92)	(290.95)	(209.04)	(197.06)	(309.28)	(292.52)	(260.24)
Spend Down & Third Party	(0.03)	0.00	(0.75)	(0.56)	0.00	0.00	0.00	(0.13)
<b>Net Member Service Expenses</b>	<b>2,389.29</b>	<b>2,256.17</b>	<b>2,677.70</b>	<b>2,170.31</b>	<b>2,271.63</b>	<b>2,687.27</b>	<b>2,831.81</b>	<b>2,485.47</b>
Net Care Management Expenses	326.53	441.16	365.91	353.03	310.46	261.69	351.42	334.20
Administrative Expenses	155.48	144.79	122.73	153.93	104.05	97.26	135.64	124.91
<b>Total Operating Expenses, CY</b>	<b>2,871.30</b>	<b>2,842.12</b>	<b>3,166.34</b>	<b>2,677.27</b>	<b>2,686.14</b>	<b>3,046.22</b>	<b>3,318.87</b>	<b>2,944.58</b>
<b>Income (Loss) from Operations, CY</b>	<b>57.75</b>	<b>12.69</b>	<b>(19.28)</b>	<b>198.25</b>	<b>(4.19)</b>	<b>30.51</b>	<b>(67.30)</b>	<b>21.03</b>
<b>Other (Revenue)/Expense, Ordinary</b>								
Total Other (Revenue)/Expense	(20.32)	1.65	(19.06)	(2.01)	(10.96)	0.62	(1.94)	(6.53)
<b>Net Income/(Loss)</b>	<b>78.07</b>	<b>11.04</b>	<b>(0.22)</b>	<b>200.26</b>	<b>6.77</b>	<b>29.89</b>	<b>(65.36)</b>	<b>27.56</b>
<b>Member Months by FC Target Group</b>								
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<b>Solvency Protection Working Capital</b>								
Current Assets	21,362,297	28,487,524	23,790,588	27,367,789	47,669,447	49,418,930	42,411,924	240,508,499
Current Liabilities	17,481,067	18,806,493	14,671,820	11,154,946	22,194,234	35,122,629	28,702,995	148,134,184
Working Capital (Curr Assets- Curr Liab)	3,881,230	9,681,031	9,118,768	16,212,843	25,475,213	14,296,301	13,708,929	92,374,315
Working Capital Requirement	5,505,045	5,994,576	4,396,191	3,974,792	8,119,966	10,334,526	6,909,755	45,234,851
Excess/(shortage)	(1,623,815)	3,686,455	4,722,577	12,238,051	17,355,247	3,961,775	6,799,174	47,139,464
<b>Restricted Reserve</b>								
Current Restricted Reserve	2,837,091	3,035,960	2,467,271	2,326,654	3,725,347	4,549,235	3,304,968	22,246,526
Restricted Reserve Requirement	2,835,015	2,998,192	2,465,397	2,324,931	3,706,655	4,444,842	3,303,252	22,078,284
Excess/(shortage)	2,076	37,768	1,874	1,723	18,692	104,393	1,716	168,242
<b>Solvency Fund</b>								
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	0	0	0	0	0	0	0	0
*Restricted Equity - Solvency Protection	9,090,060	9,742,768	7,611,588	7,049,723	12,576,621	15,529,368	10,963,007	72,563,135
Other Equity	2,838,330	11,358,244	9,254,540	16,596,717	16,938,567	12,742,938	9,826,591	79,555,928
**Total Equity	11,928,390	21,101,012	16,866,128	23,646,440	29,515,188	28,272,306	20,789,598	152,119,063

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*

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