

Family Care
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2017

	CLI	LCI	MCFCI	CCI	CWF	Total
Revenues						
Capitation	268,396,604	85,276,026	140,662,095	188,772,028	129,047,934	812,154,687
Interest Income- Operating Acct	93,346	0	0	0	55,277	148,623
Other Retro Adjustments, DHS	1,146,090	1,742,834	624,884	1,000,886	1,555,376	6,070,070
Other Income	21,459	56,694	(74,392)	(0)	77	3,838
Total Service Revenue	269,657,499	87,075,554	141,212,587	189,772,914	130,658,664	818,377,218

Expenses						
Member Service Expenses	251,207,013	83,608,828	132,166,356	187,350,547	126,351,911	780,684,655
Cost Share	(9,191,466)	(2,976,605)	(7,291,816)	(6,331,337)	(4,541,272)	(30,332,496)
Room & Board	(22,623,951)	(7,849,403)	(9,980,920)	(18,796,947)	(11,526,024)	(70,777,245)
Other Third Party	(5,282)	(32,897)	0	0	(33,553)	(71,732)
Net Member Services Expenses	219,386,314	72,749,923	114,893,620	162,222,263	110,251,062	679,503,182

Net Care Management Expenses	39,049,790	10,256,747	15,330,589	16,447,060	14,154,329	95,238,515
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Administrative Expenses	14,784,244	3,367,080	4,659,814	5,841,552	5,406,464	34,059,154
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Total Operating Expenses, CY	273,220,348	86,373,750	134,884,023	184,510,875	129,811,855	808,800,851
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Income (Loss) from Operations, CY	(3,562,849)	701,804	6,328,564	5,262,039	846,809	9,576,367
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(1,344,156)	(2,256,324)	(7,008,613)	(208,254)	(4,026,161)	(14,843,508)
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Net Income/ (Loss)	(2,218,693)	2,958,128	13,337,177	5,470,293	4,872,970	24,419,875
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Member Months by FC Target Group

Developmentally Disabled (DD)	44.6%	49.1%	29.2%	46.9%	49.6%	43.4%
Physically Disabled (PD)	18.9%	15.7%	18.3%	21.0%	15.3%	18.4%
Frail Elder (FE)	36.5%	35.2%	52.5%	32.1%	35.1%	38.2%
Total Member Months	92,041	27,124	50,733	60,503	40,410	270,811

Key Ratios (as % of Revenue)

Member Service Expense, Net	81.3%	83.5%	81.4%	85.5%	84.4%	83.0%
Care Management Service Expense	14.5%	11.8%	10.8%	8.6%	10.8%	11.6%
Total Member Service Expense	95.8%	95.3%	92.2%	94.1%	95.2%	94.6%
Administrative Expense	5.5%	3.9%	3.3%	3.1%	4.2%	4.2%
Total Operating Expense	101.3%	99.2%	95.5%	97.2%	99.4%	98.8%
Income (Loss) from Operations, CY	-1.3%	0.8%	4.5%	2.8%	0.6%	1.2%
Net Income/(Loss)	-0.8%	3.4%	9.4%	2.9%	3.7%	3.0%

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Summary PMPM Presentation						
Revenues						
Capitation	2,916.07	3,143.95	2,772.58	3,120.05	3,193.43	2,998.97
Interest Income- Operating Acct	1.01	0.00	0.00	0.00	1.37	0.55
Other Retro Adjustments, DHS	12.45	64.25	12.32	16.54	38.49	22.41
Other Income	0.23	2.09	(1.47)	(0.00)	0.00	0.01
Total Revenues	2,929.76	3,210.29	2,783.43	3,136.59	3,233.29	3,021.94
Expenses						
Total Member Service Expenses	2,729.31	3,082.48	2,605.12	3,096.55	3,126.72	2,882.76
Cost Share	(99.86)	(109.74)	(143.73)	(104.64)	(112.38)	(112.01)
Room & Board	(245.81)	(289.39)	(196.73)	(310.68)	(285.23)	(261.35)
Other Third Party	(0.06)	(1.21)	0.00	0.00	(0.83)	(0.26)
Net Member Service Expenses	2,383.58	2,682.14	2,264.66	2,681.23	2,728.28	2,509.14
Net Care Management Expenses	424.27	378.14	302.18	271.84	350.26	351.68
Administrative Expenses	160.62	124.14	91.85	96.55	133.79	125.77
Total Operating Expenses, CY	2,968.47	3,184.42	2,658.69	3,049.62	3,212.33	2,986.59
Income (Loss) from Operations, CY	(38.71)	25.87	124.74	86.97	20.96	35.35
Other (Revenue)/Expense, Ordinary						
Total Other (Revenue)/Expense	(14.60)	(83.19)	(138.15)	(3.44)	(99.63)	(54.81)
Net Income/(Loss)	(24.11)	109.06	262.89	90.41	120.59	90.16
Member Months by FC Target Group						
Developmentally Disabled (DD)	44.6%	49.1%	29.2%	46.9%	49.6%	43.4%
Physically Disabled (PD)	18.9%	15.7%	18.3%	21.0%	15.3%	18.4%
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Solvency Protection						
Working Capital						
Current Assets	74,621,881	27,141,446	57,218,589	55,962,818	55,716,602	270,661,335
Current Liabilities	50,436,326	15,391,720	26,825,024	37,846,891	35,479,485	165,979,446
Working Capital (Curr Assets- Curr Liab)	24,185,555	11,749,726	30,393,565	18,115,927	20,237,117	104,681,889
Working Capital Requirement	16,278,921	5,219,941	8,699,393	11,171,469	7,634,776	49,004,500
Excess/(shortage)	7,906,634	6,529,785	21,694,172	6,944,458	12,602,341	55,677,389
Restricted Reserve						
Current Restricted Reserve	6,471,137	2,791,964	3,902,043	4,831,707	3,550,054	21,546,905
Restricted Reserve Requirement	6,426,307	2,739,980	3,899,798	4,723,823	3,544,925	21,334,833
Excess/(shortage)	44,830	51,984	2,245	107,884	5,129	212,072
Solvency Fund						
Current Solvency Fund	3,720,420	1,133,390	2,103,727	2,375,000	1,588,100	10,920,637
Solvency Fund Requirement	3,720,420	1,098,260	2,103,727	2,357,160	1,572,550	10,852,117
Excess/(shortage)	0	35,130	0	17,840	15,550	68,520
*Restricted Equity - Solvency Protection	26,425,648	9,058,181	14,702,918	18,252,452	12,752,251	81,191,450
Other Equity	10,874,063	7,634,575	24,363,708	13,860,252	15,275,773	72,008,371
**Total Equity	37,299,711	16,692,756	39,066,626	32,112,704	28,028,024	153,199,821

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.