### Revenues

<table>
<thead>
<tr>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capitation</td>
<td>124,564,652</td>
<td>86,952,105</td>
<td>70,624,702</td>
<td>93,888,070</td>
<td>191,167,209</td>
<td>230,756,286</td>
<td>107,638,061</td>
<td>51,989,550</td>
</tr>
<tr>
<td>Interest Income- Operating Acct</td>
<td>42,041</td>
<td>93,147</td>
<td>0</td>
<td>3,255</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>13,619</td>
</tr>
<tr>
<td>Other Retro Adjustments, DHS</td>
<td>(1,003,062)</td>
<td>0</td>
<td>0</td>
<td>(37,118)</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Other Income</td>
<td>(67,352)</td>
<td>122,667</td>
<td>483,773</td>
<td>5,253</td>
<td>905,362</td>
<td>0</td>
<td>0</td>
<td>54,517</td>
</tr>
<tr>
<td>Total Service Revenue</td>
<td>123,536,279</td>
<td>87,167,919</td>
<td>71,108,475</td>
<td>93,859,460</td>
<td>192,072,572</td>
<td>230,756,286</td>
<td>107,638,061</td>
<td>52,057,685</td>
</tr>
</tbody>
</table>

### Expenses

| Net Member Services Expenses | 100,070,133 | 69,358,015 | 57,011,783 | 77,686,054 | 161,400,285 | 194,071,627 | 87,284,360 | 52,057,685 | 788,011,026 |

### Net Care Management Expenses

| Net Care Management Expenses | 14,527,498 | 13,187,532 | 9,122,287 | 12,532,211 | 22,387,718 | 22,921,383 | 9,640,647 | 7,184,164 | 111,503,439 |

### Administrative Expenses

| Administrative Expenses | 5,158,893 | 4,586,767 | 3,401,875 | 4,289,380 | 7,456,440 | 8,454,006 | 4,479,272 | 2,619,456 | 40,655,088 |

### Total Operating Expenses, CY


### Income (Loss) from Operations, CY

| Income (Loss) from Operations, CY | 3,779,756 | 35,606 | 1,572,530 | (648,165) | 819,129 | 5,309,271 | 7,633,781 | 7,480,791 | 26,934,511 |

### Other (Revenue)/Expense, Ordinary

| Other (Revenue)/Expense, Ordinary | 271,619 | (263,205) | (279,035) | (706,349) | (4,294,599) | (2,301,393) | (1,247,010) | (87,354) | (8,907,327) |

### Net Income/(Loss)

| Net Income/(Loss) | 3,508,138 | 298,811 | 1,851,565 | 58,164 | 5,113,728 | 7,610,664 | 4,479,272 | 1,012,651 | 26,934,511 |

### Member Months by FC Target Group

| Developmentally Disabled (DD) | 43.0% | 42.9% | 43.6% | 37.3% | 22.9% | 49.8% | 55.1% | 43.8% | 40.8% |
| Physically Disabled (PD) | 29.9% | 22.2% | 35.4% | 35.5% | 49.4% | 25.8% | 20.0% | 26.8% | 32.4% |
| Frail Elder (FE) | 27.1% | 34.8% | 21.0% | 27.2% | 27.7% | 24.3% | 24.9% | 29.4% | 26.8% |

### Total Member Months

| Total Member Months | 42,378 | 30,504 | 24,769 | 36,136 | 72,435 | 75,071 | 33,116 | 18,900 | 333,309 |

### Key Ratios (as % of Revenue)

| Member Service Expense, Net | 81.0% | 79.6% | 80.2% | 82.8% | 84.0% | 84.1% | 81.1% | 79.0% | 82.2% |
| Care Management Service Expense | 11.8% | 15.1% | 12.8% | 13.4% | 11.7% | 9.9% | 9.0% | 13.8% | 11.6% |
| Total Member Service Expense | 92.8% | 94.7% | 93.0% | 96.1% | 95.7% | 94.0% | 90.0% | 92.8% | 93.9% |
| Administrative Expense | 4.2% | 5.3% | 4.8% | 4.6% | 3.9% | 3.7% | 4.2% | 5.4% | 4.2% |
| Total Operating Expense | 97.0% | 100.0% | 97.8% | 100.7% | 99.6% | 97.7% | 94.2% | 98.2% | 98.1% |
| Net Income/(Loss) | 2.8% | 0.3% | 2.4% | 0.1% | 2.7% | 3.3% | 6.9% | 1.9% | 2.8% |
## Family Care
### MCO Financial Statement Summaries
#### YTD for Period Ending September 30, 2013

### Summary PMPM Presentation

<table>
<thead>
<tr>
<th>Revenues</th>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capitation</td>
<td>2,393.37</td>
<td>2,850.51</td>
<td>2,851.32</td>
<td>2,598.19</td>
<td>2,639.17</td>
<td>3,073.84</td>
<td>3,250.33</td>
<td>2,750.77</td>
<td>2,872.95</td>
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<td>Interest Income - Operating Acct</td>
<td>0.99</td>
<td>3.05</td>
<td>0.00</td>
<td>0.09</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.72</td>
<td>0.46</td>
</tr>
<tr>
<td>Other Retro Adjustments, DHS</td>
<td>(23.67)</td>
<td>0.00</td>
<td>0.00</td>
<td>(1.03)</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>(3.12)</td>
</tr>
<tr>
<td>Other Income</td>
<td>(1.59)</td>
<td>4.02</td>
<td>19.53</td>
<td>0.15</td>
<td>12.50</td>
<td>0.00</td>
<td>0.00</td>
<td>0.72</td>
<td>2.88</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>2,915.10</td>
<td>2,857.59</td>
<td>2,870.85</td>
<td>2,597.39</td>
<td>2,651.67</td>
<td>3,073.84</td>
<td>3,250.33</td>
<td>2,754.37</td>
<td>2,874.80</td>
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</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Member Service Expenses</td>
<td>2,697.65</td>
<td>2,598.54</td>
<td>2,664.81</td>
<td>2,420.40</td>
<td>2,539.20</td>
<td>2,972.22</td>
<td>3,053.91</td>
<td>2,486.10</td>
<td>2,706.89</td>
</tr>
<tr>
<td>Cost Share</td>
<td>(75.71)</td>
<td>(56.39)</td>
<td>(82.53)</td>
<td>(82.15)</td>
<td>(104.96)</td>
<td>(68.30)</td>
<td>(64.87)</td>
<td>(57.94)</td>
<td>(77.75)</td>
</tr>
<tr>
<td>Room &amp; Board</td>
<td>(245.66)</td>
<td>(247.60)</td>
<td>(250.72)</td>
<td>(181.10)</td>
<td>(182.56)</td>
<td>(292.26)</td>
<td>(322.13)</td>
<td>(239.33)</td>
<td>(243.24)</td>
</tr>
<tr>
<td><strong>Net Member Service Expenses</strong></td>
<td>2,361.37</td>
<td>2,273.74</td>
<td>2,301.73</td>
<td>2,149.82</td>
<td>2,228.22</td>
<td>2,585.17</td>
<td>2,635.71</td>
<td>2,176.13</td>
<td>2,364.21</td>
</tr>
<tr>
<td>Net Care Management Expenses</td>
<td>342.81</td>
<td>432.32</td>
<td>368.29</td>
<td>346.81</td>
<td>309.07</td>
<td>305.33</td>
<td>291.12</td>
<td>380.11</td>
<td>334.54</td>
</tr>
<tr>
<td>Administrative Expenses</td>
<td>121.74</td>
<td>150.37</td>
<td>137.34</td>
<td>118.70</td>
<td>103.06</td>
<td>112.61</td>
<td>149.18</td>
<td>149.18</td>
<td>121.97</td>
</tr>
<tr>
<td><strong>Total Operating Expenses, CY</strong></td>
<td>2,825.91</td>
<td>2,856.42</td>
<td>2,807.37</td>
<td>2,615.33</td>
<td>2,640.36</td>
<td>3,003.12</td>
<td>3,062.09</td>
<td>2,705.42</td>
<td>2,820.72</td>
</tr>
<tr>
<td>Income (Loss) from Operations, CY</td>
<td>89.19</td>
<td>1.17</td>
<td>63.49</td>
<td>(17.94)</td>
<td>11.31</td>
<td>70.72</td>
<td>188.24</td>
<td>48.96</td>
<td>54.09</td>
</tr>
</tbody>
</table>

### Other (Revenue)/Expense, Ordinary

<table>
<thead>
<tr>
<th></th>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Other (Revenue)/Expense</td>
<td>6.41</td>
<td>(8.63)</td>
<td>(11.27)</td>
<td>(19.55)</td>
<td>(59.29)</td>
<td>(30.66)</td>
<td>(37.66)</td>
<td>(4.62)</td>
<td>(26.72)</td>
</tr>
<tr>
<td><strong>Net Income/(Loss)</strong></td>
<td>82.78</td>
<td>9.80</td>
<td>74.75</td>
<td>1.61</td>
<td>70.60</td>
<td>101.38</td>
<td>225.90</td>
<td>53.58</td>
<td>80.81</td>
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### Member Months by FC Target Group

<table>
<thead>
<tr>
<th>Target Group</th>
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<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Developmentally Disabled (DD)</td>
<td>43.0%</td>
<td>42.9%</td>
<td>43.6%</td>
<td>37.3%</td>
<td>22.9%</td>
<td>49.8%</td>
<td>55.1%</td>
<td>43.8%</td>
<td>40.8%</td>
</tr>
<tr>
<td>Physically Disabled (PD)</td>
<td>29.9%</td>
<td>22.2%</td>
<td>35.4%</td>
<td>35.5%</td>
<td>49.4%</td>
<td>25.8%</td>
<td>20.0%</td>
<td>26.8%</td>
<td>32.4%</td>
</tr>
<tr>
<td>Frail Elder (FE)</td>
<td>27.1%</td>
<td>34.8%</td>
<td>21.0%</td>
<td>27.2%</td>
<td>27.7%</td>
<td>24.3%</td>
<td>24.9%</td>
<td>29.4%</td>
<td>26.8%</td>
</tr>
<tr>
<td><strong>Total Member Months</strong></td>
<td><strong>42,378</strong></td>
<td><strong>30,504</strong></td>
<td><strong>24,769</strong></td>
<td><strong>36,136</strong></td>
<td><strong>72,435</strong></td>
<td><strong>75,071</strong></td>
<td><strong>33,116</strong></td>
<td><strong>18,900</strong></td>
<td><strong>333,309</strong></td>
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### Solvency Protection
#### Working Capital

<table>
<thead>
<tr>
<th>Description</th>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td>18,485,492</td>
<td>11,376,264</td>
<td>9,432,031</td>
<td>12,736,549</td>
<td>28,312,898</td>
<td>41,443,292</td>
<td>16,838,261</td>
<td>6,708,513</td>
<td>145,333,301</td>
</tr>
<tr>
<td>Working Capital</td>
<td>7,898,863</td>
<td>11,962,674</td>
<td>12,249,686</td>
<td>(243,375)</td>
<td>29,103,449</td>
<td>20,030,981</td>
<td>19,148,190</td>
<td>(1,440,493)</td>
<td>98,709,984</td>
</tr>
<tr>
<td>Requirement</td>
<td>5,186,602</td>
<td>3,646,281</td>
<td>2,939,717</td>
<td>3,884,096</td>
<td>7,823,583</td>
<td>9,094,460</td>
<td>4,340,900</td>
<td>2,263,840</td>
<td>39,179,480</td>
</tr>
<tr>
<td>Excess/(shortage)</td>
<td>2,712,261</td>
<td>8,316,393</td>
<td>9,309,979</td>
<td>(4,127,472)</td>
<td>21,279,866</td>
<td>10,936,521</td>
<td>14,807,290</td>
<td>(3,704,333)</td>
<td>59,530,504</td>
</tr>
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#### Restricted Reserve

<table>
<thead>
<tr>
<th>Description</th>
<th>ContinuUs</th>
<th>CCCW</th>
<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
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<tbody>
<tr>
<td>Current Restricted Reserve</td>
<td>2,749,093</td>
<td>2,225,084</td>
<td>1,981,271</td>
<td>2,297,249</td>
<td>3,615,383</td>
<td>4,217,406</td>
<td>2,448,311</td>
<td>1,759,185</td>
<td>21,292,983</td>
</tr>
<tr>
<td>Required</td>
<td>2,728,867</td>
<td>2,215,427</td>
<td>1,979,906</td>
<td>2,294,699</td>
<td>3,607,861</td>
<td>4,031,487</td>
<td>2,446,967</td>
<td>1,754,613</td>
<td>21,059,827</td>
</tr>
<tr>
<td>Excess/(shortage)</td>
<td>20,226</td>
<td>9,557</td>
<td>1,365</td>
<td>2,550</td>
<td>7,522</td>
<td>185,919</td>
<td>1,344</td>
<td>4,572</td>
<td>233,156</td>
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#### Solvency Fund

<table>
<thead>
<tr>
<th>Description</th>
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<th>LCD</th>
<th>WWC</th>
<th>MCDFC</th>
<th>CCI</th>
<th>CWF</th>
<th>NB</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Current Solvency Fund</td>
<td>281,250</td>
<td>281,250</td>
<td>281,250</td>
<td>281,250</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>187,500</td>
</tr>
<tr>
<td>Required</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>750,000</td>
<td>6,000,000</td>
</tr>
<tr>
<td>Excess/(shortage)</td>
<td>(468,750)</td>
<td>(468,750)</td>
<td>(468,750)</td>
<td>(468,750)</td>
<td>0</td>
<td>(400,000)</td>
<td>0</td>
<td>(562,500)</td>
<td>(2,837,500)</td>
</tr>
<tr>
<td><strong>Total Equity</strong></td>
<td>12,388,153</td>
<td>16,388,974</td>
<td>15,023,342</td>
<td>2,936,919</td>
<td>32,866,667</td>
<td>35,349,412</td>
<td>25,136,816</td>
<td>648,176</td>
<td>140,738,458</td>
</tr>
</tbody>
</table>