

Family Care
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2013

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	NB	Total
Revenues									
Capitation	124,564,652	86,952,105	70,624,702	93,888,070	191,167,209	230,756,286	107,638,061	51,989,550	957,580,636
Interest Income- Operating Acct	42,041	93,147	0	3,255	0	0	0	13,619	152,061
Other Retro Adjustments, DHS	(1,003,062)	0	0	(37,118)	0	0	0	0	(1,040,180)
Other Income	(67,352)	122,667	483,773	5,253	905,362	0	0	54,517	1,504,220
Total Service Revenue	123,536,279	87,167,919	71,108,475	93,859,460	192,072,572	230,756,286	107,638,061	52,057,685	958,196,738

Expenses

Member Service Expenses	114,320,861	79,265,940	66,004,862	87,463,651	183,925,629	223,127,900	101,133,501	46,987,261	902,229,604
Cost Share	(3,208,340)	(1,720,038)	(2,044,139)	(2,968,554)	(7,603,080)	(5,126,988)	(2,148,108)	(1,095,117)	(25,914,364)
Room & Board	(10,410,767)	(7,552,922)	(6,210,201)	(6,544,238)	(13,223,346)	(21,940,286)	(10,667,811)	(4,523,382)	(81,072,953)
Spend Down & Third Party	(631,621)	(634,965)	(738,739)	(264,804)	(1,698,918)	(1,989,000)	(1,033,221)	(239,992)	(7,231,260)
Net Member Services Expenses	100,070,133	69,358,015	57,011,783	77,686,054	161,400,285	194,071,627	87,284,360	41,128,769	788,011,026

Net Care Management Expenses	14,527,498	13,187,532	9,122,287	12,532,211	22,387,718	22,921,383	9,640,647	7,184,164	111,503,439
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Administrative Expenses	5,158,893	4,586,767	3,401,875	4,289,380	7,465,440	8,454,006	4,479,272	2,819,456	40,655,088
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Total Operating Expenses, CY	119,756,523	87,132,313	69,535,945	94,507,645	191,253,443	225,447,016	101,404,280	51,132,388	940,169,553
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Income (Loss) from Operations, CY	3,779,756	35,606	1,572,530	(648,185)	819,129	5,309,271	6,233,781	925,297	18,027,185
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	271,619	(263,205)	(279,035)	(706,349)	(4,294,599)	(2,301,393)	(1,247,010)	(87,354)	(8,907,327)
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Net Income/ (Loss)	3,508,138	298,811	1,851,565	58,164	5,113,728	7,610,664	7,480,791	1,012,651	26,934,511
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Member Months by FC Target Group

Developmentally Disabled (DD)	43.0%	42.9%	43.6%	37.3%	22.9%	49.8%	55.1%	43.8%	40.8%
Physically Disabled (PD)	29.9%	22.2%	35.4%	35.5%	49.4%	25.8%	20.0%	26.8%	32.4%
Frail Elder (FE)	27.1%	34.8%	21.0%	27.2%	27.7%	24.3%	24.9%	29.4%	26.8%
Total Member Months	42,378	30,504	24,769	36,136	72,435	75,071	33,116	18,900	333,309

Key Ratios (as % of Revenue)

Member Service Expense, Net	81.0%	79.6%	80.2%	82.8%	84.0%	84.1%	81.1%	79.0%	82.2%
Care Management Service Expense	11.8%	15.1%	12.8%	13.4%	11.7%	9.9%	9.0%	13.8%	11.6%
Total Member Service Expense	92.8%	94.7%	93.0%	96.1%	95.7%	94.0%	90.0%	92.8%	93.9%
Administrative Expense	4.2%	5.3%	4.8%	4.6%	3.9%	3.7%	4.2%	5.4%	4.2%
Total Operating Expense	97.0%	100.0%	97.8%	100.7%	99.6%	97.7%	94.2%	98.2%	98.1%
Net Income/(Loss)	2.8%	0.3%	2.6%	0.1%	2.7%	3.3%	6.9%	1.9%	2.8%



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Summary PMPM Presentation									
Revenues									
Capitation	2,939.37	2,850.51	2,851.32	2,598.19	2,639.17	3,073.84	3,250.33	2,750.77	2,872.95
Interest Income- Operating Acct	0.99	3.05	0.00	0.09	0.00	0.00	0.00	0.72	0.46
Other Retro Adjustments, DHS	(23.67)	0.00	0.00	(1.03)	0.00	0.00	0.00	0.00	(3.12)
Other Income	(1.59)	4.02	19.53	0.15	12.50	0.00	0.00	2.88	4.51
Total Revenues	2,915.10	2,857.59	2,870.85	2,597.39	2,651.67	3,073.84	3,250.33	2,754.37	2,874.80
Expenses									
Total Member Service Expenses	2,697.65	2,598.54	2,664.81	2,420.40	2,539.20	2,972.22	3,053.91	2,486.10	2,706.89
Cost Share	(75.71)	(56.39)	(82.53)	(82.15)	(104.96)	(68.30)	(64.87)	(57.94)	(77.75)
Room & Board	(245.66)	(247.60)	(250.72)	(181.10)	(182.56)	(292.26)	(322.13)	(239.33)	(243.24)
Spend Down & Third Party	(14.90)	(20.82)	(29.83)	(7.33)	(23.45)	(26.49)	(31.20)	(12.70)	(21.70)
Net Member Service Expenses	2,361.37	2,273.74	2,301.73	2,149.82	2,228.22	2,585.17	2,635.71	2,176.13	2,364.21
Net Care Management Expenses	342.81	432.32	368.29	346.81	309.07	305.33	291.12	380.11	334.54
Administrative Expenses	121.74	150.37	137.34	118.70	103.06	112.61	135.26	149.18	121.97
Total Operating Expenses, CY	2,825.91	2,856.42	2,807.37	2,615.33	2,640.36	3,003.12	3,062.09	2,705.42	2,820.72
Income (Loss) from Operations, CY	89.19	1.17	63.49	(17.94)	11.31	70.72	188.24	48.96	54.09
Other (Revenue)/Expense, Ordinary									
Total Other (Revenue)/Expense	6.41	(8.63)	(11.27)	(19.55)	(59.29)	(30.66)	(37.66)	(4.62)	(26.72)
Net Income/(Loss)	82.78	9.80	74.75	1.61	70.60	101.38	225.90	53.58	80.81



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Total Member Months	42,378	30,504	24,769	36,136	72,435	75,071	33,116	18,900	333,309

Solvency Protection

Working Capital

Current Assets	26,384,355	23,338,938	21,681,727	12,493,174	57,416,348	61,474,273	35,986,450	5,268,019	244,043,284
Current Liabilities	18,485,492	11,376,264	9,432,031	12,736,549	28,312,898	41,443,292	16,838,261	6,708,513	145,333,301
Working Capital	7,898,863	11,962,674	12,249,696	(243,375)	29,103,449	20,030,981	19,148,190	(1,440,493)	98,709,984
Requirement	5,186,602	3,646,281	2,939,717	3,884,096	7,823,583	9,094,460	4,340,900	2,263,840	39,179,480
Excess/(shortage)	2,712,261	8,316,393	9,309,979	(4,127,472)	21,279,866	10,936,521	14,807,290	(3,704,333)	59,530,504

Restricted Reserve

Current Restricted Reserve	2,749,093	2,225,084	1,981,271	2,297,249	3,615,383	4,217,406	2,448,311	1,759,185	21,292,983
Required	2,728,867	2,215,427	1,979,906	2,294,699	3,607,861	4,031,487	2,446,967	1,754,613	21,059,827
Excess/(shortage)	20,226	9,657	1,365	2,550	7,522	185,919	1,344	4,572	233,156

Solvency Fund

Current Solvency Fund	281,250	281,250	281,250	281,250	750,000	350,000	750,000	187,500	3,162,500
Required	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	6,000,000
Excess/(shortage)	(468,750)	(468,750)	(468,750)	(468,750)	0	(400,000)	0	(562,500)	(2,837,500)
Total Equity	12,388,153	16,388,974	15,023,342	2,936,919	32,866,667	35,349,412	25,136,816	648,176	140,738,458

