

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending September 30, 2014**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Revenues</b>								
Capitation	121,653,758	139,498,477	67,997,877	92,832,635	187,496,730	235,131,825	111,399,767	956,011,068
Interest Income- Operating Acct	50,711	103,855	0	3,514	0	0	42,850	200,929
Other Retro Adjustments, DHS	0	0	0	830	0	0	0	830
Other Income	34,842	276,963	87,913	10,170	120,020	0	14,895	544,804
<b>Total Service Revenue</b>	<b>121,739,310</b>	<b>139,879,294</b>	<b>68,085,790</b>	<b>92,847,149</b>	<b>187,616,750</b>	<b>235,131,825</b>	<b>111,457,513</b>	<b>956,757,630</b>

<b>Expenses</b>								
Member Service Expenses	119,160,416	128,161,690	64,728,978	82,043,706	182,327,423	231,510,531	110,574,096	918,506,840
Cost Share	(3,432,566)	(3,300,532)	(2,066,664)	(2,882,634)	(7,915,771)	(5,492,887)	(2,795,550)	(27,886,605)
Room & Board	(10,769,354)	(12,250,507)	(6,426,489)	(6,783,855)	(13,717,523)	(23,423,041)	(11,204,971)	(84,575,740)
Spend Down & Third Party	(875,155)	(947,607)	(692,642)	(375,321)	(1,953,302)	(2,340,016)	(1,076,033)	(8,260,076)
<b>Net Member Services Expenses</b>	<b>104,083,341</b>	<b>111,663,044</b>	<b>55,543,183</b>	<b>72,001,896</b>	<b>158,740,827</b>	<b>200,254,587</b>	<b>95,497,542</b>	<b>797,784,419</b>

Net Care Management Expenses	15,298,110	22,721,716	9,110,701	11,679,323	24,885,226	23,208,304	12,947,056	119,850,435
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Administrative Expenses	5,522,221	8,053,865	3,311,124	3,934,660	7,207,115	11,064,883	4,875,260	43,969,129
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<b>Total Operating Expenses, CY</b>	<b>124,903,671</b>	<b>142,438,624</b>	<b>67,965,008</b>	<b>87,615,879</b>	<b>190,833,169</b>	<b>234,527,773</b>	<b>113,319,858</b>	<b>961,603,983</b>
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<b>Income (Loss) from Operations, CY</b>	<b>(3,164,361)</b>	<b>(2,559,330)</b>	<b>120,783</b>	<b>5,231,270</b>	<b>(3,216,419)</b>	<b>604,051</b>	<b>(1,862,346)</b>	<b>(4,846,353)</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(996,331)	(106,370)	(352,374)	(46,754)	(585,105)	(600,784)	(79,004)	(2,766,722)
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<b>Net Income/ (Loss)</b>	<b>(2,168,030)</b>	<b>(2,452,960)</b>	<b>473,157</b>	<b>5,278,024</b>	<b>(2,631,314)</b>	<b>1,204,835</b>	<b>(1,783,341)</b>	<b>(2,079,630)</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	42.4%	42.5%	45.1%	38.2%	23.6%	48.6%	53.6%	40.7%
Physically Disabled (PD)	31.0%	24.5%	34.4%	34.9%	47.1%	26.7%	21.7%	32.2%
Frail Elder (FE)	26.6%	33.0%	20.5%	27.0%	29.3%	24.6%	24.7%	27.0%
<b>Total Member Months</b>	<b>43,532</b>	<b>50,246</b>	<b>23,977</b>	<b>34,792</b>	<b>74,063</b>	<b>77,564</b>	<b>35,861</b>	<b>340,035</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	85.5%	79.8%	81.6%	77.5%	84.6%	85.2%	85.7%	83.4%
Care Management Service Expense	12.6%	16.2%	13.4%	12.6%	13.3%	9.9%	11.6%	12.5%
<b>Total Member Service Expense</b>	<b>98.1%</b>	<b>96.1%</b>	<b>95.0%</b>	<b>90.1%</b>	<b>97.9%</b>	<b>95.0%</b>	<b>97.3%</b>	<b>95.9%</b>
Administrative Expense	4.5%	5.8%	4.9%	4.2%	3.8%	4.7%	4.4%	4.6%
Total Operating Expense	102.6%	101.8%	99.8%	94.4%	101.7%	99.7%	101.7%	100.5%
<b>Income (Loss) from Operations, CY</b>	<b>-2.6%</b>	<b>-1.8%</b>	<b>0.2%</b>	<b>5.6%</b>	<b>-1.7%</b>	<b>0.3%</b>	<b>-1.7%</b>	<b>-0.5%</b>
Net Income/(Loss)	-1.8%	-1.8%	0.7%	5.7%	-1.4%	0.5%	-1.6%	-0.2%

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	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Revenues</b>								
Capitation	2,794.58	2,776.31	2,835.98	2,668.22	2,531.59	3,031.46	3,106.41	2,811.51
Interest Income- Operating Acct	1.16	2.07	0.00	0.10	0.00	0.00	1.19	0.59
Other Retro Adjustments, DHS	0.00	0.00	0.00	0.02	0.00	0.00	0.00	0.00
Other Income	0.80	5.51	3.67	0.29	1.62	0.00	0.42	1.60
<b>Total Revenues</b>	<b>2,796.55</b>	<b>2,783.89</b>	<b>2,839.64</b>	<b>2,668.64</b>	<b>2,533.22</b>	<b>3,031.46</b>	<b>3,108.02</b>	<b>2,813.70</b>

<b>Expenses</b>								
Total Member Service Expenses	2,737.31	2,550.68	2,699.64	2,358.12	2,461.80	2,984.77	3,083.38	2,701.21
Cost Share	(78.85)	(65.69)	(86.19)	(82.85)	(106.88)	(70.82)	(77.95)	(82.01)
Room & Board	(247.39)	(243.81)	(268.03)	(194.98)	(185.21)	(301.98)	(312.45)	(248.73)
Spend Down & Third Party	(20.10)	(18.86)	(28.89)	(10.79)	(26.37)	(30.17)	(30.01)	(24.29)
<b>Net Member Service Expenses</b>	<b>2,390.96</b>	<b>2,222.33</b>	<b>2,316.53</b>	<b>2,069.50</b>	<b>2,143.33</b>	<b>2,581.80</b>	<b>2,662.97</b>	<b>2,346.18</b>

Net Care Management Expenses	351.42	452.21	379.98	335.69	336.00	299.21	361.03	352.46
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Administrative Expenses	126.85	160.29	138.10	113.09	97.31	142.65	135.95	129.31
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<b>Total Operating Expenses, CY</b>	<b>2,869.24</b>	<b>2,834.83</b>	<b>2,834.61</b>	<b>2,518.28</b>	<b>2,576.64</b>	<b>3,023.67</b>	<b>3,159.95</b>	<b>2,827.96</b>
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<b>Income (Loss) from Operations, CY</b>	<b>(72.69)</b>	<b>(50.94)</b>	<b>5.04</b>	<b>150.36</b>	<b>(43.43)</b>	<b>7.79</b>	<b>(51.93)</b>	<b>(14.25)</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(22.89)	(2.12)	(14.70)	(1.34)	(7.90)	(7.75)	(2.20)	(8.14)
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<b>Net Income/(Loss)</b>	<b>(49.80)</b>	<b>(48.82)</b>	<b>19.73</b>	<b>151.70</b>	<b>(35.53)</b>	<b>15.53</b>	<b>(49.73)</b>	<b>(6.12)</b>
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<b>Total Member Months</b>	<b>43,532</b>	<b>50,246</b>	<b>23,977</b>	<b>34,792</b>	<b>74,063</b>	<b>77,564</b>	<b>35,861</b>	<b>340,035</b>

**Solvency Protection**

**Working Capital**

Current Assets	27,004,202	26,087,737	20,839,470	18,743,848	52,226,581	50,407,878	36,078,700	231,388,416
Current Liabilities	20,181,831	19,869,340	8,858,444	12,133,363	22,618,378	33,332,303	16,851,642	133,845,301
Working Capital (Curr Assets- Curr Liab)	6,822,371	6,218,396	11,981,026	6,610,486	29,608,203	17,075,574	19,227,059	97,543,115
Working Capital Requirement	4,990,957	5,749,574	2,753,343	3,740,053	7,630,190	9,235,318	4,187,520	38,286,956
Excess/(shortage)	1,831,414	468,822	9,227,683	2,870,432	21,978,013	7,840,256	15,039,538	59,256,159

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	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Restricted Reserve</b>								
Current Restricted Reserve	2,754,014	2,928,518	1,982,777	2,300,698	3,619,000	4,227,236	2,452,763	20,265,007
Restricted Reserve Requirement	2,663,652	2,916,525	1,917,781	2,246,684	3,543,397	4,078,439	2,395,840	19,762,319
Excess/(shortage)	90,362	11,993	64,996	54,013	75,604	148,797	56,923	502,688

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
<b>Solvency Fund</b>								
Current Solvency Fund	656,250	656,250	656,250	750,000	750,000	750,000	750,000	4,968,750
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	(93,750)	(93,750)	(93,750)	0	0	0	0	(281,250)

*Restricted Equity - Solvency Protection	8,404,609	9,416,099	5,421,125	6,736,738	11,923,587	14,063,757	7,333,360	63,299,275
Other Equity	2,729,190	3,018,224	9,488,321	2,740,613	21,373,570	19,641,530	17,948,614	76,940,063
**Total Equity	11,133,799	12,434,323	14,909,446	9,477,350	33,297,157	33,705,288	25,281,974	140,239,337

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*