

Family Care
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2015

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CCW	Total
Revenues								
Capitation	126,281,834	148,578,516	78,172,714	91,891,964	194,686,596	250,697,689	133,318,970	1,023,628,283
Interest Income- Operating Acct	43,731	114,112	2,161	3,855	0	0	68,931	232,790
Other Retro Adjustments, DHS	0	0	850,000	239,660	436,479	0	850,000	2,376,139
Other Income	66,557	100,615	84,159	30	45,375	0	0	296,736
Total Service Revenue	126,392,122	148,793,243	79,109,034	92,135,509	195,168,450	250,697,689	134,237,901	1,026,533,948
Expenses								
Member Service Expenses	123,269,760	131,469,670	75,934,619	82,924,377	189,745,919	252,096,687	128,152,758	983,593,790
Cost Share	(4,215,312)	(3,686,603)	(2,476,960)	(3,061,843)	(8,983,373)	(7,078,399)	(3,819,950)	(33,322,439)
Room & Board	(12,018,106)	(12,316,796)	(7,441,685)	(6,912,714)	(14,426,982)	(25,156,373)	(12,845,418)	(91,118,074)
Spend Down & Third Party	(526,086)	(711,900)	(508,910)	(259,827)	(1,410,291)	(1,771,500)	(886,604)	(6,075,118)
Net Member Services Expenses	106,510,256	114,754,371	65,507,064	72,689,993	164,925,273	218,090,415	110,600,786	853,078,159
Net Care Management Expenses	15,734,261	23,271,004	10,520,817	11,652,868	24,792,742	22,938,442	15,953,351	124,863,486
Administrative Expenses	5,813,220	6,894,483	3,781,189	4,537,907	7,275,079	9,362,638	5,957,065	43,621,582
Total Operating Expenses, CY	128,057,737	144,919,858	79,809,070	88,880,768	196,993,095	250,391,495	132,511,202	1,021,563,227
Income (Loss) from Operations, CY	(1,665,615)	3,873,385	(700,036)	3,254,741	(1,824,646)	306,194	1,726,699	4,970,721
Other (Revenue)/Expense, Ordinary								
Total Other (Revenue)/Expense	(410,422)	(51,463)	101,374	114,596	(2,333,834)	1,366,553	(297,175)	(1,510,371)
Net Income/ (Loss)	(1,255,193)	3,924,848	(801,410)	3,140,145	509,188	(1,060,359)	2,023,874	6,481,092
Member Months by FC Target Group								
Developmentally Disabled (DD)	41.9%	44.6%	47.4%	39.5%	24.5%	46.6%	51.8%	41.0%
Physically Disabled (PD)	30.7%	25.1%	31.4%	33.7%	43.3%	28.6%	23.1%	31.6%
Frail Elder (FE)	27.4%	30.3%	21.2%	26.8%	32.2%	24.8%	25.1%	27.4%
Total Member Months	45,097	51,351	26,286	34,242	75,283	82,021	41,054	355,334
Key Ratios (as % of Revenue)								
Member Service Expense, Net	84.3%	77.1%	82.8%	78.9%	84.5%	87.0%	82.4%	83.1%
Care Management Service Expense	12.4%	15.6%	13.3%	12.6%	12.7%	9.1%	11.9%	12.2%
Total Member Service Expense	96.7%	92.8%	96.1%	91.5%	97.2%	96.1%	94.3%	95.3%
Administrative Expense	4.6%	4.6%	4.8%	5.0%	3.7%	3.7%	4.4%	4.2%
Total Operating Expense	101.3%	97.4%	100.9%	96.5%	100.9%	99.8%	98.7%	99.5%
Income (Loss) from Operations, CY	-1.3%	2.6%	-0.9%	3.5%	-0.9%	0.2%	1.3%	0.5%
Net Income/(Loss)	-1.0%	2.6%	-1.0%	3.4%	0.3%	-0.4%	1.5%	0.6%

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	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
Summary PMPM Presentation								
Revenues								
Capitation	2,800.23	2,893.39	2,973.90	2,683.60	2,586.07	3,056.51	3,247.40	2,880.75
Interest Income- Operating Acct	0.97	2.22	0.08	0.11	0.00	0.00	1.68	0.66
Other Retro Adjustments, DHS	0.00	0.00	32.34	7.00	5.80	0.00	20.70	6.69
Other Income	1.47	1.96	3.20	0.00	0.60	0.00	0.00	0.84
Total Revenues	2,802.67	2,897.57	3,009.52	2,690.71	2,592.47	3,056.51	3,269.78	2,888.92
Expenses								
Total Member Service Expenses	2,733.44	2,560.21	2,888.75	2,421.72	2,520.44	3,073.56	3,121.56	2,768.08
Cost Share	(93.47)	(71.79)	(94.23)	(89.42)	(119.33)	(86.30)	(93.05)	(93.78)
Room & Board	(266.50)	(239.86)	(283.10)	(201.88)	(191.64)	(306.71)	(312.89)	(256.43)
Spend Down & Third Party	(11.67)	(13.86)	(19.36)	(7.59)	(18.73)	(21.60)	(21.60)	(17.10)
Net Member Service Expenses	2,361.80	2,234.70	2,492.06	2,122.83	2,190.74	2,658.95	2,694.03	2,400.78
Net Care Management Expenses	348.90	453.18	400.24	340.31	329.33	279.67	388.59	351.40
Administrative Expenses	128.90	134.26	143.85	132.52	96.64	114.15	145.10	122.76
Total Operating Expenses, CY	2,839.60	2,822.14	3,036.15	2,595.66	2,616.71	3,052.77	3,227.72	2,874.94
Income (Loss) from Operations, CY	(36.93)	75.43	(26.63)	95.05	(24.24)	3.73	42.06	13.99
Other (Revenue)/Expense, Ordinary								
Total Other (Revenue)/Expense	(9.10)	(1.00)	3.86	3.35	(31.00)	16.66	(7.24)	(4.25)
Net Income/(Loss)	(27.83)	76.43	(30.49)	91.70	6.76	(12.93)	49.30	18.24
Member Months by FC Target Group								
Developmentally Disabled (DD)	41.9%	44.6%	47.4%	39.5%	24.5%	46.6%	51.8%	41.0%
Physically Disabled (PD)	30.7%	25.1%	31.4%	33.7%	43.3%	28.6%	23.1%	31.6%
Frail Elder (FE)	27.4%	30.3%	21.2%	26.8%	32.2%	24.8%	25.1%	27.4%
Total Member Months	45,097	51,351	26,286	34,242	75,283	82,021	41,054	355,334

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	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CWF	Total
Solvency Protection								
Working Capital								
Current Assets	25,988,822	30,853,052	26,571,050	27,194,016	53,091,543	50,925,590	43,127,718	257,751,790
Current Liabilities	21,100,370	22,435,070	16,778,291	16,467,248	24,199,775	35,936,479	24,969,457	161,886,689
Working Capital (Curr Assets- Curr Liab)	4,888,452	8,417,982	9,792,758	10,726,768	28,891,768	14,989,111	18,158,262	95,865,101
Working Capital Requirement	5,138,757	6,021,028	3,253,475	3,612,069	7,847,505	9,596,681	5,400,169	40,869,684
Excess/(shortage)	(250,305)	2,396,954	6,539,283	7,114,699	21,044,263	5,392,430	12,758,093	54,995,417
Restricted Reserve								
Current Restricted Reserve	2,758,819	3,031,573	2,086,407	2,205,974	3,622,621	4,291,103	2,802,979	20,799,476
Restricted Reserve Requirement	2,712,919	3,007,009	2,084,492	2,204,023	3,615,835	4,198,894	2,800,056	20,623,228
Excess/(shortage)	45,900	24,564	1,915	1,951	6,786	92,209	2,923	176,249
Solvency Fund								
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	0	0	0	0	0	0	0	0
*Restricted Equity - Solvency Protection	8,601,676	9,778,037	6,087,967	6,566,092	12,213,340	14,545,575	8,950,225	66,742,912
Other Equity	1,183,862	5,032,728	7,618,933	6,955,030	20,513,960	15,754,243	15,791,627	72,850,381
**Total Equity	9,785,538	14,810,765	13,706,900	13,521,122	32,727,299	30,299,817	24,741,852	139,593,293

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.