

Family Care
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2016

	ContinuUs	CCCW	LCD	WWC	1/1-8/31/2016 MCDFC	9/1-9/30/2016 MCFCI	CCI	CWF	Total
Revenues									
Capitation	134,400,213	153,126,493	117,226,903	98,690,952	178,656,574	22,983,082	265,205,216	176,650,217	1,146,939,651
Interest Income- Operating Acct	36,484	105,331	0	19,490	0	0	0	87,487	248,791
Other Retro Adjustments, DHS	0	862,088	4,032,324	50,330	679,853	145,864	927,500	330,233	7,028,192
Other Income	216,003	42,178	102,812	346	43,183	(5,728)	(917,768)	28,923	(490,050)
Total Service Revenue	134,652,700	154,136,090	121,362,039	98,761,118	179,379,610	23,123,218	265,214,948	177,096,860	1,153,726,584

Expenses									
Member Service Expenses	126,224,362	142,617,124	118,549,653	86,011,020	175,105,604	22,326,272	269,650,123	175,022,194	1,115,506,351
Cost Share	(4,975,687)	(4,597,937)	(3,877,870)	(3,446,723)	(9,273,953)	(1,207,440)	(9,075,584)	(5,977,169)	(42,432,363)
Room & Board	(12,201,430)	(13,112,070)	(11,130,494)	(7,159,193)	(13,194,971)	(1,640,698)	(26,785,318)	(15,897,082)	(101,121,255)
Other Third Party	(1,400)	0	(25,388)	(43,014)	0	1	31	0	(69,770)
Net Member Services Expenses	109,045,845	124,907,117	103,515,901	75,362,090	152,636,680	19,478,135	233,789,252	153,147,943	971,882,963

Net Care Management Expenses	15,138,613	23,641,508	14,108,898	12,293,605	20,725,487	2,635,974	22,732,621	19,062,830	130,339,536
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Administrative Expenses	7,396,836	7,830,452	4,800,765	5,268,286	7,847,707	744,212	8,365,252	7,296,307	49,549,817
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Total Operating Expenses, CY	131,581,294	156,379,077	122,425,564	92,923,981	181,209,874	22,858,321	264,887,125	179,507,080	1,151,772,316
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Income (Loss) from Operations, CY	3,071,406	(2,242,987)	(1,063,525)	5,837,137	(1,830,264)	264,897	327,824	(2,410,220)	1,954,268
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(1,213,921)	(245,125)	(873,966)	2,058	(1,996,542)	(246,282)	1,928,328	817,117	(1,828,333)
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Net Income/ (Loss)	4,285,327	(1,997,862)	(189,559)	5,835,079	166,278	511,179	(1,600,504)	(3,227,337)	3,782,601
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Member Months by FC Target Group

Developmentally Disabled (DD)	42.2%	44.7%	48.8%	39.9%	25.7%	26.9%	44.8%	49.9%	41.5%
Physically Disabled (PD)	30.7%	25.6%	28.0%	33.1%	41.7%	41.0%	30.0%	23.0%	30.8%
Frail Elder (FE)	27.1%	29.7%	23.2%	27.1%	32.6%	32.1%	25.2%	27.1%	27.7%
Total Member Months	45,877	53,559	38,307	34,373	66,857	8,560	86,573	54,595	388,701

Key Ratios (as % of Revenue)

Member Service Expense, Net	81.0%	81.1%	85.3%	76.3%	85.1%	84.2%	88.1%	86.4%	84.2%
Care Management Service Expense	11.2%	15.3%	11.6%	12.4%	11.5%	11.4%	8.6%	10.8%	11.3%
Total Member Service Expense	92.2%	96.4%	96.9%	88.8%	96.6%	95.6%	96.7%	97.2%	95.5%
Administrative Expense	5.5%	5.1%	4.0%	5.3%	4.4%	3.2%	3.2%	4.1%	4.3%
Total Operating Expense	97.7%	101.5%	100.9%	94.1%	101.0%	98.8%	99.9%	101.3%	99.8%
Income (Loss) from Operations, CY	2.3%	-1.5%	-0.9%	5.9%	-1.0%	1.2%	0.1%	-1.3%	0.2%
Net Income/(Loss)	3.2%	-1.3%	-0.2%	5.9%	0.1%	2.2%	-0.6%	-1.8%	0.3%

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Summary PMPM Presentation									
Revenues									
Capitation	2,929.57	2,859.02	3,060.18	2,871.18	2,672.21	2,685.03	3,063.37	3,235.65	2,950.70
Interest Income- Operating Acct	0.80	1.97	0.00	0.57	0.00	0.00	0.00	1.60	0.64
Other Retro Adjustments, DHS	0.00	16.09	105.26	1.46	10.17	17.04	10.71	6.05	18.08
Other Income	4.70	0.79	2.69	0.01	0.65	(0.67)	(10.60)	0.53	(1.26)
Total Revenues	2,935.07	2,877.87	3,168.13	2,873.21	2,683.02	2,701.40	3,063.48	3,243.83	2,968.16
Expenses									
Total Member Service Expenses	2,751.36	2,662.80	3,094.71	2,502.28	2,619.09	2,608.30	3,114.71	3,205.83	2,869.83
Cost Share	(108.46)	(85.85)	(101.23)	(100.27)	(138.71)	(141.06)	(104.83)	(109.48)	(109.16)
Room & Board	(265.96)	(244.82)	(290.56)	(208.28)	(197.36)	(191.68)	(309.40)	(291.18)	(260.15)
Other Third Party	(0.03)	0.00	(0.66)	(1.25)	0.00	0.00	0.00	0.00	(0.18)
Net Member Service Expenses	2,376.91	2,332.13	2,702.26	2,192.48	2,283.02	2,275.56	2,700.48	2,805.17	2,500.34
Net Care Management Expenses	329.98	441.41	368.31	357.65	310.00	307.95	262.58	349.17	335.32
Administrative Expenses	161.23	146.20	125.32	153.27	117.38	86.94	96.63	133.64	127.48
Total Operating Expenses, CY	2,868.12	2,919.74	3,195.89	2,703.40	2,710.40	2,670.45	3,059.69	3,287.98	2,963.14
Income (Loss) from Operations, CY	66.95	(41.87)	(27.76)	169.81	(27.38)	30.95	3.79	(44.15)	5.02
Other (Revenue)/Expense, Ordinary									
Total Other (Revenue)/Expense	(26.46)	(4.58)	(22.81)	0.06	(29.86)	(28.77)	22.27	14.97	(4.70)
Net Income/(Loss)	93.41	(37.29)	(4.95)	169.75	2.48	59.72	(18.48)	(59.12)	9.72
Member Months by FC Target Group									
Developmentally Disabled (DD)	42.2%	44.7%	48.8%	39.9%	25.7%	26.9%	44.8%	49.9%	41.5%
Physically Disabled (PD)	30.7%	25.6%	28.0%	33.1%	41.7%	41.0%	30.0%	23.0%	30.8%
Frail Elder (FE)	27.1%	29.7%	23.2%	27.1%	32.6%	32.1%	25.2%	27.1%	27.7%
Total Member Months	45,877	53,559	38,307	34,373	66,857	8,560	86,573	54,595	388,701

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Solvency Protection Working Capital									
Current Assets	21,497,130	28,070,645	23,921,996	30,369,392	46,676,017	44,860,502	51,172,615	44,884,272	291,452,570
Current Liabilities	15,687,179	20,645,590	14,945,181	12,882,256	25,846,792	25,659,633	39,751,040	31,972,041	187,389,712
Working Capital (Curr Assets- Curr Liab)	5,809,951	7,425,055	8,976,815	17,487,136	20,829,225	19,200,869	11,421,575	12,912,231	104,062,858
Working Capital Requirement	5,505,045	6,202,911	4,396,191	3,974,792	8,355,382	8,355,382	10,334,526	6,909,755	54,033,984
Excess/(shortage)	304,906	1,222,144	4,580,624	13,512,344	12,473,843	10,845,487	1,087,049	6,002,476	50,028,874
Restricted Reserve									
Current Restricted Reserve	2,838,279	3,082,120	2,470,084	2,327,510	3,801,091	3,801,402	4,543,462	3,307,051	26,171,000
Restricted Reserve Requirement	2,835,015	3,067,637	2,465,397	2,324,931	3,785,127	3,785,127	4,444,842	3,303,252	26,011,328
Excess/(shortage)	3,264	14,483	4,687	2,579	15,964	16,275	98,620	3,799	159,672
Solvency Fund									
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	6,000,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	6,000,000
Excess/(shortage)	0	0	0	0	0	0	0	0	0
*Restricted Equity - Solvency Protection	9,090,060	10,020,548	7,611,588	7,049,723	12,890,509	12,890,509	15,529,368	10,963,007	86,045,312
Other Equity	4,697,282	8,698,088	9,070,474	17,842,386	13,528,215	12,316,885	9,442,818	8,944,874	84,541,022
**Total Equity	13,787,342	18,718,636	16,682,062	24,892,109	26,418,724	25,207,394	24,972,186	19,907,881	170,586,334

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.