

Family Care
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2012

	Audited SFCA	Audited CCCW	Audited LCD	Audited WWC	Preliminary MCDFC	Audited CCI	Audited CWF	Preliminary CHP-LTS	Audited NB	Total
Revenues										
Capitation	66,196,409	117,854,699	93,003,596	121,262,249	245,981,640	293,079,840	139,912,374	48,846,401	70,136,104	1,196,273,312
Interest Income- Operating Acct	33,335	101,617	0	4,953	0	0	0	0	17,061	156,966
Other Retro Adjustments, DHS	888,119	1,110,108	2,763,000	(79,236)	954,018	5,639,678	2,225,000	0	633,324	14,134,011
Other Income	9,683	163,351	88,939	6,357	129,943	0	0	0	84,078	482,351
Total Service Revenue	67,127,546	119,229,775	95,855,535	121,194,323	247,065,601	298,719,518	142,137,374	48,846,401	70,870,567	1,211,046,640
Expenses										
Member Service Expenses	60,214,829	101,803,159	88,357,669	113,178,484	238,436,403	284,673,308	130,852,361	45,460,286	65,742,797	1,128,719,296
Cost Share	(1,468,079)	(1,979,154)	(2,393,866)	(3,482,246)	(10,148,103)	(6,128,366)	(2,632,082)	(536,291)	(1,251,984)	(30,020,171)
Room & Board	(5,189,996)	(10,161,192)	(8,311,143)	(8,058,557)	(17,542,334)	(27,121,602)	(13,768,227)	(4,192,156)	(5,835,125)	(100,180,332)
Spend Down & Third Party	(197,232)	(938,934)	(1,091,145)	(278,025)	(2,100,155)	(2,171,589)	(1,235,733)	(239,252)	(273,451)	(8,525,516)
Net Member Services Expenses	53,359,522	88,723,879	76,561,515	101,359,656	208,645,811	249,251,751	113,216,319	40,492,587	58,382,237	989,993,277
Net Care Management Expenses	7,852,348	16,913,897	11,600,845	16,115,406	28,667,329	29,562,045	12,985,240	6,574,709	9,745,498	140,017,317
Administrative Expenses	4,048,517	5,317,006	4,165,508	5,422,006	8,712,664	8,950,490	6,279,648	2,281,854	4,132,756	49,310,449
Total Operating Expenses, CY	65,260,387	110,954,782	92,327,868	122,897,068	246,025,804	287,764,286	132,481,207	49,349,150	72,260,491	1,179,321,043
Income (Loss) from Operations, CY	1,867,159	8,274,993	3,527,667	(1,702,745)	1,039,797	10,955,232	9,656,167	(502,749)	(1,389,924)	31,725,597
Other (Revenue)/Expense, Ordinary										
Total Other (Revenue)/Expense	(137,092)	(265,991)	(152,289)	77,240	(2,330,840)	(1,029,713)	(294,261)	(236,473)	(165,874)	(4,535,293)
Other (Revenues) Expenses, Extraordinary										
Liquidation of Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	0	750,000	6,000,000
Net Income/ (Loss)	1,254,251	7,790,984	2,929,956	(2,529,985)	2,620,637	11,234,945	9,200,428	(266,276)	(1,974,050)	30,260,890
Member Months by FC Target Group										
Developmentally Disabled (DD)	44%	44%	42%	38%	23%	52%	54%	60%	44%	42%
Physically Disabled (PD)	29%	21%	32%	34%	51%	25%	21%	24%	28%	32%
Frail Elder (FE)	27%	35%	26%	28%	27%	23%	25%	16%	28%	26%
Member Months	24,455	39,465	32,776	46,156	93,918	94,097	42,409	14,525	24,961	412,762
Key Ratios (as % of Revenue)										
Member Service Expense, Net	79.5%	74.4%	79.9%	83.6%	84.4%	83.4%	79.7%	82.9%	82.4%	81.7%
Care Management Service Expense	11.7%	14.2%	12.1%	13.3%	11.6%	9.9%	9.1%	13.5%	13.8%	11.6%
Total Member Service Expense	91.2%	88.6%	92.0%	96.9%	96.1%	93.3%	88.8%	96.4%	96.1%	93.3%
Administrative Expense	6.0%	4.5%	4.3%	4.5%	3.5%	3.0%	4.4%	4.7%	5.8%	4.1%
Total Operating Expense	97.2%	93.1%	96.3%	101.4%	99.6%	96.3%	93.2%	101.0%	102.0%	97.4%
Net Income/(Loss)	1.9%	6.5%	3.1%	-2.1%	1.1%	3.8%	6.5%	-0.5%	-2.8%	2.5%

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Summary PMPM Presentation										
Revenues										
Capitation	2,706.87	2,986.31	2,837.55	2,627.23	2,619.11	3,114.66	3,299.12	3,362.92	2,809.83	2,898.22
Interest Income- Operating Acct	1.36	2.57	0.00	0.11	0.00	0.00	0.00	0.00	0.68	0.38
Other Retro Adjustments, DHS	36.32	28.13	84.30	(1.72)	10.16	59.93	52.47	0.00	25.37	34.24
Other Income	0.40	4.14	2.71	0.14	1.38	0.00	0.00	0.00	3.37	1.17
Total Revenues	2,744.94	3,021.15	2,924.56	2,625.75	2,630.65	3,174.59	3,351.59	3,362.92	2,839.25	2,934.01
Expenses										
Total Member Service Expenses	2,462.27	2,579.58	2,695.80	2,452.09	2,538.77	3,025.32	3,085.49	3,129.80	2,633.82	2,734.55
Cost Share	(60.03)	(50.15)	(73.04)	(75.45)	(108.05)	(65.13)	(62.06)	(36.92)	(50.16)	(72.73)
Room & Board	(212.23)	(257.47)	(253.57)	(174.59)	(186.78)	(288.23)	(324.65)	(288.62)	(233.77)	(242.71)
Spend Down & Third Party	(8.07)	(23.79)	(33.29)	(6.02)	(22.36)	(23.08)	(29.14)	(16.47)	(10.96)	(20.65)
Net Member Service Expenses	2,181.95	2,248.17	2,335.90	2,196.02	2,221.57	2,648.88	2,669.63	2,787.79	2,338.94	2,398.46
Net Care Management Expenses	321.09	428.58	353.94	349.15	305.24	314.17	306.19	452.65	390.43	339.22
Administrative Expenses	165.55	134.73	127.09	117.47	92.77	95.12	148.07	157.10	165.57	119.46
Total Operating Expenses, CY	2,668.59	2,811.47	2,816.94	2,662.65	2,619.58	3,058.17	3,123.89	3,397.53	2,894.94	2,857.15
Income (Loss) from Operations, CY	76.35	209.68	107.63	(36.89)	11.07	116.42	227.69	(34.61)	(55.68)	76.86
Other (Revenue)/Expense, Ordinary										
Total Other (Revenue)/Expense	(5.61)	(6.74)	(4.65)	1.67	(24.82)	(10.94)	(6.94)	(16.28)	(6.65)	(10.99)
Other (Revenue) Expense, Extraordinary										
Liquidation of Solvency Fund	30.67	19.00	22.88	16.25	7.99	7.97	17.68	0.00	30.05	14.54
Net Income/(Loss)	51.29	197.42	89.39	(54.81)	27.90	119.40	216.95	(18.33)	(79.09)	73.31

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Solvency Protection										
Working Capital										
Current Assets	12,467,792	24,120,938	20,416,091	12,513,493	51,738,524	51,261,378	30,553,815	5,229,467	5,644,714	213,946,212
Current Liabilities	6,678,956	12,237,492	9,818,075	12,372,522	27,037,280	37,240,640	18,460,987	10,804,448	7,901,457	142,551,857
Working Capital	5,788,836	11,883,446	10,598,016	140,971	24,701,244	14,020,738	12,092,828	(5,574,981)	(2,256,743)	71,394,355
Requirement	1,882,078	3,506,332	2,706,366	3,453,086	6,839,825	8,614,501	4,190,897	1,489,474	2,031,410	34,713,969
Excess/(shortage)	3,906,758	8,377,114	7,891,650	(3,312,115)	17,861,419	5,406,237	7,901,931	(7,064,455)	(4,288,153)	36,680,386
Restricted Reserve										
Current Restricted Reserve	1,680,760	2,185,804	1,949,026	2,153,983	3,612,680	3,890,483	2,426,151	0	1,711,381	19,610,268
Required	1,627,359	2,168,777	1,902,122	2,151,029	3,279,942	3,871,500	2,396,966	1,492,982	1,677,137	20,567,814
Excess/(shortage)	53,401	17,027	46,904	2,954	332,738	18,983	29,185	(1,492,982)	34,244	(957,546)
Solvency Fund										
Current Solvency Fund	0	0	0	0	0	0	0	0	0	0
Required	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	6,750,000
Excess/(shortage)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)	(750,000)	(6,750,000)
Total Equity	8,880,013	16,090,162	13,171,777	2,878,755	27,711,757	27,671,555	17,656,026	(5,574,980)	(364,475)	108,120,590