

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending December 31, 2016**

	Audited ContinuUs	Audited CCCW	Audited LCD	Audited WWC	1/1-8/31/2016 Preliminary MCDFC	9/1-12/31/2016 Preliminary MCFCI	Audited CCI	Audited CWF	Total
<b>Revenues</b>									
Capitation	178,827,360	209,391,928	157,914,525	131,769,969	178,656,574	91,834,124	355,129,909	238,793,449	1,542,317,838
Interest Income- Operating Acct	46,592	139,310	0	24,281	0	0	0	118,313	328,496
Other Retro Adjustments, DHS	196,870	722,191	6,224,566	25,944	679,853	458,901	1,840,278	1,963,043	12,111,646
Other Income	13,528	54,480	110,228	401	43,183	(39,017)	(1,321,406)	2,056	(1,136,547)
<b>Total Service Revenue</b>	<b>179,084,350</b>	<b>210,307,909</b>	<b>164,249,319</b>	<b>131,820,595</b>	<b>179,379,610</b>	<b>92,254,008</b>	<b>355,648,781</b>	<b>240,876,861</b>	<b>1,553,621,433</b>

<b>Expenses</b>									
Member Service Expenses	169,426,420	197,929,855	159,859,615	114,948,288	175,105,604	90,614,868	362,649,980	233,809,630	1,504,344,260
Cost Share	(6,516,164)	(6,313,391)	(5,350,277)	(4,661,011)	(9,273,953)	(4,922,202)	(12,146,120)	(8,214,907)	(57,398,025)
Room & Board	(16,130,370)	(18,009,529)	(14,969,490)	(9,525,346)	(13,194,971)	(6,784,336)	(35,963,862)	(21,389,843)	(135,967,747)
Other Third Party	(505)	0	(33,190)	(73,902)	0	0	0	(59,526)	(167,123)
<b>Net Member Services Expenses</b>	<b>146,779,381</b>	<b>173,606,935</b>	<b>139,506,658</b>	<b>100,688,029</b>	<b>152,636,680</b>	<b>78,908,330</b>	<b>314,539,998</b>	<b>204,145,354</b>	<b>1,310,811,365</b>

Net Care Management Expenses	21,217,544	31,919,641	18,945,973	17,255,637	20,725,487	10,380,658	30,588,983	25,998,843	177,032,766
------------------------------	------------	------------	------------	------------	------------	------------	------------	------------	-------------

Administrative Expenses	10,860,143	11,066,988	6,544,037	7,368,919	7,847,707	2,960,778	11,229,573	10,375,953	68,254,098
-------------------------	------------	------------	-----------	-----------	-----------	-----------	------------	------------	------------

<b>Total Operating Expenses, CY</b>	<b>178,857,068</b>	<b>216,593,564</b>	<b>164,996,668</b>	<b>125,312,585</b>	<b>181,209,874</b>	<b>92,249,766</b>	<b>356,358,554</b>	<b>240,520,150</b>	<b>1,556,098,229</b>
-------------------------------------	--------------------	--------------------	--------------------	--------------------	--------------------	-------------------	--------------------	--------------------	----------------------

<b>Income (Loss) from Operations, CY</b>	<b>227,282</b>	<b>(6,285,655)</b>	<b>(747,349)</b>	<b>6,508,010</b>	<b>(1,830,264)</b>	<b>4,242</b>	<b>(709,773)</b>	<b>356,711</b>	<b>(2,476,796)</b>
--	----------------	--------------------	------------------	------------------	--------------------	--------------	------------------	----------------	--------------------

<b>Other (Revenue)/Expense, Ordinary</b>									
Total Other (Revenue)/Expense	(1,418,415)	241,134	2,376,054	(449,909)	(1,996,542)	(583,825)	(803,608)	345,375	(2,289,736)

<b>Net Income/ (Loss)</b>	<b>1,645,697</b>	<b>(6,526,789)</b>	<b>(3,123,403)</b>	<b>6,957,919</b>	<b>166,278</b>	<b>588,067</b>	<b>93,835</b>	<b>11,336</b>	<b>(187,060)</b>
---------------------------	------------------	--------------------	--------------------	------------------	----------------	----------------	---------------	---------------	------------------

<b>Member Months by FC Target Group</b>									
Developmentally Disabled (DD)	42.6%	44.9%	48.5%	39.8%	25.7%	27.0%	45.0%	50.0%	41.7%
Physically Disabled (PD)	30.6%	25.6%	28.1%	33.2%	41.7%	41.0%	30.0%	23.3%	30.8%
Frail Elder (FE)	26.8%	29.5%	23.4%	27.0%	32.6%	32.0%	25.0%	26.7%	27.5%
<b>Total Member Months</b>	<b>60,891</b>	<b>73,032</b>	<b>51,623</b>	<b>45,917</b>	<b>66,857</b>	<b>34,195</b>	<b>116,008</b>	<b>73,938</b>	<b>522,462</b>

<b>Key Ratios (as % of Revenue)</b>									
Member Service Expense, Net	82.0%	82.5%	84.9%	76.4%	85.1%	85.5%	88.4%	84.8%	84.4%
Care Management Service Expense	11.8%	15.2%	11.5%	13.1%	11.5%	11.3%	8.6%	10.8%	11.4%
<b>Total Member Service Expense</b>	<b>93.8%</b>	<b>97.7%</b>	<b>96.4%</b>	<b>89.5%</b>	<b>96.6%</b>	<b>96.8%</b>	<b>97.0%</b>	<b>95.6%</b>	<b>95.8%</b>
Administrative Expense	6.1%	5.3%	4.0%	5.6%	4.4%	3.2%	3.2%	4.3%	4.4%
Total Operating Expense	99.9%	103.0%	100.4%	95.1%	101.0%	100.0%	100.2%	99.9%	100.2%
<b>Income (Loss) from Operations, CY</b>	<b>0.1%</b>	<b>-3.0%</b>	<b>-0.4%</b>	<b>4.9%</b>	<b>-1.0%</b>	<b>0.0%</b>	<b>-0.2%</b>	<b>0.1%</b>	<b>-0.2%</b>
Net Income/(Loss)	0.9%	-3.1%	-1.9%	5.3%	0.1%	0.6%	0.0%	0.0%	0.0%

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending December 31, 2016**

	Audited ContinuUs	Audited CCCW	Audited LCD	Audited WWC	1/1-8/31/2016 Preliminary MCDFC	9/1-12/31/2016 Preliminary MCFCI	Audited CCI	Audited CWF	Total
<b>Summary PMPM Presentation</b>									
<b>Revenues</b>									
Capitation	2,936.83	2,867.13	3,058.97	2,869.73	2,672.21	2,685.63	3,061.25	3,229.64	2,952.02
Interest Income- Operating Acct	0.77	1.91	0.00	0.53	0.00	0.00	0.00	1.60	0.63
Other Retro Adjustments, DHS	3.23	9.89	120.58	0.57	10.17	13.42	15.86	26.55	23.18
Other Income	0.22	0.75	2.14	0.01	0.64	(1.14)	(11.39)	0.03	(2.18)
<b>Total Revenues</b>	<b>2,941.05</b>	<b>2,879.68</b>	<b>3,181.69</b>	<b>2,870.84</b>	<b>2,683.02</b>	<b>2,697.91</b>	<b>3,065.72</b>	<b>3,257.82</b>	<b>2,973.65</b>
<b>Expenses</b>									
Total Member Service Expenses	2,782.44	2,710.18	3,096.65	2,503.38	2,619.09	2,649.97	3,126.08	3,162.24	2,879.34
Cost Share	(107.01)	(86.45)	(103.64)	(101.51)	(138.71)	(143.95)	(104.70)	(111.11)	(109.86)
Room & Board	(264.90)	(246.60)	(289.98)	(207.45)	(197.36)	(198.40)	(310.01)	(289.29)	(260.24)
Other Third Party	(0.01)	0.00	(0.64)	(1.61)	0.00	0.00	0.00	(0.81)	(0.32)
<b>Net Member Service Expenses</b>	<b>2,410.52</b>	<b>2,377.13</b>	<b>2,702.39</b>	<b>2,192.81</b>	<b>2,283.02</b>	<b>2,307.62</b>	<b>2,711.37</b>	<b>2,761.03</b>	<b>2,508.92</b>
Net Care Management Expenses	348.45	437.06	367.00	375.80	310.00	303.58	263.68	351.63	338.84
Administrative Expenses	178.35	151.54	126.77	160.48	117.38	86.59	96.80	140.33	130.64
<b>Total Operating Expenses, CY</b>	<b>2,937.32</b>	<b>2,965.73</b>	<b>3,196.16</b>	<b>2,729.09</b>	<b>2,710.40</b>	<b>2,697.79</b>	<b>3,071.85</b>	<b>3,252.99</b>	<b>2,978.40</b>
<b>Income (Loss) from Operations, CY</b>	<b>3.73</b>	<b>(86.05)</b>	<b>(14.47)</b>	<b>141.75</b>	<b>(27.38)</b>	<b>0.12</b>	<b>(6.13)</b>	<b>4.83</b>	<b>(4.75)</b>
<b>Other (Revenue)/Expense, Ordinary</b>									
Total Other (Revenue)/Expense	(23.30)	3.30	46.03	(9.80)	(29.86)	(17.08)	(6.93)	4.67	(4.38)
<b>Net Income/(Loss)</b>	<b>27.03</b>	<b>(89.35)</b>	<b>(60.50)</b>	<b>151.55</b>	<b>2.48</b>	<b>17.20</b>	<b>0.80</b>	<b>0.16</b>	<b>(0.37)</b>
<b>Member Months by FC Target Group</b>									
Developmentally Disabled (DD)	42.6%	44.9%	48.5%	39.8%	25.7%	27.0%	45.0%	50.0%	41.7%
Physically Disabled (PD)	30.6%	25.6%	28.1%	33.2%	41.7%	41.0%	30.0%	23.3%	30.8%
Frail Elder (FE)	26.8%	29.5%	23.4%	27.0%	32.6%	32.0%	25.0%	26.7%	27.5%
<b>Total Member Months</b>	<b>60,891</b>	<b>73,032</b>	<b>51,623</b>	<b>45,917</b>	<b>66,857</b>	<b>34,195</b>	<b>116,008</b>	<b>73,938</b>	<b>522,462</b>

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending December 31, 2016**

	Audited ContinuUs	Audited CCCW	Audited LCD	Audited WWC	1/1-8/31/2016 Preliminary MCDFC	9/1-12/31/2016 Preliminary MCFCI	Audited CCI	Audited CWF	Total
<b>***Solvency Protection</b>									
<b>Working Capital</b>									
Current Assets	20,769,503	24,196,426	24,564,875	31,051,498	46,676,017	46,827,750	52,151,826	48,594,852	248,156,730
Current Liabilities	17,155,159	20,666,975	15,121,890	12,275,543	25,846,792	27,803,903	38,572,934	33,102,420	164,698,824
Working Capital (Curr Assets- Curr Liab)	3,614,344	3,529,451	9,442,985	18,775,955	20,829,225	19,023,847	13,578,892	15,492,432	83,457,906
Working Capital Requirement	5,505,045	6,202,911	4,396,191	3,974,792	8,355,382	8,355,382	10,334,526	6,909,755	45,678,602
Excess/(shortage)	(1,890,701)	(2,673,460)	5,046,794	14,801,163	12,473,843	10,668,465	3,244,366	8,582,677	37,779,304
<b>Restricted Reserve</b>									
Current Restricted Reserve	2,839,464	3,082,149	2,471,932	2,328,391	3,801,091	3,900,109	4,483,643	3,545,632	22,651,320
Restricted Reserve Requirement	2,835,015	3,067,637	2,465,397	2,324,931	3,785,127	3,785,127	4,444,842	3,303,252	22,226,201
Excess/(shortage)	4,449	14,512	6,535	3,460	15,964	114,982	38,801	242,380	425,119
<b>Solvency Fund</b>									
Current Solvency Fund	974,601	999,287	918,809	955,068	750,000	1,065,118	1,074,306	943,442	6,930,631
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	224,601	249,287	168,809	205,068	0	315,118	324,306	193,442	1,680,631
*Restricted Equity - Solvency Protection	9,090,060	10,020,548	7,611,588	7,049,723	12,890,509	12,890,509	15,529,368	10,963,007	73,154,803
Other Equity	2,057,652	4,098,625	6,129,390	18,965,226	13,528,215	12,755,982	11,173,217	12,192,047	67,372,139
**Total Equity	11,147,712	14,119,173	13,740,978	26,014,949	26,418,724	25,646,491	26,702,585	23,155,054	140,526,942

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

\*\*\* Total Balances do not include MCDFC 1/1/16-8/31/16

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*