

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending March 31, 2015**

	Care WI- CWHP	CCI-CCHP	iCare	Total
<b>Revenues</b>				
Capitation-MA	14,149,111	14,351,004	7,772,889	36,273,004
Capitation- MC	10,400,805	9,556,456	2,889,397	22,846,658
Interest Income-Operating Acct	5,304	-	33,989	39,293
Other Retro Adjustments, DHS	151,151	-	-	151,151
Other Income	-	-	52,662	52,662
<b>Total Revenues</b>	<b>24,706,371</b>	<b>23,907,460</b>	<b>10,748,937</b>	<b>59,362,768</b>

<b>Expenses</b>				
Total Acute & Primary Services	10,151,929	7,511,829	7,782,811	25,446,569
Total LTC-Family Care Expenses	12,260,403	13,457,981	3,380,723	29,099,108
Cost Share	(392,940)	(444,306)	(31,695)	(868,941)
Room & Board	(715,966)	(816,466)	(167,138)	(1,699,570)
Spend Down & Third Party	(59,800)	(64,731)	-	(124,531)
<b>Net Member Services Expenses</b>	<b>21,243,626</b>	<b>19,644,307</b>	<b>10,964,701</b>	<b>51,852,635</b>
Net Care Management Expenses	2,570,077	3,353,123	982,618	6,905,818
Administrative Expenses	1,455,538	1,759,867	571,325	3,786,730
<b>Total Operating Expenses</b>	<b>25,269,242</b>	<b>24,757,297</b>	<b>12,518,644</b>	<b>62,545,183</b>
<b>Income (Loss) from Operations, CY</b>	<b>(562,871)</b>	<b>(849,837)</b>	<b>(1,769,707)</b>	<b>(3,182,415)</b>
<b>Other (Revenue)/Expense, Operating</b>				
Total Other (Revenue)/Expense	(562,871)	49,575	(1,324,544)	(1,837,840)
<b>Net Income/ (Loss)</b>	<b>0</b>	<b>(899,412)</b>	<b>(445,163)</b>	<b>(1,344,575)</b>

<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	12.3%	13.1%	19.4%	14.1%
Physically Disabled (PD)	52.6%	41.5%	75.5%	53.3%
Frail Elder (FE)	35.1%	45.4%	5.1%	32.6%
<b>Total Member Months</b>	<b>4,421</b>	<b>4,110</b>	<b>2,350</b>	<b>10,881</b>

<b>Key Ratios (as % of Revenue)</b>				
Member Service Expense, Net	86.0%	82.2%	102.0%	87.3%
Care Management Service Expense	10.4%	14.0%	9.1%	11.6%
Total Member Service Expense	96.4%	96.2%	111.1%	99.0%
Administrative Expense	5.9%	7.4%	5.3%	6.4%
Total Operating Expense	102.3%	103.6%	116.4%	105.4%
Income (Loss) from Operations, CY	-2.3%	-3.6%	-16.4%	-5.4%
<b>Net Income/ (Loss)</b>	<b>0.0%</b>	<b>-3.8%</b>	<b>-4.1%</b>	<b>-2.3%</b>

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<b>Summary PMPM Presentation</b>				
<b>Revenues</b>				
Capitation-MA	3,200.43	3,491.73	3,307.61	3,333.61
Capitation- MC	2,352.59	2,325.17	1,229.53	2,099.68
Interest Income-Operating Acct	1.20	-	14.46	3.61
Other Retro Adjustments, DHS	34.19	-	-	13.89
Other Income	-	-	22.41	4.84
<b>Total Revenues</b>	<b>5,588.41</b>	<b>5,816.90</b>	<b>4,574.02</b>	<b>5,455.63</b>
<b>Expenses</b>				
Total Acute & Primary Services	2,296.30	1,827.70	3,311.83	2,338.62
Total LTC-Family Care Expenses	2,773.22	3,274.45	1,438.61	2,674.30
Cost Share	(88.88)	(108.10)	(13.49)	(79.86)
Room & Board	(161.95)	(198.65)	(71.12)	(156.20)
Spend Down & Third Party	(13.53)	(15.75)	-	(11.44)
<b>Net Member Services Expenses</b>	<b>4,805.16</b>	<b>4,779.64</b>	<b>4,665.83</b>	<b>4,765.43</b>
Net Care Management Expenses	581.33	815.85	418.14	634.67
Administrative Expenses	329.23	428.19	243.12	348.01
Total Operating Expenses, CY	5,715.73	6,023.67	5,327.08	5,748.11
<b>Income (Loss) from Operations, CY</b>	<b>(127.32)</b>	<b>(206.77)</b>	<b>(753.07)</b>	<b>(292.48)</b>
<b>Other (Revenue)/Expense, Ordinary</b>				
Total Other (Revenue)/Expense	(127.32)	12.06	(563.64)	(168.90)
<b>Net Income/ (Loss)</b>	<b>0.00</b>	<b>(218.84)</b>	<b>(189.43)</b>	<b>(123.58)</b>
<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	12.3%	13.1%	19.4%	14.1%
Physically Disabled (PD)	52.6%	41.5%	75.5%	53.3%
Frail Elder (FE)	35.1%	45.4%	5.1%	32.6%
<b>Total Member Months</b>	<b>4,421</b>	<b>4,110</b>	<b>2,350</b>	<b>10,881</b>
*Equity	12,637,107	9,763,462	25,590,798	47,991,367

\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*