

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending March 31, 2018**

	<u>Care WI- CWHP</u>	<u>CCI-CCHP</u>	<u>iCare</u>	<u>Total</u>
<b>Revenues</b>				
Capitation-MA	16,415,689	14,028,826	8,960,315	39,404,830
Capitation- MC	9,147,750	7,691,996	4,938,642	21,778,388
Interest Income-Operating Acct	31,645	-	55,218	86,863
Other Retro Adjustments, DHS	52,178	155,897	22,517	230,592
Other Income	-	(132,630)	51,865	(80,765)
<b>Total Revenues</b>	<b>25,647,262</b>	<b>21,744,089</b>	<b>14,028,557</b>	<b>61,419,908</b>

<b>Expenses</b>				
Total Acute & Primary Services	8,187,560	5,772,010	6,962,850	20,922,420
Total LTC-Family Care Expenses	14,047,142	12,888,794	7,427,322	34,363,258
Cost Share	(532,315)	(435,071)	(117,933)	(1,085,319)
Room & Board	(1,030,570)	(879,280)	(306,603)	(2,216,453)
Other Third Party	-	-	-	-
<b>Net Member Services Expenses</b>	<b>20,671,817</b>	<b>17,346,453</b>	<b>13,965,636</b>	<b>51,983,906</b>
Net Care Management Expenses	2,897,377	2,222,565	1,115,123	6,235,065
Administrative Expenses	2,126,985	1,099,980	839,423	4,066,388
<b>Total Operating Expenses</b>	<b>25,696,179</b>	<b>20,668,998</b>	<b>15,920,182</b>	<b>62,285,359</b>
<b>Income (Loss) from Operations, CY</b>	<b>(48,917)</b>	<b>1,075,091</b>	<b>(1,891,625)</b>	<b>(865,451)</b>
<b>Other (Revenue)/Expense, Operating</b>				
Total Other (Revenue)/Expense	(1,048,396)	7,964	(1,669,270)	(2,709,702)
<b>Net Income/ (Loss)</b>	<b>999,479</b>	<b>1,067,127</b>	<b>(222,355)</b>	<b>1,844,251</b>

<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	18.3%	25.8%	12.9%	19.4%
Physically Disabled (PD)	33.1%	17.1%	72.8%	37.3%
Frail Elder (FE)	48.6%	57.1%	14.3%	43.3%
<b>Total Member Months</b>	<b>4,954</b>	<b>3,633</b>	<b>2,652</b>	<b>11,239</b>

<b>Key Ratios (as % of Revenue)</b>				
Member Service Expense, Net	80.6%	79.8%	99.6%	84.6%
Care Management Service Expense	11.3%	10.2%	7.9%	10.2%
Total Member Service Expense	91.9%	90.0%	107.5%	94.8%
Administrative Expense	8.3%	5.1%	6.0%	6.6%
Total Operating Expense	100.2%	95.1%	113.5%	101.4%
Income (Loss) from Operations, CY	-0.2%	4.9%	-13.5%	-1.4%
<b>Net Income/ (Loss)</b>	<b>3.9%</b>	<b>4.9%</b>	<b>-1.6%</b>	<b>3.0%</b>

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	<u>Care WI- CWHP</u>	<u>CCI-CCHP</u>	<u>iCare</u>	<u>Total</u>
<b>Summary PMPM Presentation</b>				
<b>Revenues</b>				
Capitation-MA	3,313.89	3,861.50	3,378.70	3,506.20
Capitation- MC	1,846.69	2,117.26	1,862.23	1,937.82
Interest Income-Operating Acct	6.39	-	20.82	7.73
Other Retro Adjustments, DHS	10.53	42.91	8.49	20.52
Other Income	-	(36.51)	19.56	(7.19)
<b>Total Revenues</b>	<b>5,177.50</b>	<b>5,985.16</b>	<b>5,289.80</b>	<b>5,465.08</b>
<b>Expenses</b>				
Total Acute & Primary Services	1,652.85	1,588.77	2,625.51	1,861.66
Total LTC-Family Care Expenses	2,835.74	3,547.70	2,800.65	3,057.61
Cost Share	(107.46)	(119.76)	(44.47)	(96.57)
Room & Board	(208.04)	(242.03)	(115.61)	(197.22)
Other Third Party	-	-	-	-
<b>Net Member Services Expenses</b>	<b>4,173.09</b>	<b>4,774.68</b>	<b>5,266.08</b>	<b>4,625.48</b>
Net Care Management Expenses	584.90	611.77	420.48	554.79
Administrative Expenses	429.38	302.77	316.52	361.82
Total Operating Expenses, CY	5,187.37	5,689.22	6,003.08	5,542.09
<b>Income (Loss) from Operations, CY</b>	<b>(9.87)</b>	<b>295.94</b>	<b>(713.28)</b>	<b>(77.01)</b>
<b>Other (Revenue)/Expense, Ordinary</b>				
Total Other (Revenue)/Expense	(211.64)	2.19	(629.44)	(241.11)
<b>Net Income/ (Loss)</b>	<b>201.77</b>	<b>293.75</b>	<b>(83.84)</b>	<b>164.10</b>
<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	18.3%	25.8%	12.9%	19.4%
Physically Disabled (PD)	33.1%	17.1%	72.8%	37.3%
Frail Elder (FE)	48.6%	57.1%	14.3%	43.3%
<b>Total Member Months</b>	<b>4,954</b>	<b>3,633</b>	<b>2,652</b>	<b>11,239</b>
*Equity	37,257,057	14,203,232	33,304,377	84,764,666

\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*