

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending June 30, 2015**

	Care WI- CWHP	CCI-CCHP	iCare	Total
<b>Revenues</b>				
Capitation-MA	28,218,068	28,499,234	15,912,973	72,630,275
Capitation- MC	21,135,135	19,020,378	5,705,938	45,861,451
Interest Income-Operating Acct	12,149	-	72,888	85,037
Other Retro Adjustments, DHS	96,479	-	-	96,479
Other Income	49,394	-	320,587	369,981
<b>Total Revenues</b>	<b>49,511,224</b>	<b>47,519,612</b>	<b>22,012,386</b>	<b>119,043,222</b>

<b>Expenses</b>				
Total Acute & Primary Services	19,844,103	15,466,274	13,885,305	49,195,681
Total LTC-Family Care Expenses	24,770,169	26,628,162	6,554,184	57,952,515
Cost Share	(771,376)	(869,330)	(71,815)	(1,712,521)
Room & Board	(1,415,902)	(1,639,825)	(344,469)	(3,400,196)
Spend Down & Third Party	(131,384)	(123,032)	-	(254,416)
<b>Net Member Services Expenses</b>	<b>42,295,610</b>	<b>39,462,249</b>	<b>20,023,205</b>	<b>101,781,064</b>
Net Care Management Expenses	5,070,323	6,476,078	1,980,158	13,526,559
Administrative Expenses	2,819,401	3,545,284	1,132,182	7,496,867
<b>Total Operating Expenses</b>	<b>50,185,334</b>	<b>49,483,611</b>	<b>23,135,545</b>	<b>122,804,490</b>
<b>Income (Loss) from Operations, CY</b>	<b>(674,109)</b>	<b>(1,963,999)</b>	<b>(1,123,159)</b>	<b>(3,761,267)</b>
<b>Other (Revenue)/Expense, Operating</b>				
Total Other (Revenue)/Expense	(674,109)	(1,228,933)	(1,100,456)	(3,003,498)
<b>Net Income/ (Loss)</b>	<b>(0)</b>	<b>(735,066)</b>	<b>(22,703)</b>	<b>(757,770)</b>

<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	12.2%	13.2%	19.4%	14.2%
Physically Disabled (PD)	52.6%	41.5%	75.5%	53.4%
Frail Elder (FE)	35.2%	45.3%	5.1%	32.4%
<b>Total Member Months</b>	<b>8,832</b>	<b>8,178</b>	<b>4,737</b>	<b>21,747</b>

<b>Key Ratios (as % of Revenue)</b>				
Member Service Expense, Net	85.4%	83.0%	91.0%	85.5%
Care Management Service Expense	10.3%	13.6%	9.0%	11.4%
Total Member Service Expense	95.7%	96.6%	100.0%	96.9%
Administrative Expense	5.7%	7.5%	5.1%	6.3%
Total Operating Expense	101.4%	104.1%	105.1%	103.2%
Income (Loss) from Operations, CY	-1.4%	-4.1%	-5.1%	-3.2%
<b>Net Income/ (Loss)</b>	<b>0.0%</b>	<b>-1.5%</b>	<b>-0.1%</b>	<b>-0.6%</b>

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<b>Summary PMPM Presentation</b>				
<b>Revenues</b>				
Capitation-MA	3,195.05	3,484.87	3,359.29	3,339.81
Capitation- MC	2,393.07	2,325.80	1,204.55	2,108.88
Interest Income-Operating Acct	1.38	-	15.39	3.91
Other Retro Adjustments, DHS	10.92	-	-	4.44
Other Income	5.59	-	67.68	17.01
<b>Total Revenues</b>	<b>5,606.02</b>	<b>5,810.66</b>	<b>4,646.90</b>	<b>5,474.06</b>

<b>Expenses</b>				
Total Acute & Primary Services	2,246.89	1,891.20	2,931.24	2,262.20
Total LTC-Family Care Expenses	2,804.66	3,256.07	1,383.61	2,664.88
Cost Share	(87.34)	(106.30)	(15.16)	(78.75)
Room & Board	(160.32)	(200.52)	(72.72)	(156.35)
Spend Down & Third Party	(14.88)	(15.04)	-	(11.70)
<b>Net Member Services Expenses</b>	<b>4,789.01</b>	<b>4,825.42</b>	<b>4,226.98</b>	<b>4,680.28</b>

Net Care Management Expenses	574.10	791.89	418.02	622.00
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Administrative Expenses	319.23	433.51	239.01	344.73
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Total Operating Expenses, CY	5,682.34	6,050.82	4,884.01	5,647.01
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<b>Income (Loss) from Operations, CY</b>	<b>(76.33)</b>	<b>(240.16)</b>	<b>(237.10)</b>	<b>(172.96)</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(76.33)	(150.27)	(232.31)	(138.11)
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<b>Net Income/ (Loss)</b>	<b>(0.00)</b>	<b>(89.88)</b>	<b>(4.79)</b>	<b>(34.85)</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	12.2%	13.2%	19.4%	14.2%
Physically Disabled (PD)	52.6%	41.5%	75.5%	53.4%
Frail Elder (FE)	35.2%	45.3%	5.1%	32.4%
<b>Total Member Months</b>	<b>8,832</b>	<b>8,178</b>	<b>4,737</b>	<b>21,747</b>

*Equity	12,737,106	9,927,808	26,476,402	49,141,316
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\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*