

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2017**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	32,752,489	27,435,471	16,491,008	76,678,968
Capitation- MC	24,009,564	17,966,493	7,674,416	49,650,473
Interest Income-Operating Acct	30,976	-	88,087	119,063
Other Retro Adjustments, DHS	322,591	60,658	-	383,249
Other Income	-	260,609	-	260,609
Total Revenues	57,115,620	45,723,231	24,253,511	127,092,362

Expenses				
Total Acute & Primary Services	20,088,748	14,369,724	11,812,517	46,270,989
Total LTC-Family Care Expenses	27,284,790	26,761,852	12,887,038	66,933,680
Cost Share	(998,279)	(856,102)	(178,949)	(2,033,330)
Room & Board	(1,730,461)	(1,697,451)	(514,781)	(3,942,693)
Other Third Party	-	-	-	-
Net Member Services Expenses	44,644,798	38,578,023	24,005,825	107,228,646

Net Care Management Expenses	5,364,257	4,383,103	2,006,443	11,753,803
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Administrative Expenses	3,518,591	3,165,149	1,099,943	7,783,683
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Total Operating Expenses	53,527,646	46,126,275	27,112,211	126,766,132
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Income (Loss) from Operations, CY	3,587,974	(403,044)	(2,858,700)	326,230
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(1,465,324)	(67,774)	(2,493,850)	(4,026,948)
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Net Income/ (Loss)	5,053,298	(335,270)	(364,850)	4,353,178
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Member Months by FC Target Group

Developmentally Disabled (DD)	15.9%	21.7%	18.7%	18.5%
Physically Disabled (PD)	34.1%	20.4%	53.0%	33.8%
Frail Elder (FE)	50.0%	57.9%	28.3%	47.7%
Total Member Months	9,277	7,430	5,034	21,741

Key Ratios (as % of Revenue)

Member Service Expense, Net	78.2%	84.4%	99.0%	84.4%
Care Management Service Expense	9.4%	9.6%	8.3%	9.2%
Total Member Service Expense	87.6%	94.0%	107.3%	93.6%
Administrative Expense	6.2%	6.9%	4.5%	6.1%
Total Operating Expense	93.8%	100.9%	111.8%	99.7%
Income (Loss) from Operations, CY	6.2%	-0.9%	-11.8%	0.3%
Net Income/ (Loss)	8.8%	-0.7%	-1.5%	3.4%

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Summary PMPM Presentation				
Revenues				
Capitation-MA	3,530.66	3,692.53	3,275.93	3,526.96
Capitation- MC	2,588.19	2,418.10	1,524.52	2,283.75
Interest Income-Operating Acct	3.34	-	17.50	5.48
Other Retro Adjustments, DHS	34.77	8.16	-	17.63
Other Income	-	35.08	-	11.99
Total Revenues	6,156.96	6,153.87	4,817.95	5,845.81
Expenses				
Total Acute & Primary Services	2,165.53	1,934.01	2,346.55	2,128.30
Total LTC-Family Care Expenses	2,941.25	3,601.86	2,560.00	3,078.71
Cost Share	(107.61)	(115.22)	(35.55)	(93.53)
Room & Board	(186.54)	(228.46)	(102.26)	(181.35)
Other Third Party	-	-	-	-
Net Member Services Expenses	4,812.63	5,192.19	4,768.74	4,932.13
Net Care Management Expenses	578.26	589.92	398.58	540.63
Administrative Expenses	379.30	426.00	218.50	358.02
Total Operating Expenses, CY	5,770.19	6,208.11	5,385.82	5,830.78
Income (Loss) from Operations, CY	386.77	(54.24)	(567.87)	15.03
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(157.96)	(9.12)	(495.40)	(185.23)
Net Income/ (Loss)	544.73	(45.12)	(72.47)	200.26
Member Months by FC Target Group				
Developmentally Disabled (DD)	15.9%	21.7%	18.7%	18.5%
Physically Disabled (PD)	34.1%	20.4%	53.0%	33.8%
Frail Elder (FE)	50.0%	57.9%	28.3%	47.7%
Total Member Months	9,277	7,430	5,034	21,741
*Equity	31,541,575	11,830,347	31,877,522	75,249,444

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.