

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending Sept 30, 2013**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	38,369,516	42,470,836	20,416,957	101,257,309
Capitation- MC	27,684,648	28,213,004	6,910,105	62,807,756
Interest Income-Operating Acct	17,375	-	120,696	138,071
Other Retro Adjustments, DHS	207,515	-	5,195	212,710
Other Income	10,197	140,549	-	150,746
Total Revenues	66,289,251	70,824,388	27,452,953	164,566,592

Expenses				
Total Acute & Primary Services	24,015,881	28,440,870	17,498,066	69,954,817
Total LTC-Family Care Expenses	32,072,121	36,169,964	5,664,532	73,906,617
Cost Share	(1,104,737)	(1,152,865)	(80,718)	(2,338,320)
Room & Board	(1,977,942)	(2,321,532)	(306,491)	(4,605,965)
Spend Down & Third Party	(175,870)	(123,962)	513	(299,319)
Net Member Services Expenses	52,829,453	61,012,475	22,775,902	136,617,829

Net Care Management Expenses	5,862,088	6,595,724	2,830,605	15,288,417
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Administrative Expenses	4,068,591	1,741,084	1,556,515	7,366,190
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Total Operating Expenses	62,760,131	69,349,283	27,163,022	159,272,436
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Income (Loss) from Operations, CY	3,529,120	1,475,105	289,931	5,294,156
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	395,599	(269,013)	164,470	291,056
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Net Income/ (Loss)	3,133,521	1,744,118	125,461	5,003,100
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Member Months by FC Target Group

Developmentally Disabled (DD)	11.1%	10.5%	28.6%	14.4%
Physically Disabled (PD)	51.8%	39.8%	68.0%	50.2%
Frail Elder (FE)	37.1%	49.7%	3.4%	35.3%
Total Member Months	12,200	12,669	6,373	31,242

Key Ratios (as % of Revenue)

Member Service Expense, Net	79.7%	86.1%	83.0%	83.0%
Care Management Service Expense	8.8%	9.3%	10.3%	9.3%
Total Member Service Expense	88.5%	95.5%	93.3%	92.3%
Administrative Expense	6.1%	2.5%	5.7%	4.5%
Total Operating Expense	94.7%	97.9%	98.9%	96.8%
Net Income/ (Loss)	4.7%	2.5%	0.5%	3.0%

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Summary PMPM Presentation				
Revenues				
Capitation-MA	3,145.16	3,352.34	3,203.66	3,241.11
Capitation- MC	2,269.32	2,226.93	1,084.28	2,010.39
Interest Income-Operating Acct	1.42	-	18.94	4.42
Other Retro Adjustments, DHS	17.01	-	0.82	6.81
Other Income	0.84	11.09	-	4.83
Total Revenues	5,433.74	5,590.37	4,307.70	5,267.55
Expenses				
Total Acute & Primary Services	1,968.59	2,244.92	2,745.66	2,239.16
Total LTC-Family Care Expenses	2,628.96	2,855.00	888.83	2,365.65
Cost Share	(90.56)	(91.00)	(12.67)	(74.85)
Room & Board	(162.13)	(183.25)	(48.09)	(147.43)
Spend Down & Third Party	(14.42)	(9.78)	0.08	(9.58)
Net Member Services Expenses	4,330.44	4,815.89	3,573.81	4,372.95
Net Care Management Expenses	480.52	520.62	444.16	489.36
Administrative Expenses	333.50	137.43	244.24	235.78
Total Operating Expenses, CY	5,144.46	5,473.94	4,262.20	5,098.09
Income (Loss) from Operations, CY	289.28	116.43	45.49	169.46
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	32.43	(21.23)	25.81	9.32
Net Income/ (Loss)	256.86	137.67	19.69	160.14

Member Months by FC Target Group

Developmentally Disabled (DD)	11.1%	10.5%	28.6%	14.4%
Physically Disabled (PD)	51.8%	39.8%	68.0%	50.2%
Frail Elder (FE)	37.1%	49.7%	3.4%	35.3%
Total Member Months	12,200	12,669	6,373	31,242

