

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2015**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	43,931,675	42,582,978	24,193,776	110,708,429
Capitation- MC	31,908,632	28,905,258	9,060,894	69,874,784
Interest Income-Operating Acct	20,659	-	110,874	131,533
Other Retro Adjustments, DHS	199,311	1,350,000	-	1,549,311
Other Income	49,396	-	160,037	209,433
Total Revenues	76,109,673	72,838,236	33,525,581	182,473,490

Expenses				
Total Acute & Primary Services	29,025,646	25,267,369	20,158,099	74,451,114
Total LTC-Family Care Expenses	37,833,860	42,355,085	9,727,160	89,916,105
Cost Share	(1,208,683)	(1,326,293)	(110,329)	(2,645,305)
Room & Board	(2,130,970)	(2,500,987)	(523,668)	(5,155,625)
Spend Down & Third Party	(131,384)	(120,332)	-	(251,716)
Net Member Services Expenses	63,388,469	63,674,842	29,251,262	156,314,573

Net Care Management Expenses	7,580,063	5,801,756	2,999,313	16,381,132
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Administrative Expenses	4,271,467	5,485,545	1,774,380	11,531,392
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Total Operating Expenses	75,239,999	74,962,143	34,024,955	184,227,097
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Income (Loss) from Operations, CY	869,674	(2,123,907)	(499,374)	(1,753,607)
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(5,214,376)	(1,142,794)	(1,216,230)	(7,573,400)
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Net Income/ (Loss)	6,084,050	(981,113)	716,856	5,819,793
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Member Months by FC Target Group

Developmentally Disabled (DD)	12.3%	13.4%	19.4%	14.3%
Physically Disabled (PD)	52.6%	41.6%	75.5%	53.5%
Frail Elder (FE)	35.1%	45.0%	5.1%	32.2%
Total Member Months	13,265	12,222	7,180	32,667

Key Ratios (as % of Revenue)

Member Service Expense, Net	83.3%	87.4%	87.3%	85.7%
Care Management Service Expense	10.0%	8.0%	8.9%	9.0%
Total Member Service Expense	93.3%	95.4%	96.2%	94.7%
Administrative Expense	5.6%	7.5%	5.3%	6.3%
Total Operating Expense	98.9%	102.9%	101.5%	101.0%
Income (Loss) from Operations, CY	1.1%	-2.9%	-1.5%	-1.0%
Net Income/ (Loss)	8.0%	-1.3%	2.1%	3.2%

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	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,311.95	3,484.13	3,369.61	3,389.04
Capitation- MC	2,405.55	2,365.02	1,261.96	2,139.03
Interest Income-Operating Acct	1.56	-	15.44	4.03
Other Retro Adjustments, DHS	15.03	110.46	-	47.43
Other Income	3.72	-	22.29	6.41
Total Revenues	5,737.81	5,959.61	4,669.30	5,585.94
Expenses				
Total Acute & Primary Services	2,188.20	2,067.37	2,807.53	2,279.12
Total LTC-Family Care Expenses	2,852.24	3,465.48	1,354.76	2,752.54
Cost Share	(91.12)	(108.52)	(15.37)	(80.98)
Room & Board	(160.65)	(204.63)	(72.93)	(157.83)
Spend Down & Third Party	(9.90)	(9.85)	-	(7.70)
Net Member Services Expenses	4,778.77	5,209.85	4,073.99	4,785.15
Net Care Management Expenses	571.45	474.70	417.73	501.46
Administrative Expenses	322.02	448.83	247.13	353.00
Total Operating Expenses, CY	5,672.24	6,133.38	4,738.85	5,639.61
Income (Loss) from Operations, CY	65.57	(173.78)	(69.55)	(53.67)
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(393.10)	(93.50)	(169.39)	(231.84)
Net Income/ (Loss)	458.67	(80.27)	99.84	178.17
Member Months by FC Target Group				
Developmentally Disabled (DD)	12.3%	13.4%	19.4%	14.3%
Physically Disabled (PD)	52.6%	41.6%	75.5%	53.5%
Frail Elder (FE)	35.1%	45.0%	5.1%	32.2%
Total Member Months	13,265	12,222	7,180	32,667
*Equity	19,017,234	9,681,761	29,086,177	57,785,172

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.