

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2012**

	Preliminary CHP-PHP	Audited Care WI- CWWP	Audited CCI-CCHP	Audited iCare	Total
Revenues					
Capitation-MA	62,982,293	52,854,150	54,647,001	19,983,404	190,466,848
Capitation- MC	34,509,702	35,677,223	35,194,622	6,469,386	111,850,933
Interest Income-Operating Acct	-	1,573	-	131,968	133,541
Other Retro Adjustments, DHS	-	381,820	(140,565)	635,876	877,131
Other Income	247,291	147,281	665,156	-	1,059,728
Total Revenues	97,739,286	89,062,047	90,366,214	27,220,634	304,388,181

Expenses					
Total Acute & Primary Services	30,913,542	30,009,834	38,502,021	16,716,039	116,141,436
Total LTC-Family Care Expenses	55,357,278	40,277,527	49,780,674	5,159,070	150,574,549
Cost Share	(2,122,145)	(1,449,591)	(1,526,552)	(51,503)	(5,149,791)
Room & Board	(4,431,026)	(2,674,150)	(2,847,143)	(304,087)	(10,256,406)
Spend Down & Third Party	(684,087)	(236,128)	(123,985)	(2,993)	(1,047,193)
Net Member Services Expenses	79,033,561	65,927,492	83,785,015	21,516,526	250,262,594
Net Care Management Expenses	15,750,926	11,838,197	5,831,087	2,753,844	36,174,054
Administrative Expenses	5,268,106	6,074,618	1,704,334	1,807,728	14,854,786
Total Operating Expenses	100,052,593	83,840,307	91,320,436	26,078,098	301,291,434
Income (Loss) from Operations, CY	(2,313,307)	5,221,740	(954,222)	1,142,536	3,096,747
Other (Revenue)/Expense, Operating					
Total Other (Revenue)/Expense	(575,725)	(1,209,825)	(884,548)	736,490	(1,933,608)
Net Income/ (Loss)	(1,737,582)	6,431,565	(69,674)	406,046	5,030,355

Member Months by FC Target Group					
Developmentally Disabled (DD)	27%	11%	9%	29%	17%
Physically Disabled (PD)	35%	50%	39%	69%	44%
Frail Elder (FE)	38%	40%	52%	2%	38%
Total Member Months	18,440	15,730	16,878	6,447	57,495

Key Ratios (as % of Revenue)					
Member Service Expense, Net	80.9%	74.0%	92.7%	79.0%	82.2%
Care Management Service Expense	16.1%	13.3%	6.5%	10.1%	11.9%
Total Member Service Expense	97.0%	87.3%	99.2%	89.2%	94.1%
Administrative Expense	5.4%	6.8%	1.9%	6.6%	4.9%
Total Operating Expense	102.4%	94.1%	101.1%	95.8%	99.0%
Net Income/ (Loss)	-1.8%	7.2%	-0.1%	1.5%	1.7%

	Preliminary CHP-PHP	Audited Care WI- CWHP	Audited CCI-CCHP	Audited iCare	Total
Summary PMPM Presentation					
Revenues					
Capitation-MA	3,415.53	3,360.09	3,237.77	3,099.64	3,312.75
Capitation- MC	1,871.46	2,268.10	2,085.24	1,003.47	1,945.40
Interest Income-Operating Acct	-	0.10	-	20.47	2.32
Other Retro Adjustments, DHS	-	24.27	(8.33)	98.63	15.26
Other Income	13.41	9.36	39.41	-	18.43
Total Revenues	5,300.40	5,661.92	5,354.08	4,222.22	5,294.17
Expenses					
Total Acute & Primary Services	1,676.44	1,907.81	2,281.20	2,592.84	2,020.03
Total LTC-Family Care Expenses	3,002.02	2,560.55	2,949.44	800.23	2,618.92
Cost Share	(115.08)	(92.15)	(90.45)	(7.99)	(89.57)
Room & Board	(240.29)	(170.00)	(168.69)	(47.17)	(178.39)
Spend Down & Third Party	(37.10)	(15.01)	(7.35)	(0.46)	(18.21)
Net Member Services Expenses	4,285.98	4,191.19	4,964.16	3,337.45	4,352.77
Net Care Management Expenses	854.17	752.59	345.48	427.15	629.17
Administrative Expenses	285.69	386.18	100.98	280.40	258.37
Total Operating Expenses, CY	5,425.85	5,329.96	5,410.62	4,045.00	5,240.31
Income (Loss) from Operations, CY	(125.45)	331.96	(56.54)	177.22	53.86
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(31.22)	(76.91)	(52.41)	114.24	(33.63)
Net Income/ (Loss)	(94.23)	408.87	(4.13)	62.98	87.49