

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2016**

	Audited Care WI- CWHP	Audited CCI-CCHP	Audited iCare	Total
Revenues				
Capitation-MA	64,483,527	57,703,535	31,321,132	153,508,194
Capitation- MC	41,888,603	36,907,343	14,149,239	92,945,185
Interest Income-Operating Acct	54,494	-	163,386	217,880
Other Retro Adjustments, DHS	565,593	152,301	-	717,894
Other Income	2,000	894,501	197,693	1,094,194
Total Revenues	106,994,217	95,657,680	45,831,450	248,483,347

Expenses				
Total Acute & Primary Services	36,397,901	29,251,486	21,888,525	87,537,912
Total LTC-Family Care Expenses	52,879,025	54,735,986	22,453,964	130,068,975
Cost Share	(1,772,410)	(1,860,375)	(278,984)	(3,911,769)
Room & Board	(3,051,704)	(3,331,919)	(806,039)	(7,189,662)
Net Member Services Expenses	84,452,812	78,795,178	43,257,466	206,505,456
Net Care Management Expenses	9,798,053	7,886,540	3,894,428	21,579,021
Administrative Expenses	6,398,430	6,762,972	2,467,944	15,629,346
Total Operating Expenses	100,649,295	93,444,690	49,619,838	243,713,823
Income (Loss) from Operations, CY	6,344,922	2,212,990	(3,788,388)	4,769,524
Other (Revenue)/Expense, Operating				
Total Other (Revenue)/Expense	(516,965)	(105,577)	(1,660,744)	(2,283,286)
Net Income/ (Loss)	6,861,887	2,318,567	(2,127,644)	7,052,810

Member Months by FC Target Group				
Developmentally Disabled (DD)	12.3%	15.4%	13.7%	13.7%
Physically Disabled (PD)	52.3%	41.6%	78.8%	54.5%
Frail Elder (FE)	35.4%	43.0%	7.5%	31.8%
Total Member Months	17,933	15,576	9,976	43,485

Key Ratios (as % of Revenue)				
Member Service Expense, Net	78.9%	82.4%	94.4%	83.1%
Care Management Service Expense	9.2%	8.2%	8.5%	8.7%
Total Member Service Expense	88.1%	90.6%	102.9%	91.8%
Administrative Expense	6.0%	7.1%	5.4%	6.3%
Total Operating Expense	94.1%	97.7%	108.3%	98.1%
Income (Loss) from Operations, CY	5.9%	2.3%	-8.3%	1.9%
Net Income/ (Loss)	6.4%	2.4%	-4.6%	2.8%

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	Audited Care WI- CWHP	Audited CCI-CCHP	Audited iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,595.80	3,704.64	3,139.65	3,530.14
Capitation- MC	2,335.84	2,369.50	1,418.33	2,137.41
Interest Income-Operating Acct	3.04	-	16.38	5.01
Other Retro Adjustments, DHS	31.54	9.78	-	16.51
Other Income	0.11	57.43	19.81	25.16
Total Revenues	5,966.33	6,141.35	4,594.17	5,714.23
Expenses				
Total Acute & Primary Services	2,029.66	1,877.98	2,194.12	2,013.06
Total LTC-Family Care Expenses	2,948.70	3,514.12	2,250.80	2,991.12
Cost Share	(98.84)	(119.44)	(27.97)	(89.96)
Room & Board	(170.17)	(213.91)	(80.80)	(165.34)
Net Member Services Expenses	4,709.35	5,058.75	4,336.15	4,748.88
Net Care Management Expenses	546.37	506.33	390.38	496.24
Administrative Expenses	356.80	434.19	247.39	359.42
Total Operating Expenses, CY	5,612.52	5,999.27	4,973.92	5,604.54
Income (Loss) from Operations, CY	353.81	142.08	(379.75)	109.69
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(28.83)	(6.78)	(166.47)	(52.51)
Net Income/ (Loss)	382.64	148.86	(213.28)	162.20
Member Months by FC Target Group				
Developmentally Disabled (DD)	12.3%	15.4%	13.7%	13.7%
Physically Disabled (PD)	52.3%	41.6%	78.8%	54.5%
Frail Elder (FE)	35.4%	43.0%	7.5%	31.8%
Total Member Months	17,933	15,576	9,976	43,485
*Equity	28,734,935	12,165,617	30,305,507	71,206,059

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.