

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending March 31, 2016**

	ContinuUs	CCCW	LCD	WWC	MCDFC	CCI	CCF	Total
<b>Revenues</b>								
Capitation	44,771,130	49,541,914	38,233,927	33,020,526	66,716,202	87,376,269	57,674,740	377,334,708
Interest Income- Operating Acct	13,022	37,813	0	3,375	0	0	29,429	83,640
Other Retro Adjustments, DHS	0	121,223	1,044,196	9,052	244,428	220,833	(28,290)	1,611,442
Other Income	126,831	11,819	11,450	261	13,128	0	0	163,488
<b>Total Service Revenue</b>	<b>44,910,983</b>	<b>49,712,770</b>	<b>39,289,573</b>	<b>33,033,214</b>	<b>66,973,758</b>	<b>87,597,102</b>	<b>57,675,879</b>	<b>379,193,278</b>

<b>Expenses</b>								
Member Service Expenses	42,542,759	44,800,123	38,202,861	27,840,543	64,509,905	88,882,825	58,249,366	365,028,382
Cost Share	(1,669,926)	(1,457,107)	(1,232,432)	(1,134,707)	(3,447,163)	(2,997,181)	(1,842,817)	(13,781,333)
Room & Board	(4,095,136)	(4,240,227)	(3,641,754)	(2,395,662)	(4,953,163)	(8,802,990)	(5,197,660)	(33,326,592)
Spend Down & Third Party	0	0	(9,978)	(111)	0	0	0	(10,089)
<b>Net Member Services Expenses</b>	<b>36,777,697</b>	<b>39,102,789</b>	<b>33,318,697</b>	<b>24,310,063</b>	<b>56,109,579</b>	<b>77,082,654</b>	<b>51,208,889</b>	<b>317,910,367</b>

Net Care Management Expenses	5,003,245	7,750,920	4,506,505	3,886,880	7,939,703	7,425,944	6,217,288	42,730,485
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Administrative Expenses	2,334,579	2,444,258	1,501,963	1,690,088	2,619,472	2,789,093	2,413,012	15,792,466
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<b>Total Operating Expenses, CY</b>	<b>44,115,521</b>	<b>49,297,967</b>	<b>39,327,165</b>	<b>29,887,031</b>	<b>66,668,754</b>	<b>87,297,691</b>	<b>59,839,189</b>	<b>376,433,318</b>
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<b>Income (Loss) from Operations, CY</b>	<b>795,462</b>	<b>414,803</b>	<b>(37,592)</b>	<b>3,146,183</b>	<b>305,004</b>	<b>299,411</b>	<b>(2,163,310)</b>	<b>2,759,960</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(317,391)	(24,865)	(222,182)	(2,482)	(337,761)	240,190	446,567	(217,924)
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<b>Net Income/ (Loss)</b>	<b>1,112,853</b>	<b>439,668</b>	<b>184,590</b>	<b>3,148,665</b>	<b>642,765</b>	<b>59,221</b>	<b>(2,609,877)</b>	<b>2,977,884</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	41.6%	44.3%	49.0%	39.9%	25.0%	45.1%	50.7%	41.4%
Physically Disabled (PD)	27.5%	25.8%	23.0%	33.2%	42.3%	29.9%	22.9%	30.1%
Frail Elder (FE)	30.9%	29.9%	28.0%	26.9%	32.7%	25.0%	26.4%	28.5%
<b>Total Member Months</b>	<b>15,352</b>	<b>17,393</b>	<b>12,493</b>	<b>11,490</b>	<b>24,974</b>	<b>28,477</b>	<b>17,729</b>	<b>127,908</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	81.9%	78.7%	84.8%	73.6%	83.8%	88.0%	88.8%	83.8%
Care Management Service Expense	11.1%	15.6%	11.5%	11.8%	11.9%	8.5%	10.8%	11.3%
<b>Total Member Service Expense</b>	<b>93.0%</b>	<b>94.3%</b>	<b>96.3%</b>	<b>85.4%</b>	<b>95.7%</b>	<b>96.5%</b>	<b>99.6%</b>	<b>95.1%</b>
Administrative Expense	5.2%	4.9%	3.8%	5.1%	3.9%	3.2%	4.2%	4.2%
Total Operating Expense	98.2%	99.2%	100.1%	90.5%	99.6%	99.7%	103.8%	99.3%
<b>Income (Loss) from Operations, CY</b>	<b>1.8%</b>	<b>0.8%</b>	<b>-0.1%</b>	<b>9.5%</b>	<b>0.4%</b>	<b>0.3%</b>	<b>-3.8%</b>	<b>0.7%</b>
Net Income/(Loss)	2.5%	0.9%	0.5%	9.5%	1.00%	0.1%	-4.5%	0.8%

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<b>Summary PMPM Presentation</b>								
<b>Revenues</b>								
Capitation	2,916.37	2,848.38	3,060.42	2,873.85	2,671.39	3,068.31	3,253.13	2,950.05
Interest Income- Operating Acct	0.85	2.17	0.00	0.29	0.00	0.00	1.66	0.65
Other Retro Adjustments, DHS	0.00	6.97	83.58	0.79	9.79	7.75	(1.60)	12.60
Other Income	8.26	0.68	0.92	0.02	0.53	0.00	0.00	1.28
<b>Total Revenues</b>	<b>2,925.48</b>	<b>2,858.20</b>	<b>3,144.92</b>	<b>2,874.95</b>	<b>2,681.71</b>	<b>3,076.06</b>	<b>3,253.19</b>	<b>2,964.58</b>
<b>Expenses</b>								
Total Member Service Expenses	2,771.21	2,575.76	3,057.93	2,423.02	2,583.05	3,121.21	3,285.54	2,853.83
Cost Share	(108.78)	(83.78)	(98.65)	(98.75)	(138.03)	(105.25)	(103.94)	(107.74)
Room & Board	(266.75)	(243.79)	(291.50)	(208.50)	(198.33)	(309.12)	(293.17)	(260.55)
Spend Down & Third Party	0.00	0.00	(0.80)	(0.01)	0.00	0.00	0.00	(0.08)
<b>Net Member Service Expenses</b>	<b>2,395.68</b>	<b>2,248.19</b>	<b>2,666.98</b>	<b>2,115.76</b>	<b>2,246.69</b>	<b>2,706.84</b>	<b>2,888.43</b>	<b>2,485.46</b>
Net Care Management Expenses	325.91	445.63	360.72	338.28	317.91	260.77	350.68	334.07
Administrative Expenses	152.07	140.53	120.22	147.09	104.89	97.94	136.11	123.47
<b>Total Operating Expenses, CY</b>	<b>2,873.66</b>	<b>2,834.35</b>	<b>3,147.92</b>	<b>2,601.13</b>	<b>2,669.49</b>	<b>3,065.55</b>	<b>3,375.22</b>	<b>2,943.00</b>
<b>Income (Loss) from Operations, CY</b>	<b>51.82</b>	<b>23.85</b>	<b>(3.00)</b>	<b>273.82</b>	<b>12.22</b>	<b>10.51</b>	<b>(122.02)</b>	<b>21.58</b>
<b>Other (Revenue)/Expense, Ordinary</b>								
Total Other (Revenue)/Expense	(20.67)	(1.43)	(17.78)	(0.22)	(13.52)	8.43	25.19	(1.70)
<b>Net Income/(Loss)</b>	<b>72.49</b>	<b>25.28</b>	<b>14.78</b>	<b>274.04</b>	<b>25.74</b>	<b>2.08</b>	<b>(147.21)</b>	<b>23.28</b>
<b>Member Months by FC Target Group</b>								
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<b>Solvency Protection</b>								
<b>Working Capital</b>								
Current Assets	21,569,872	29,759,427	25,750,235	28,871,236	51,836,140	50,346,847	43,099,162	251,232,919
Current Liabilities	18,721,506	20,228,086	16,431,020	14,192,069	25,804,338	38,381,410	29,725,468	163,483,897
Working Capital (Curr Assets- Curr Liab)	2,848,366	9,531,341	9,319,215	14,679,167	26,031,802	11,965,437	13,373,694	87,749,022
Working Capital Requirement	5,505,045	5,994,576	4,396,191	3,974,792	8,119,966	10,334,526	6,869,692	45,194,788
Excess/(shortage)	(2,656,679)	3,536,765	4,923,024	10,704,375	17,911,836	1,630,911	6,504,002	42,554,234
<b>Restricted Reserve</b>								
Current Restricted Reserve	2,835,960	3,034,864	2,466,293	2,325,784	3,624,436	4,517,119	3,291,911	22,096,367
Restricted Reserve Requirement	2,835,015	2,998,192	2,465,397	2,324,931	3,706,655	4,444,842	3,289,897	22,064,929
Excess/(shortage)	945	36,672	896	853	(82,219)	72,277	2,014	31,438
<b>Solvency Fund</b>								
Current Solvency Fund	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Solvency Fund Requirement	750,000	750,000	750,000	750,000	750,000	750,000	750,000	5,250,000
Excess/(shortage)	0	0	0	0	0	0	0	0
*Restricted Equity - Solvency Protection	9,090,060	9,742,768	7,611,588	7,049,723	12,576,621	15,529,368	10,909,589	72,509,717
Other Equity	(100,503)	11,477,398	5,964,158	10,612,946	17,335,608	10,979,420	9,613,998	65,883,025
**Total Equity	8,989,557	21,220,166	13,575,746	17,662,669	29,912,229	26,508,788	20,523,587	138,392,742

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*

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