

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending March 31, 2020**

	Inclusa	LCI	MCFC/CW	CCI	Total
<b>Revenues</b>					
Capitation	144,525,943	73,377,548	150,028,376	113,336,885	481,268,752
Interest Income- Operating Acct	339,679	0	47,034	0	386,713
Other Retro Adjustments, DHS	2,847,092	600,999	1,311,412	1,257,767	6,017,270
Other Income	9,997	27,965	5,905	0	43,867
<b>Total Service Revenue</b>	<b>147,722,711</b>	<b>74,006,512</b>	<b>151,392,727</b>	<b>114,594,652</b>	<b>487,716,602</b>
<b>Expenses</b>					
Member Service Expenses	137,935,650	70,625,871	152,505,024	112,802,191	473,868,736
Cost Share	(4,682,908)	(2,496,083)	(6,624,841)	(4,448,848)	(18,252,680)
Room & Board	(11,644,087)	(6,633,352)	(13,117,103)	(11,237,519)	(42,632,061)
Other Third Party	(2,694)	(26,622)	(11,751)	0	(41,067)
<b>Net Member Services Expenses</b>	<b>121,605,961</b>	<b>61,469,814</b>	<b>132,751,329</b>	<b>97,115,824</b>	<b>412,942,928</b>
Net Care Management Expenses	19,151,604	8,432,294	17,028,781	11,144,470	55,757,149
Administrative Expenses	5,909,016	2,390,735	5,866,405	2,464,684	16,630,840
<b>Total Operating Expenses, CY</b>	<b>146,666,581</b>	<b>72,292,843</b>	<b>155,646,515</b>	<b>110,724,978</b>	<b>485,330,917</b>
<b>Income (Loss) from Operations, CY</b>	<b>1,056,130</b>	<b>1,713,669</b>	<b>(4,253,788)</b>	<b>3,869,674</b>	<b>2,385,685</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	782,046	209,705	(1,867,293)	(160,966)	(1,036,508)
<b>Net Income/ (Loss)</b>	<b>274,084</b>	<b>1,503,964</b>	<b>(2,386,495)</b>	<b>4,030,640</b>	<b>3,422,193</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.6%	49.2%	39.7%	45.6%	45.4%
Physically Disabled (PD)	16.5%	15.0%	17.2%	20.5%	17.4%
Frail Elder (FE)	33.9%	35.8%	43.1%	33.9%	37.2%
<b>Total Member Months</b>	<b>45,852</b>	<b>21,891</b>	<b>48,650</b>	<b>34,745</b>	<b>151,138</b>
<b>Key Ratios (as % of Revenue)</b>					
Member Service Expense, Net	82.3%	83.1%	87.7%	84.7%	84.7%
Care Management Service Expense	13.0%	11.4%	11.2%	9.7%	11.4%
<b>Total Member Service Expense</b>	<b>95.3%</b>	<b>94.5%</b>	<b>98.9%</b>	<b>94.4%</b>	<b>96.1%</b>
Administrative Expense	4.0%	3.2%	3.9%	2.2%	3.4%
Total Operating Expense	99.3%	97.7%	102.8%	96.6%	99.5%
<b>Income (Loss) from Operations, CY</b>	<b>0.7%</b>	<b>2.3%</b>	<b>-2.8%</b>	<b>3.4%</b>	<b>0.5%</b>
Net Income/(Loss)	0.2%	2.0%	-1.6%	3.5%	0.7%

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<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation	3,152.01	3,351.92	3,083.85	3,261.96	3,184.30
Interest Income- Operating Acct	7.41	0.00	0.97	0.00	2.56
Other Retro Adjustments, DHS	62.09	27.45	26.96	36.20	39.81
Other Income	0.22	1.28	0.12	0.00	0.29
<b>Total Revenues</b>	<b>3,221.73</b>	<b>3,380.65</b>	<b>3,111.90</b>	<b>3,298.16</b>	<b>3,226.96</b>
<b>Expenses</b>					
Total Member Service Expenses	3,008.28	3,226.22	3,134.75	3,246.57	3,135.34
Cost Share	(102.13)	(114.02)	(136.17)	(128.04)	(120.77)
Room & Board	(253.95)	(303.01)	(269.62)	(323.43)	(282.07)
Other Third Party	(0.06)	(1.22)	(0.24)	0.00	(0.27)
<b>Net Member Service Expenses</b>	<b>2,652.14</b>	<b>2,807.97</b>	<b>2,728.72</b>	<b>2,795.10</b>	<b>2,732.23</b>
Net Care Management Expenses	417.68	385.19	350.03	320.75	368.92
Administrative Expenses	128.87	109.21	120.58	70.94	110.04
<b>Total Operating Expenses, CY</b>	<b>3,198.69</b>	<b>3,302.37</b>	<b>3,199.33</b>	<b>3,186.79</b>	<b>3,211.19</b>
<b>Income (Loss) from Operations, CY</b>	<b>23.04</b>	<b>78.28</b>	<b>(87.43)</b>	<b>111.37</b>	<b>15.77</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	17.06	9.58	(38.38)	(4.63)	(6.86)
<b>Net Income/(Loss)</b>	<b>5.98</b>	<b>68.70</b>	<b>(49.05)</b>	<b>116.00</b>	<b>22.63</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.6%	49.2%	39.7%	45.6%	45.4%
Physically Disabled (PD)	16.5%	15.0%	17.2%	20.5%	17.4%
Frail Elder (FE)	33.9%	35.8%	43.1%	33.9%	37.2%
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<b>Solvency Protection</b>					
<b>Working Capital</b>					
Current Assets	98,168,361	39,739,929	113,631,788	74,671,981	326,212,059
Current Liabilities	53,893,764	27,039,922	79,384,784	46,614,469	206,932,939
Working Capital (Curr Assets- Curr Liab)	44,274,597	12,700,007	34,247,004	28,057,512	119,279,120
Working Capital Requirement	17,068,045	8,479,781	17,919,295	13,637,125	57,104,246
Excess/(shortage)	27,206,552	4,220,226	16,327,709	14,420,387	62,174,874
<b>Restricted Reserve</b>					
Current Restricted Reserve	6,736,936	3,834,761	8,641,967	5,731,290	24,944,954
Restricted Reserve Requirement	6,689,348	3,826,594	6,973,098	5,545,708	23,034,748
Excess/(shortage)	47,588	8,167	1,668,869	185,582	1,910,206
<b>Solvency Fund</b>					
Current Solvency Fund	3,633,075	1,709,610	5,948,381	2,810,000	14,101,066
Solvency Fund Requirement	3,633,075	1,709,610	3,891,891	2,808,440	12,043,016
Excess/(shortage)	0	0	2,056,490	1,560	2,058,050
*Restricted Equity - Solvency Protection	27,390,468	14,015,985	28,784,284	21,991,273	92,182,010
Other Equity	29,599,845	6,557,844	34,796,853	20,630,278	91,584,820
**Total Equity	56,990,313	20,573,829	63,581,137	42,621,551	183,766,830

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*