

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending March 31, 2022**

	Inclusa	LCI	MCW	CCI	Total
<b>Revenues</b>					
Capitation	177,051,830	84,583,105	173,810,985	148,664,709	584,110,629
Interest Income- Operating Acct	46,133	0	1,636	0	47,769
Other Retro Adjustments, DHS	(3,974,232)	359,038	(3,173,194)	(1,228,254)	(8,016,642)
Other Income	2,480	3,967	6,170	0	12,617
<b>Total Service Revenue</b>	<b>173,126,211</b>	<b>84,946,110</b>	<b>170,645,597</b>	<b>147,436,455</b>	<b>576,154,373</b>
<b>Expenses</b>					
Member Service Expenses	156,683,722	75,435,521	153,892,809	135,624,736	521,636,788
Cost Share	(4,671,704)	(2,414,160)	(5,168,900)	(4,577,343)	(16,832,107)
Room & Board	(12,751,623)	(6,724,846)	(13,436,345)	(12,645,323)	(45,558,137)
Other Third Party	(1,533)	(852)	0	0	(2,385)
<b>Net Member Services Expenses</b>	<b>139,258,862</b>	<b>66,295,663</b>	<b>135,287,564</b>	<b>118,402,070</b>	<b>459,244,159</b>
Net Care Management Expenses	20,859,849	9,274,757	16,675,398	12,627,921	59,437,925
Administrative Expenses	6,563,020	2,710,775	5,421,905	2,659,309	17,355,009
<b>Total Operating Expenses, CY</b>	<b>166,681,731</b>	<b>78,281,195</b>	<b>157,384,867</b>	<b>133,689,300</b>	<b>536,037,093</b>
<b>Income (Loss) from Operations, CY</b>	<b>6,444,480</b>	<b>6,664,915</b>	<b>13,260,730</b>	<b>13,747,155</b>	<b>40,117,280</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	25,151	(31,598)	93,445	2,001,227	2,088,225
<b>Net Income/ (Loss)</b>	<b>6,419,329</b>	<b>6,696,513</b>	<b>13,167,285</b>	<b>11,745,928</b>	<b>38,029,055</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.3%	49.2%	41.4%	44.2%	45.6%
Physically Disabled (PD)	17.3%	15.3%	18.2%	20.1%	18.0%
Frail Elder (FE)	33.4%	35.5%	40.4%	35.7%	36.4%
<b>Total Member Months</b>	<b>48,119</b>	<b>22,237</b>	<b>46,119</b>	<b>38,034</b>	<b>154,509</b>
<b>Key Ratios (as % of Revenue)</b>					
Member Service Expense, Net	80.4%	78.0%	79.3%	80.3%	79.7%
Care Management Service Expense	12.0%	10.9%	9.8%	8.6%	10.3%
<b>Total Member Service Expense</b>	<b>92.4%</b>	<b>88.9%</b>	<b>89.1%</b>	<b>88.9%</b>	<b>90.0%</b>
Administrative Expense	3.8%	3.2%	3.2%	1.8%	3.0%
Total Operating Expense	96.2%	92.1%	92.3%	90.7%	93.0%
<b>Income (Loss) from Operations, CY</b>	<b>3.8%</b>	<b>7.9%</b>	<b>7.7%</b>	<b>9.3%</b>	<b>7.0%</b>
Net Income/(Loss)	3.8%	7.9%	7.7%	8.0%	6.6%

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	Inclusa	LCI	MCW	CCI	Total
<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation	3,679.42	3,803.64	3,768.75	3,908.73	3,780.42
Interest Income- Operating Acct	0.96	0.00	0.04	0.00	0.31
Other Retro Adjustments, DHS	(82.59)	16.15	(68.80)	(32.29)	(51.88)
Other Income	0.05	0.18	0.13	0.00	0.08
<b>Total Revenues</b>	<b>3,597.84</b>	<b>3,819.97</b>	<b>3,700.12</b>	<b>3,876.44</b>	<b>3,728.93</b>
<b>Expenses</b>					
Total Member Service Expenses	3,256.14	3,392.28	3,336.86	3,565.88	3,376.08
Cost Share	(97.09)	(108.56)	(112.08)	(120.35)	(108.94)
Room & Board	(265.00)	(302.41)	(291.34)	(332.47)	(294.86)
Other Third Party	(0.03)	(0.04)	0.00	0.00	(0.02)
<b>Net Member Service Expenses</b>	<b>2,894.02</b>	<b>2,981.27</b>	<b>2,933.44</b>	<b>3,113.06</b>	<b>2,972.26</b>
Net Care Management Expenses	433.50	417.08	361.57	332.02	384.69
Administrative Expenses	136.39	121.90	117.56	69.92	112.32
<b>Total Operating Expenses, CY</b>	<b>3,463.91</b>	<b>3,520.25</b>	<b>3,412.57</b>	<b>3,515.00</b>	<b>3,469.27</b>
<b>Income (Loss) from Operations, CY</b>	<b>133.93</b>	<b>299.72</b>	<b>287.55</b>	<b>361.44</b>	<b>259.66</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	0.52	(1.42)	2.03	52.62	13.52
<b>Net Income/(Loss)</b>	<b>133.41</b>	<b>301.14</b>	<b>285.52</b>	<b>308.82</b>	<b>246.13</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.3%	49.2%	41.4%	44.2%	45.6%
Physically Disabled (PD)	17.3%	15.3%	18.2%	20.1%	18.0%
Frail Elder (FE)	33.4%	35.5%	40.4%	35.7%	36.4%
<b>Total Member Months</b>	<b>48,119</b>	<b>22,237</b>	<b>46,119</b>	<b>38,034</b>	<b>154,509</b>

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	Inclusa	LCI	MCW	CCI	Total
<b>Solvency Protection</b>					
<b>Working Capital</b>					
Current Assets	143,236,507	69,082,225	197,282,658	142,857,874	552,459,264
Current Liabilities	61,882,235	35,032,897	82,751,549	69,165,162	248,831,843
Working Capital (Curr Assets- Curr Liab)	81,354,272	34,049,328	114,531,109	73,692,712	303,627,421
Working Capital Requirement	20,733,255	10,410,437	21,553,134	17,787,002	70,483,828
Excess/(shortage)	60,621,017	23,638,891	92,977,975	55,905,710	233,143,593
<b>Restricted Reserve</b>					
Current Restricted Reserve	7,852,665	4,470,729	8,205,342	6,996,519	27,525,255
Restricted Reserve Requirement	7,911,085	4,470,146	8,184,378	6,929,001	27,494,610
Excess/(shortage)	(58,420)	583	20,964	67,518	30,645
<b>Solvency Fund</b>					
Current Solvency Fund	3,757,642	1,828,020	3,913,231	3,059,000	12,557,893
Solvency Fund Requirement	3,757,642	1,828,020	3,814,337	3,044,980	12,444,979
Excess/(shortage)	0	0	98,894	14,020	112,914
*Restricted Equity - Solvency Protection	32,401,982	16,708,603	33,551,849	27,760,983	110,423,417
Other Equity	79,240,932	26,818,511	107,459,978	103,346,768	316,866,189
**Total Equity	111,642,914	43,527,114	141,011,827	131,107,751	427,289,606

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*