

Family Care
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2018

	Inclusa	LCI	MCFCI	CCI	CWF	Total
Revenues						
Capitation	273,642,395	98,861,902	144,568,168	192,724,935	148,981,490	858,778,890
Interest Income- Operating Acct	119,241	51,846	0	0	90,828	261,915
Other Retro Adjustments, DHS	2,017,450	2,456,127	(1,161,628)	2,041,284	0	5,353,233
Other Income	35,926	31,120	30,152	0	2,860,895	2,958,093
Total Service Revenue	275,815,012	101,400,995	143,436,692	194,766,219	151,933,213	867,352,131

Expenses						
Member Service Expenses	252,819,222	99,594,398	137,693,957	199,614,509	156,461,471	846,183,557
Cost Share	(8,584,488)	(3,754,240)	(7,400,347)	(6,913,800)	(5,299,808)	(31,952,683)
Room & Board	(23,314,822)	(9,593,221)	(10,672,876)	(20,121,421)	(14,082,184)	(77,784,524)
Other Third Party	(2,487)	0	0	0	(62,228)	(64,715)
Net Member Services Expenses	220,917,425	86,246,937	119,620,734	172,579,288	137,017,251	736,381,635

Net Care Management Expenses	36,589,128	11,926,584	16,613,504	19,452,370	17,413,415	101,995,001
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Administrative Expenses	11,443,263	3,835,681	5,379,077	4,683,093	6,323,739	31,664,853
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Total Operating Expenses, CY	268,949,816	102,009,202	141,613,315	196,714,751	160,754,405	870,041,489
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Income (Loss) from Operations, CY	6,865,196	(608,207)	1,823,377	(1,948,532)	(8,821,192)	(2,689,358)
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(1,915,250)	(39,236)	(452,529)	(647,329)	(1,487,753)	(4,542,097)
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Net Income/ (Loss)	8,780,446	(568,971)	2,275,906	(1,301,203)	(7,333,439)	1,852,739
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Member Months by FC Target Group

Developmentally Disabled (DD)	49.5%	49.7%	27.4%	47.5%	49.9%	45.2%
Physically Disabled (PD)	16.1%	14.4%	20.1%	20.6%	14.9%	17.4%
Frail Elder (FE)	34.4%	35.9%	52.5%	31.9%	35.2%	37.4%
Total Member Months	90,665	31,791	51,201	64,266	47,894	285,817

Key Ratios (as % of Revenue)

Member Service Expense, Net	80.1%	85.0%	83.4%	88.6%	90.2%	84.9%
Care Management Service Expense	13.3%	11.8%	11.6%	10.0%	11.4%	11.8%
Total Member Service Expense	93.4%	96.8%	95.0%	98.6%	101.6%	96.7%
Administrative Expense	4.1%	3.8%	3.7%	2.4%	4.2%	3.7%
Total Operating Expense	97.5%	100.6%	98.7%	101.0%	105.8%	100.4%
Income (Loss) from Operations, CY	2.5%	-0.6%	1.3%	-1.0%	-5.8%	-0.4%
Net Income/(Loss)	3.2%	-0.6%	1.6%	-0.7%	-4.8%	0.2%

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Summary PMPM Presentation						
Revenues						
Capitation	3,018.18	3,109.73	2,823.54	2,998.87	3,110.66	3,004.65
Interest Income- Operating Acct	1.32	1.63	0.00	0.00	1.90	0.92
Other Retro Adjustments, DHS	22.25	77.26	(22.69)	31.76	0.00	18.73
Other Income	0.40	0.98	0.59	0.00	59.73	10.35
Total Revenues	3,042.15	3,189.60	2,801.44	3,030.63	3,172.29	3,034.65
Expenses						
Total Member Service Expenses	2,788.51	3,132.77	2,689.28	3,106.07	3,266.84	2,960.58
Cost Share	(94.68)	(118.08)	(144.54)	(107.58)	(110.66)	(111.79)
Room & Board	(257.16)	(301.76)	(208.45)	(313.10)	(294.03)	(272.15)
Other Third Party	(0.03)	0.00	0.00	0.00	(1.30)	(0.23)
Net Member Service Expenses	2,436.64	2,712.93	2,336.29	2,685.39	2,860.85	2,576.41
Net Care Management Expenses	403.57	375.15	324.48	302.69	363.58	356.85
Administrative Expenses	126.22	120.65	105.06	72.87	132.04	110.79
Total Operating Expenses, CY	2,966.43	3,208.73	2,765.83	3,060.95	3,356.47	3,044.05
Income (Loss) from Operations, CY	75.72	(19.13)	35.61	(30.32)	(184.18)	(9.40)
Other (Revenue)/Expense, Ordinary						
Total Other (Revenue)/Expense	(21.12)	(1.23)	(8.84)	(10.07)	(31.06)	(15.89)
Net Income/(Loss)	96.84	(17.90)	44.45	(20.25)	(153.12)	6.49
Member Months by FC Target Group						
Developmentally Disabled (DD)	49.5%	49.7%	27.4%	47.5%	49.9%	45.2%
Physically Disabled (PD)	16.1%	14.4%	20.1%	20.6%	14.9%	17.4%
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Solvency Protection						
Working Capital						
Current Assets	70,629,761	30,383,859	68,136,999	58,905,680	55,147,726	283,204,024
Current Liabilities	52,695,043	19,986,700	31,581,306	44,456,898	40,047,601	188,767,547
Working Capital (Curr Assets- Curr Liab)	17,934,718	10,397,159	36,555,693	14,448,782	15,100,125	94,436,477
Working Capital Requirement	16,855,318	5,824,638	9,494,950	11,703,701	9,285,563	53,164,170
Excess/(shortage)	1,079,400	4,572,521	27,060,743	2,745,081	5,814,562	41,272,307
Restricted Reserve						
Current Restricted Reserve	6,619,549	2,956,366	4,200,000	4,995,321	4,108,191	22,879,427
Restricted Reserve Requirement	6,618,439	2,941,546	4,164,983	4,901,234	4,095,188	22,721,390
Excess/(shortage)	1,110	14,820	35,017	94,087	13,003	158,037
Solvency Fund						
Current Solvency Fund	3,757,480	1,243,300	2,169,687	2,590,000	1,988,040	11,748,507
Solvency Fund Requirement	3,748,520	1,243,300	2,169,687	2,585,460	1,981,310	11,728,277
Excess/(shortage)	8,960	0	0	4,540	6,730	20,230
*Restricted Equity - Solvency Protection	27,222,277	10,009,483	15,829,620	19,190,395	15,362,061	87,613,836
Other Equity	3,437,290	5,467,803	30,514,116	8,593,915	8,426,591	56,439,714
**Total Equity	30,659,567	15,477,286	46,343,736	27,784,310	23,788,652	144,053,550

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not b

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.