

Family Care
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2021

	Inclusa	LCI	MCW	CCI	Total
Revenues					
Capitation	298,418,638	148,455,835	305,054,475	244,254,088	996,183,036
Interest Income- Operating Acct	92,056	0	10,471	0	102,527
Other Retro Adjustments, DHS	3,046,154	1,948,358	3,972,955	(3,680,874)	5,286,593
Other Income	5,624	65,720	463,778	0	535,122
Total Service Revenue	301,562,472	150,469,913	309,501,679	240,573,214	1,002,107,278

Expenses					
Member Service Expenses	272,311,401	145,724,690	281,659,165	219,133,897	918,829,153
Cost Share	(7,548,094)	(4,517,005)	(10,104,633)	(7,774,057)	(29,943,789)
Room & Board	(23,815,547)	(13,634,424)	(26,769,024)	(22,620,065)	(86,839,060)
Other Third Party	(2,892)	(40,338)	0	0	(43,230)
Net Member Services Expenses	240,944,868	127,532,923	244,785,508	188,739,775	802,003,074

Net Care Management Expenses	38,330,792	17,977,883	31,438,320	24,555,065	112,302,060
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Administrative Expenses	12,048,841	5,026,651	9,765,599	5,304,519	32,145,610
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Total Operating Expenses, CY	291,324,501	150,537,457	285,989,427	218,599,359	946,450,744
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Income (Loss) from Operations, CY	10,237,971	(67,544)	23,512,252	21,973,855	55,656,534
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(6,787,748)	(894,642)	(10,344,240)	(2,710,298)	(20,736,928)
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Net Income/ (Loss)	17,025,719	827,098	33,856,492	24,684,153	76,393,462
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Member Months by FC Target Group

Developmentally Disabled (DD)	50.0%	48.8%	40.7%	45.2%	45.8%
Physically Disabled (PD)	16.8%	14.9%	17.8%	20.6%	17.7%
Frail Elder (FE)	33.2%	36.3%	41.5%	34.2%	36.5%
Total Member Months	91,578	45,288	95,137	71,550	303,553

Key Ratios (as % of Revenue)

Member Service Expense, Net	79.9%	84.8%	79.1%	78.5%	80.0%
Care Management Service Expense	12.7%	11.9%	10.2%	10.2%	11.2%
Total Member Service Expense	92.6%	96.7%	89.3%	88.7%	91.2%
Administrative Expense	4.0%	3.3%	3.2%	2.2%	3.2%
Total Operating Expense	96.6%	100.0%	92.5%	90.9%	94.4%
Income (Loss) from Operations, CY	3.4%	0.0%	7.5%	9.1%	5.6%
Net Income/(Loss)	5.6%	0.5%	10.9%	10.3%	7.6%

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Summary PMPM Presentation					
Revenues					
Capitation	3,258.63	3,278.05	3,206.48	3,413.75	3,281.74
Interest Income- Operating Acct	1.01	0.00	0.11	0.00	0.34
Other Retro Adjustments, DHS	33.26	43.02	41.76	(51.44)	17.42
Other Income	0.06	1.45	4.87	0.00	1.76
Total Revenues	3,292.96	3,322.52	3,253.22	3,362.31	3,301.26
Expenses					
Total Member Service Expenses	2,973.54	3,217.74	2,960.56	3,062.67	3,026.92
Cost Share	(82.42)	(99.74)	(106.21)	(108.65)	(98.64)
Room & Board	(260.06)	(301.06)	(281.37)	(316.14)	(286.08)
Other Third Party	(0.03)	(0.89)	0.00	0.00	(0.14)
Net Member Service Expenses	2,631.03	2,816.05	2,572.98	2,637.88	2,642.06
Net Care Management Expenses	418.56	396.97	330.45	343.19	369.96
Administrative Expenses	131.57	110.99	102.65	74.14	105.90
Total Operating Expenses, CY	3,181.16	3,324.01	3,006.08	3,055.21	3,117.92
Income (Loss) from Operations, CY	111.80	(1.49)	247.14	307.10	183.34
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(74.12)	(19.75)	(108.73)	(37.88)	(68.31)
Net Income/(Loss)	185.92	18.26	355.87	344.98	251.65
Member Months by FC Target Group					
Developmentally Disabled (DD)	50.0%	48.8%	40.7%	45.2%	45.8%
Physically Disabled (PD)	16.8%	14.9%	17.8%	20.6%	17.7%
Frail Elder (FE)	33.2%	36.3%	41.5%	34.2%	36.5%
Total Member Months	91,578	45,288	95,137	71,550	303,553

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	Inclusa	LCI	MCW	CCI	Total
Solvency Protection					
Working Capital					
Current Assets	129,449,302	50,099,373	160,481,276	111,581,337	451,611,288
Current Liabilities	54,916,793	30,410,112	60,843,118	60,900,259	207,070,282
Working Capital (Curr Assets- Curr Liab)	74,532,509	19,689,261	99,638,158	50,681,078	244,541,006
Working Capital Requirement	17,763,078	9,354,321	18,559,462	14,554,878	60,231,739
Excess/(shortage)	56,769,431	10,334,940	81,078,696	36,126,200	184,309,267
Restricted Reserve					
Current Restricted Reserve	6,978,077	4,125,080	7,202,112	5,926,558	24,231,827
Restricted Reserve Requirement	6,921,026	4,118,107	7,186,487	5,851,626	24,077,246
Excess/(shortage)	57,051	6,973	15,625	74,932	154,581
Solvency Fund					
Current Solvency Fund	3,693,253	1,924,460	3,913,231	3,004,000	12,534,944
Solvency Fund Requirement	3,693,253	1,924,460	3,913,231	2,893,460	12,424,404
Excess/(shortage)	0	0	0	110,540	110,540
*Restricted Equity - Solvency Protection	28,377,357	15,396,888	29,659,180	23,299,964	96,733,389
Other Equity	69,821,134	12,801,604	95,266,497	75,645,017	253,534,252
**Total Equity	98,198,491	28,198,492	124,925,677	98,944,981	350,267,641

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.