

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending June 30, 2022**

	Inclusa	LCI	MCW	CCI	Total
<b>Revenues</b>					
Capitation	357,437,386	168,436,069	348,374,921	300,056,537	1,174,304,913
Interest Income- Operating Acct	188,411	370	3,287	0	192,068
Other Retro Adjustments, DHS	(4,669,912)	509,810	(5,408,738)	(5,028,075)	(14,596,915)
Other Income	4,649	4,758	25,429	0	34,836
<b>Total Service Revenue</b>	<b>352,960,534</b>	<b>168,951,007</b>	<b>342,994,899</b>	<b>295,028,462</b>	<b>1,159,934,902</b>

<b>Expenses</b>					
Member Service Expenses	321,942,197	150,431,352	314,102,001	272,838,625	1,059,314,175
Cost Share	(9,465,149)	(4,689,607)	(10,302,460)	(8,962,695)	(33,419,911)
Room & Board	(25,924,161)	(13,334,413)	(27,225,632)	(25,723,596)	(92,207,802)
Other Third Party	(1,857)	(852)	0	0	(2,709)
<b>Net Member Services Expenses</b>	<b>286,551,030</b>	<b>132,406,480</b>	<b>276,573,909</b>	<b>238,152,334</b>	<b>933,683,753</b>

Net Care Management Expenses	42,262,488	19,188,792	33,219,915	26,807,753	121,478,948
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Administrative Expenses	13,336,966	5,774,825	11,306,585	5,454,340	35,872,716
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<b>Total Operating Expenses, CY</b>	<b>342,150,484</b>	<b>157,370,097</b>	<b>321,100,409</b>	<b>270,414,427</b>	<b>1,091,035,417</b>
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<b>Income (Loss) from Operations, CY</b>	<b>10,810,050</b>	<b>11,580,910</b>	<b>21,894,490</b>	<b>24,614,035</b>	<b>68,899,485</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(3,432,604)	(587,074)	(4,314,324)	3,932,719	(4,401,283)
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<b>Net Income/ (Loss)</b>	<b>14,242,654</b>	<b>12,167,984</b>	<b>26,208,814</b>	<b>20,681,316</b>	<b>73,300,768</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	49.1%	49.4%	41.5%	44.1%	45.6%
Physically Disabled (PD)	17.4%	15.4%	18.2%	20.1%	18.0%
Frail Elder (FE)	33.5%	35.2%	40.3%	35.8%	36.4%
<b>Total Member Months</b>	<b>97,199</b>	<b>44,238</b>	<b>92,318</b>	<b>76,833</b>	<b>310,588</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	81.2%	78.4%	80.6%	80.7%	80.5%
Care Management Service Expense	12.0%	11.4%	9.7%	9.1%	10.5%
<b>Total Member Service Expense</b>	<b>93.2%</b>	<b>89.8%</b>	<b>90.3%</b>	<b>89.8%</b>	<b>91.0%</b>
Administrative Expense	3.8%	3.4%	3.3%	1.8%	3.1%
Total Operating Expense	97.0%	93.2%	93.6%	91.6%	94.1%
<b>Income (Loss) from Operations, CY</b>	<b>3.0%</b>	<b>6.8%</b>	<b>6.4%</b>	<b>8.4%</b>	<b>5.9%</b>
Net Income/(Loss)	4.0%	7.2%	7.6%	7.0%	6.3%



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	Inclusa	LCI	MCW	CCI	Total
<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation	3,677.38	3,807.50	3,773.64	3,905.31	3,780.91
Interest Income- Operating Acct	1.94	0.01	0.04	0.00	0.62
Other Retro Adjustments, DHS	(48.04)	11.52	(58.59)	(65.44)	(47.00)
Other Income	0.05	0.11	0.28	0.00	0.11
<b>Total Revenues</b>	<b>3,631.33</b>	<b>3,819.14</b>	<b>3,715.37</b>	<b>3,839.87</b>	<b>3,734.64</b>
<b>Expenses</b>					
Total Member Service Expenses	3,312.20	3,400.50	3,402.39	3,551.06	3,410.67
Cost Share	(97.38)	(106.01)	(111.60)	(116.65)	(107.60)
Room & Board	(266.71)	(301.42)	(294.91)	(334.80)	(296.88)
Other Third Party	(0.02)	(0.02)	0.00	0.00	(0.01)
<b>Net Member Service Expenses</b>	<b>2,948.09</b>	<b>2,993.05</b>	<b>2,995.88</b>	<b>3,099.61</b>	<b>3,006.18</b>
Net Care Management Expenses	434.80	433.76	359.84	348.91	391.13
Administrative Expenses	137.21	130.54	122.47	70.99	115.50
<b>Total Operating Expenses, CY</b>	<b>3,520.10</b>	<b>3,557.35</b>	<b>3,478.19</b>	<b>3,519.51</b>	<b>3,512.81</b>
<b>Income (Loss) from Operations, CY</b>	<b>111.23</b>	<b>261.79</b>	<b>237.18</b>	<b>320.36</b>	<b>221.83</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	(35.32)	(13.27)	(46.73)	51.19	(14.17)
<b>Net Income/(Loss)</b>	<b>146.55</b>	<b>275.06</b>	<b>283.91</b>	<b>269.17</b>	<b>236.00</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.1%	49.4%	41.5%	44.1%	45.6%
Physically Disabled (PD)	17.4%	15.4%	18.2%	20.1%	18.0%
Frail Elder (FE)	33.5%	35.2%	40.3%	35.8%	36.4%
<b>Total Member Months</b>	<b>97,199</b>	<b>44,238</b>	<b>92,318</b>	<b>76,833</b>	<b>310,588</b>

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	Inclusa	LCI	MCW	CCI	Total
<b>Solvency Protection Working Capital</b>					
Current Assets	150,007,393	74,439,347	209,514,491	147,193,491	581,154,722
Current Liabilities	63,360,877	34,942,444	82,092,951	73,386,743	253,783,015
Working Capital (Curr Assets- Curr Liab)	86,646,516	39,496,903	127,421,540	73,806,748	327,371,707
Working Capital Requirement	20,733,255	10,410,437	21,553,134	17,787,002	70,483,828
Excess/(shortage)	65,913,261	29,086,466	105,868,406	56,019,746	256,887,879
<b>Restricted Reserve</b>					
Current Restricted Reserve	8,148,895	4,472,366	8,205,955	6,912,587	27,739,803
Restricted Reserve Requirement	7,911,085	4,470,146	8,184,378	6,929,001	27,494,610
Excess/(shortage)	237,810	2,220	21,577	(16,414)	245,193
<b>Solvency Fund</b>					
Current Solvency Fund	3,757,642	1,828,020	3,815,000	3,059,000	12,459,662
Solvency Fund Requirement	3,757,642	1,828,020	3,814,337	3,044,980	12,444,979
Excess/(shortage)	0	0	663	14,020	14,683
*Restricted Equity - Solvency Protection	32,401,982	16,708,603	33,551,849	27,760,983	110,423,417
Other Equity	87,156,392	32,307,703	120,474,689	112,424,248	352,363,032
**Total Equity	119,558,374	49,016,306	154,026,538	140,185,231	462,786,449

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*