

**Family Care**  
**MCO Financial Statement Summaries**  
**YTD for Period Ending September 30, 2022**

	Inclusa	LCI	MCW	CCI	Total
<b>Revenues</b>					
Capitation	543,519,707	252,133,357	522,826,529	454,444,047	1,772,923,640
Interest Income- Operating Acct	602,528	149,012	6,678	0	758,218
Other Retro Adjustments, DHS	(2,950,565)	(3,590,033)	(8,074,501)	(11,335,573)	(25,950,672)
Other Income	6,842	23,485	30,294	0	60,621
<b>Total Service Revenue</b>	<b>541,178,512</b>	<b>248,715,821</b>	<b>514,789,000</b>	<b>443,108,474</b>	<b>1,747,791,807</b>

<b>Expenses</b>					
Member Service Expenses	499,182,195	228,835,465	481,732,664	414,482,330	1,624,232,654
Cost Share	(14,464,965)	(6,921,150)	(15,511,317)	(13,841,005)	(50,738,437)
Room & Board	(39,160,716)	(19,758,252)	(40,970,401)	(39,026,071)	(138,915,440)
Other Third Party	(3,809)	(34,707)	0	0	(38,516)
<b>Net Member Services Expenses</b>	<b>445,552,705</b>	<b>202,121,356</b>	<b>425,250,946</b>	<b>361,615,254</b>	<b>1,434,540,261</b>

<b>Net Care Management Expenses</b>	<b>64,883,604</b>	<b>28,959,985</b>	<b>50,768,520</b>	<b>41,558,944</b>	<b>186,171,053</b>
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<b>Administrative Expenses</b>	<b>20,491,457</b>	<b>8,686,067</b>	<b>16,835,650</b>	<b>8,183,772</b>	<b>54,196,946</b>
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<b>Total Operating Expenses, CY</b>	<b>530,927,766</b>	<b>239,767,408</b>	<b>492,855,116</b>	<b>411,357,970</b>	<b>1,674,908,260</b>
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<b>Income (Loss) from Operations, CY</b>	<b>10,250,746</b>	<b>8,948,413</b>	<b>21,933,884</b>	<b>31,750,504</b>	<b>72,883,547</b>
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**Other (Revenue)/Expense, Ordinary**

Total Other (Revenue)/Expense	(3,352,797)	(973,990)	(14,117,434)	5,419,746	(13,024,475)
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<b>Net Income/ (Loss)</b>	<b>13,603,543</b>	<b>9,922,403</b>	<b>36,051,318</b>	<b>26,330,758</b>	<b>85,908,022</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	49.0%	49.5%	41.5%	43.9%	45.6%
Physically Disabled (PD)	17.3%	15.3%	18.3%	20.0%	18.0%
Frail Elder (FE)	33.7%	35.2%	40.2%	36.1%	36.4%
<b>Total Member Months</b>	<b>147,283</b>	<b>66,145</b>	<b>138,499</b>	<b>116,423</b>	<b>468,350</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	82.3%	81.3%	82.6%	81.6%	82.1%
Care Management Service Expense	12.0%	11.6%	9.9%	9.4%	10.7%
<b>Total Member Service Expense</b>	<b>94.3%</b>	<b>92.9%</b>	<b>92.5%</b>	<b>91.0%</b>	<b>92.8%</b>
Administrative Expense	3.8%	3.5%	3.3%	1.8%	3.1%
Total Operating Expense	98.1%	96.4%	95.8%	92.8%	95.9%
<b>Income (Loss) from Operations, CY</b>	<b>1.9%</b>	<b>3.6%</b>	<b>4.2%</b>	<b>7.2%</b>	<b>4.1%</b>
Net Income/(Loss)	2.5%	4.0%	7.0%	5.9%	4.9%

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	Inclusa	LCI	MCW	CCI	Total
<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation	3,690.31	3,811.83	3,774.94	3,903.39	3,785.46
Interest Income- Operating Acct	4.09	2.25	0.05	0.00	1.62
Other Retro Adjustments, DHS	(20.03)	(54.28)	(58.30)	(97.37)	(55.41)
Other Income	0.05	0.36	0.22	0.00	0.13
<b>Total Revenues</b>	<b>3,674.42</b>	<b>3,760.16</b>	<b>3,716.91</b>	<b>3,806.02</b>	<b>3,731.80</b>
<b>Expenses</b>					
Total Member Service Expenses	3,389.27	3,459.60	3,478.23	3,560.14	3,467.99
Cost Share	(98.21)	(104.64)	(112.00)	(118.89)	(108.33)
Room & Board	(265.89)	(298.71)	(295.82)	(335.21)	(296.61)
Other Third Party	(0.03)	(0.52)	0.00	0.00	(0.08)
<b>Net Member Service Expenses</b>	<b>3,025.14</b>	<b>3,055.73</b>	<b>3,070.41</b>	<b>3,106.04</b>	<b>3,062.97</b>
Net Care Management Expenses	440.54	437.83	366.56	356.97	397.50
Administrative Expenses	139.13	131.32	121.56	70.29	115.72
<b>Total Operating Expenses, CY</b>	<b>3,604.81</b>	<b>3,624.88</b>	<b>3,558.53</b>	<b>3,533.30</b>	<b>3,576.19</b>
<b>Income (Loss) from Operations, CY</b>	<b>69.61</b>	<b>135.28</b>	<b>158.38</b>	<b>272.72</b>	<b>155.61</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	(22.76)	(14.73)	(101.93)	46.55	(27.81)
<b>Net Income/(Loss)</b>	<b>92.37</b>	<b>150.01</b>	<b>260.31</b>	<b>226.17</b>	<b>183.42</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	49.0%	49.5%	41.5%	43.9%	45.6%
Physically Disabled (PD)	17.3%	15.3%	18.3%	20.0%	18.0%
Frail Elder (FE)	33.7%	35.2%	40.2%	36.1%	36.4%
<b>Total Member Months</b>	<b>147,283</b>	<b>66,145</b>	<b>138,499</b>	<b>116,423</b>	<b>468,350</b>

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	Inclusa	LCI	MCW	CCI	Total
<b>Solvency Protection</b>					
<b>Working Capital</b>					
Current Assets	168,429,920	63,138,755	223,880,527	141,418,793	596,867,995
Current Liabilities	86,542,490	34,577,449	86,716,092	80,333,827	288,169,858
Working Capital (Curr Assets- Curr Liab)	81,887,430	28,561,306	137,164,435	61,084,966	308,698,137
Working Capital Requirement	20,733,255	10,410,437	21,553,134	17,787,002	70,483,828
Excess/(shortage)	61,154,175	18,150,869	115,611,301	43,297,964	238,214,309
<b>Restricted Reserve</b>					
Current Restricted Reserve	8,340,154	4,479,716	8,213,370	7,158,770	28,192,010
Restricted Reserve Requirement	7,911,085	4,470,146	8,184,378	6,929,001	27,494,610
Excess/(shortage)	429,069	9,570	28,992	229,769	697,400
<b>Solvency Fund</b>					
Current Solvency Fund	3,757,642	1,828,020	3,815,000	3,059,000	12,459,662
Solvency Fund Requirement	3,757,642	1,828,020	3,814,337	3,044,980	12,444,979
Excess/(shortage)	0	0	663	14,020	14,683
*Restricted Equity - Solvency Protection	32,401,982	16,708,603	33,551,849	27,760,983	110,423,417
Other Equity	86,477,775	30,086,186	130,342,191	118,430,144	365,336,296
**Total Equity	118,879,757	46,794,789	163,894,040	146,191,127	475,759,713

\*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

\*\*Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*