

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending March 31, 2019**

	<u>Care WI- CWHP</u>	<u>CCHP - FCP</u>	<u>CCHP - PACE</u>	<u>iCare</u>	<u>Total</u>
Revenues					
Capitation-MA	19,553,114	8,002,302	5,705,358	11,053,413	44,314,187
Capitation- MC	9,903,655	3,562,403	4,204,100	5,069,893	22,740,051
Interest Income-Operating Acct	174,060	-	-	102,028	276,088
Other Retro Adjustments, DHS	92,728	163,205	17,904	55,379	329,216
Other Income	-	-	-	-	-
Total Revenues	29,723,557	11,727,910	9,927,362	16,280,713	67,659,542

Expenses					
Total Acute & Primary Services	9,764,043	3,568,258	2,421,786	7,535,729	23,289,816
Total LTC-Family Care Expenses	18,966,895	7,652,829	5,903,486	9,651,636	42,174,846
Cost Share	(806,214)	(274,594)	(133,949)	(167,493)	(1,382,250)
Room & Board	(1,471,297)	(608,720)	(255,042)	(389,983)	(2,725,042)
Other Third Party	-	-	(11,837)	-	(11,837)
Net Member Services Expenses	26,453,427	10,337,773	7,924,444	16,629,889	61,345,533

Net Care Management Expenses	2,977,285	1,019,078	1,378,673	1,188,967	6,564,003
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Administrative Expenses	1,751,064	580,383	516,738	849,038	3,697,223
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Total Operating Expenses	31,181,776	11,937,234	9,819,855	18,667,894	71,606,759
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Income (Loss) from Operations, CY	(1,458,219)	(209,324)	107,507	(2,387,181)	(3,947,217)
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(1,692,219)	(62,219)	(65,064)	(2,167,311)	(3,986,813)
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Net Income/ (Loss)	234,000	(147,105)	172,571	(219,870)	39,596
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Member Months by FC Target Group

Developmentally Disabled (DD)	20.1%	40.9%	12.5%	21.3%	22.4%
Physically Disabled (PD)	29.7%	27.8%	7.2%	47.0%	30.7%
Frail Elder (FE)	50.2%	31.3%	80.2%	31.7%	46.9%
Total Member Months	5,751	1,844	1,715	3,105	12,415

Key Ratios (as % of Revenue)

Member Service Expense, Net	89.0%	88.1%	79.8%	102.1%	90.7%
Care Management Service Expense	10.0%	8.7%	13.9%	7.3%	9.7%
Total Member Service Expense	99.0%	96.8%	93.7%	109.4%	100.4%
Administrative Expense	5.9%	5.0%	5.2%	5.3%	5.4%
Total Operating Expense	104.9%	101.8%	98.9%	114.7%	105.8%
Income (Loss) from Operations, CY	-4.9%	-1.8%	1.1%	-14.7%	-5.8%
Net Income/ (Loss)	0.8%	-1.3%	1.7%	-1.4%	0.1%

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Summary PMPM Presentation					
Revenues					
Capitation-MA	3,399.74	4,339.64	3,326.74	3,560.05	3,569.35
Capitation- MC	1,721.97	1,931.89	2,451.37	1,632.89	1,831.63
Interest Income-Operating Acct	30.26	-	-	32.86	22.24
Other Retro Adjustments, DHS	16.12	88.51	10.44	17.84	26.52
Other Income	-	-	-	-	-
Total Revenues	5,168.09	6,360.04	5,788.55	5,243.64	5,449.74
Expenses					
Total Acute & Primary Services	1,697.69	1,935.06	1,412.12	2,427.08	1,875.91
Total LTC-Family Care Expenses	3,297.81	4,150.12	3,442.27	3,108.57	3,397.03
Cost Share	(140.18)	(148.91)	(78.11)	(53.95)	(111.34)
Room & Board	(255.82)	(330.11)	(148.71)	(125.60)	(219.49)
Other Third Party	-	-	(6.90)	-	(0.95)
Net Member Services Expenses	4,599.50	5,606.16	4,620.67	5,356.10	4,941.16
Net Care Management Expenses	517.67	552.65	803.89	382.94	528.71
Administrative Expenses	304.46	314.74	301.31	273.46	297.80
Total Operating Expenses, CY	5,421.63	6,473.55	5,725.87	6,012.50	5,767.67
Income (Loss) from Operations, CY	(253.54)	(113.51)	62.68	(768.86)	(317.93)
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(294.23)	(33.74)	(37.94)	(698.04)	(321.12)
Net Income/ (Loss)	40.69	(79.77)	100.62	(70.82)	3.19
Member Months by FC Target Group					
Developmentally Disabled (DD)	20.1%	40.9%	12.6%	21.3%	22.4%
Physically Disabled (PD)	29.7%	27.8%	7.2%	47.0%	30.7%
Frail Elder (FE)	50.2%	31.3%	80.2%	31.7%	46.9%
Total Member Months	5,751	1,844	1,715	3,105	12,415
*Equity	37,968,052			37,743,978	90,315,800

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.