

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2018**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	34,232,038	28,152,977	18,185,780	80,570,795
Capitation- MC	20,137,734	14,779,959	9,462,689	44,380,382
Interest Income-Operating Acct	66,695	-	100,844	167,539
Other Retro Adjustments, DHS	594,810	70,003	45,728	710,541
Other Income	-	-	104,431	104,431
Total Revenues	55,031,277	43,002,939	27,899,472	125,933,688

Expenses				
Total Acute & Primary Services	17,515,419	11,148,974	12,889,201	41,553,594
Total LTC-Family Care Expenses	29,469,373	26,587,168	15,541,403	71,597,944
Cost Share	(1,177,731)	(843,285)	(250,227)	(2,271,243)
Room & Board	(2,231,220)	(1,742,832)	(619,598)	(4,593,650)
Other Third Party	-	-	-	-
Net Member Services Expenses	43,575,841	35,150,025	27,560,779	106,286,645

Net Care Management Expenses	5,885,036	4,468,494	2,161,912	12,515,442
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Administrative Expenses	4,318,156	2,152,422	1,699,651	8,170,229
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Total Operating Expenses	53,779,033	41,770,941	31,422,342	126,972,316
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Income (Loss) from Operations, CY	1,252,244	1,231,998	(3,522,870)	(1,038,628)
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(187,177)	(132,230)	(2,523,689)	(2,843,096)
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Net Income/ (Loss)	1,439,421	1,364,228	(999,181)	1,804,468
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Member Months by FC Target Group

Developmentally Disabled (DD)	19.2%	25.6%	14.1%	20.0%
Physically Disabled (PD)	32.0%	17.5%	71.4%	36.7%
Frail Elder (FE)	48.8%	56.9%	14.5%	43.3%
Total Member Months	10,334	7,269	5,442	23,045

Key Ratios (as % of Revenue)

Member Service Expense, Net	79.2%	81.7%	98.8%	84.4%
Care Management Service Expense	10.7%	10.4%	7.7%	9.9%
Total Member Service Expense	89.9%	92.1%	106.5%	94.3%
Administrative Expense	7.8%	5.0%	6.1%	6.5%
Total Operating Expense	97.7%	97.1%	112.6%	100.8%
Income (Loss) from Operations, CY	2.3%	2.9%	-12.6%	-0.8%
Net Income/ (Loss)	2.6%	3.2%	-3.6%	1.4%

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	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,312.44	3,873.02	3,341.75	3,496.18
Capitation- MC	1,948.61	2,033.29	1,738.83	1,925.78
Interest Income-Operating Acct	6.45	-	18.53	7.27
Other Retro Adjustments, DHS	57.56	9.63	8.40	30.83
Other Income	-	-	19.19	4.53
Total Revenues	5,325.06	5,915.94	5,126.70	5,464.59
Expenses				
Total Acute & Primary Services	1,694.87	1,533.77	2,368.47	1,803.12
Total LTC-Family Care Expenses	2,851.58	3,657.61	2,855.83	3,106.82
Cost Share	(113.96)	(116.01)	(45.98)	(98.56)
Room & Board	(215.90)	(239.76)	(113.85)	(199.33)
Other Third Party	-	-	-	-
Net Member Services Expenses	4,216.59	4,835.61	5,064.47	4,612.05
Net Care Management Expenses	569.46	614.73	397.26	543.08
Administrative Expenses	417.84	296.11	312.32	354.53
Total Operating Expenses, CY	5,203.89	5,746.45	5,774.05	5,509.66
Income (Loss) from Operations, CY	121.17	169.49	(647.35)	(45.07)
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(18.11)	(18.19)	(463.74)	(123.37)
Net Income/ (Loss)	139.28	187.68	(183.61)	78.30
Member Months by FC Target Group				
Developmentally Disabled (DD)	19.2%	25.6%	14.1%	20.0%
Physically Disabled (PD)	32.0%	17.5%	71.4%	36.7%
Frail Elder (FE)	48.8%	56.9%	14.5%	43.3%
Total Member Months	10,334	7,269	5,442	23,045
*Equity	38,058,438	14,500,334	36,425,183	88,983,955

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.