

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending September 30, 2020**

	MCWHP	CCHP - FCP	CCHP - PACE	iCare	Total
<b>Revenues</b>					
Capitation-MA	58,445,771	27,856,722	19,362,695	38,578,179	144,243,367
Capitation- MC	36,884,353	12,679,194	14,058,446	17,870,314	81,492,306
Interest Income-Operating Acct	165,941	-	-	233,957	399,898
Other Retro Adjustments, DHS	226,374	248,101	-	48,345	522,820
Other Income	5,000	-	-	192,349	197,349
<b>Total Revenues</b>	<b>95,727,439</b>	<b>40,784,017</b>	<b>33,421,141</b>	<b>56,923,144</b>	<b>226,855,741</b>
<b>Expenses</b>					
Total Acute & Primary Services	24,976,653	11,595,978	7,455,185	18,289,777	62,317,592
Total LTC-Family Care Expenses	55,246,154	24,705,865	18,671,650	25,584,274	124,207,943
Cost Share	(2,276,121)	(795,442)	(462,678)	(392,530)	(3,926,771)
Room & Board	(5,064,862)	(2,019,187)	(836,427)	(810,848)	(8,731,324)
Other Third Party	-	-	(40,645)	-	(40,645)
<b>Net Member Services Expenses</b>	<b>72,881,823</b>	<b>33,487,214</b>	<b>24,787,085</b>	<b>42,670,673</b>	<b>173,826,795</b>
Net Care Management Expenses	8,779,084	3,311,519	4,093,471	4,901,479	21,085,553
Administrative Expenses	4,621,127	2,304,922	1,756,130	3,052,488	11,734,667
<b>Total Operating Expenses</b>	<b>86,282,034</b>	<b>39,103,655</b>	<b>30,636,686</b>	<b>50,624,640</b>	<b>206,647,015</b>
<b>Income (Loss) from Operations, CY</b>	<b>9,445,405</b>	<b>1,680,362</b>	<b>2,784,455</b>	<b>6,298,504</b>	<b>20,208,726</b>
<b>Other (Revenue)/Expense, Operating</b>					
Total Other (Revenue)/Expense	(3,198,494)	(122,091)	134,935	(2,392,930)	(5,578,579)
<b>Net Income/ (Loss)</b>	<b>12,643,899</b>	<b>1,802,453</b>	<b>2,649,520</b>	<b>8,691,434</b>	<b>25,787,304</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	19.3%	36.6%	11.3%	24.8%	22.5%
Physically Disabled (PD)	28.3%	31.7%	8.6%	44.6%	30.6%
Frail Elder (FE)	52.4%	31.7%	80.1%	30.6%	46.9%
<b>Total Member Months</b>	<b>16,970</b>	<b>6,199</b>	<b>4,992</b>	<b>10,221</b>	<b>38,382</b>
<b>Key Ratios (as % of Revenue)</b>					
Member Service Expense, Net	76.1%	82.1%	74.2%	75.0%	76.6%
Care Management Service Expense	9.2%	8.1%	12.2%	8.6%	9.3%
Total Member Service Expense	85.3%	90.2%	86.4%	83.6%	85.9%
Administrative Expense	4.8%	5.7%	5.3%	5.4%	5.2%
Total Operating Expense	90.1%	95.9%	91.7%	89.0%	91.1%
Income (Loss) from Operations, CY	9.9%	4.1%	8.3%	11.0%	8.9%
<b>Net Income/ (Loss)</b>	<b>13.2%</b>	<b>4.4%</b>	<b>7.9%</b>	<b>15.3%</b>	<b>11.4%</b>

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending September 30, 2020**

	MCWHP	CCHP - FCP	CCHP - PACE	iCare	Total
<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation-MA	3,444.06	4,493.74	3,878.74	3,774.39	3,758.07
Capitation- MC	2,173.50	2,045.36	2,816.20	1,748.38	2,123.18
Interest Income-Operating Acct	9.78	-	-	22.89	10.42
Other Retro Adjustments, DHS	13.34	40.02	-	4.73	13.62
Other Income	0.29	-	-	18.82	5.14
<b>Total Revenues</b>	<b>5,640.97</b>	<b>6,579.12</b>	<b>6,694.94</b>	<b>5,569.21</b>	<b>5,910.43</b>
<b>Expenses</b>					
Total Acute & Primary Services	1,471.81	1,870.62	1,493.43	1,789.42	1,623.60
Total LTC-Family Care Expenses	3,255.51	3,985.46	3,740.31	2,503.10	3,236.08
Cost Share	(134.13)	(128.32)	(92.68)	(38.40)	(102.31)
Room & Board	(298.46)	(325.73)	(167.55)	(79.33)	(227.48)
Other Third Party	-	-	(8.14)	-	(1.06)
<b>Net Member Services Expenses</b>	<b>4,294.73</b>	<b>5,402.03</b>	<b>4,965.37</b>	<b>4,174.79</b>	<b>4,528.83</b>
Net Care Management Expenses	517.33	534.20	820.01	479.55	549.36
Administrative Expenses	272.31	371.82	351.79	298.65	305.73
Total Operating Expenses, CY	5,084.37	6,308.05	6,137.17	4,952.99	5,383.92
<b>Income (Loss) from Operations, CY</b>	<b>556.60</b>	<b>271.07</b>	<b>557.77</b>	<b>616.22</b>	<b>526.51</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	(188.48)	(19.70)	27.03	(234.12)	(145.34)
<b>Net Income/ (Loss)</b>	<b>745.08</b>	<b>290.77</b>	<b>530.74</b>	<b>850.34</b>	<b>671.85</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	19.3%	36.6%	11.3%	24.8%	22.5%
Physically Disabled (PD)	28.3%	31.7%	8.6%	44.6%	30.6%
Frail Elder (FE)	52.4%	31.7%	80.1%	30.6%	46.9%
<b>Total Member Months</b>	<b>16,970</b>	<b>6,199</b>	<b>4,992</b>	<b>10,221</b>	<b>38,382</b>
*Equity	55,370,807	19,425,358	65,384,124	140,180,289	

\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*