

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2021**

	MCW- HP	CCHP - FCP	CCHP - PACE	iCare	Total
Revenues					
Capitation-MA	53,746,852	29,265,278	16,635,208	43,558,507	143,205,845
Capitation- MC	28,750,025	12,168,622	13,311,094	17,288,847	71,518,588
Interest Income-Operating Acct	54,891	-	-	241,144	296,035
Other Retro Adjustments, DHS	695,515	600,025	-	328,886	1,624,426
Other Income	-	-	-	-	-
Total Revenues	83,247,283	42,033,925	29,946,302	61,417,384	216,644,894

Expenses					
Total Acute & Primary Services	24,989,890	12,661,899	7,714,331	21,208,979	66,575,099
Total LTC-Family Care Expenses	51,944,849	25,894,269	19,993,573	28,116,608	125,949,299
Cost Share	(1,866,529)	(669,288)	(454,676)	(375,462)	(3,365,955)
Room & Board	(4,644,563)	(2,108,779)	(833,410)	(1,066,981)	(8,653,733)
Other Third Party	-	-	(139,058)	-	(139,058)
Net Member Services Expenses	70,423,647	35,778,101	26,280,760	47,883,144	180,365,652

Net Care Management Expenses	7,912,229	3,679,621	4,081,922	5,269,721	20,943,493
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Administrative Expenses	5,010,521	2,239,235	1,600,495	2,865,737	11,715,988
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Total Operating Expenses	83,346,397	41,696,957	31,963,177	56,018,602	213,025,133
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Income (Loss) from Operations, CY	(99,114)	336,968	(2,016,875)	5,398,782	3,619,761
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(2,944,641)	(1,855,868)	(1,455,914)	177,912	(6,078,511)
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Net Income/ (Loss)	2,845,527	2,192,836	(560,961)	5,220,870	9,698,272
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Member Months by FC Target Group

Developmentally Disabled (DD)	21.0%	36.8%	9.7%	26.5%	23.9%
Physically Disabled (PD)	28.0%	33.1%	8.1%	42.4%	30.9%
Frail Elder (FE)	51.0%	30.1%	82.2%	31.1%	45.2%
Total Member Months	15,554	6,473	4,649	11,701	38,377

Key Ratios (as % of Revenue)

Member Service Expense, Net	84.6%	85.1%	87.8%	78.0%	83.3%
Care Management Service Expense	9.5%	8.8%	13.6%	8.6%	9.6%
Total Member Service Expense	94.1%	93.9%	101.4%	86.5%	92.9%
Administrative Expense	6.0%	5.3%	5.3%	4.7%	5.4%
Total Operating Expense	100.1%	99.2%	106.7%	91.2%	98.3%
Income (Loss) from Operations, CY	-0.1%	0.8%	-6.7%	8.8%	1.7%
Net Income/ (Loss)	3.4%	5.2%	-1.9%	8.5%	4.5%

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	MCW- HP	CCHP - FCP	CCHP - PACE	iCare	Total
Summary PMPM Presentation					
Revenues					
Capitation-MA	3,455.50	4,521.13	3,578.23	3,722.63	3,731.53
Capitation- MC	1,848.40	1,879.90	2,863.22	1,477.55	1,863.57
Interest Income-Operating Acct	3.53	-	-	20.61	7.71
Other Retro Adjustments, DHS	44.72	92.70	-	28.11	42.33
Other Income	-	-	-	-	-
Total Revenues	5,352.15	6,493.73	6,441.45	5,248.90	5,645.14
Expenses					
Total Acute & Primary Services	1,606.65	1,956.11	1,659.35	1,812.58	1,734.76
Total LTC-Family Care Expenses	3,339.65	4,000.35	4,300.62	2,402.92	3,281.88
Cost Share	(120.00)	(103.40)	(97.80)	(32.09)	(87.71)
Room & Board	(298.61)	(325.78)	(179.27)	(91.19)	(225.49)
Other Third Party	-	-	(29.91)	-	(3.62)
Net Member Services Expenses	4,527.69	5,527.28	5,652.99	4,092.22	4,699.82
Net Care Management Expenses	508.69	568.46	878.02	450.37	545.73
Administrative Expenses	322.14	345.93	344.27	244.91	305.29
Total Operating Expenses, CY	5,358.52	6,441.67	6,875.28	4,787.50	5,550.84
Income (Loss) from Operations, CY	(6.37)	52.06	(433.83)	461.40	94.30
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(189.32)	(286.71)	(313.17)	15.20	(158.39)
Net Income/ (Loss)	182.95	338.77	(120.66)	446.20	252.69
Member Months by FC Target Group					
Developmentally Disabled (DD)	21.0%	36.8%	9.7%	26.5%	23.9%
Physically Disabled (PD)	28.0%	33.1%	8.1%	42.4%	30.9%
Frail Elder (FE)	51.0%	30.1%	82.2%	31.1%	45.2%
Total Member Months	15,554	6,473	4,649	11,701	38,377
*Equity	64,768,940	17,287,107	105,012,861	187,068,908	

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.