

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2015**

| | Care WI- CWHP | CCI-CCHP | iCare | Total |
|--------------------------------|--------------------|-------------------|-------------------|--------------------|
| Revenues | | | | |
| Capitation-MA | 58,730,020 | 58,353,742 | 32,523,793 | 149,607,555 |
| Capitation- MC | 41,757,678 | 38,228,337 | 12,221,474 | 92,207,489 |
| Interest Income-Operating Acct | 31,949 | - | 148,871 | 180,820 |
| Other Retro Adjustments, DHS | 484,736 | - | - | 484,736 |
| Other Income | 49,395 | - | 222,302 | 271,697 |
| Total Revenues | 101,053,778 | 96,582,079 | 45,116,440 | 242,752,297 |

| | | | | |
|-------------------------------------|-------------------|-------------------|-------------------|--------------------|
| Expenses | | | | |
| Total Acute & Primary Services | 36,047,402 | 32,804,180 | 26,218,497 | 95,070,079 |
| Total LTC-Family Care Expenses | 50,009,091 | 56,503,930 | 13,806,644 | 120,319,665 |
| Cost Share | (1,644,401) | (1,795,341) | (163,963) | (3,603,705) |
| Room & Board | (2,867,060) | (3,347,492) | (703,053) | (6,917,605) |
| Spend Down & Third Party | (131,384) | (119,432) | - | (250,816) |
| Net Member Services Expenses | 81,413,648 | 84,045,845 | 39,158,125 | 204,617,618 |

| | | | | |
|------------------------------|------------|-----------|-----------|------------|
| Net Care Management Expenses | 10,031,163 | 7,573,197 | 4,114,481 | 21,718,841 |
|------------------------------|------------|-----------|-----------|------------|

| | | | | |
|-------------------------|-----------|-----------|-----------|------------|
| Administrative Expenses | 6,635,943 | 7,195,252 | 2,372,026 | 16,203,221 |
|-------------------------|-----------|-----------|-----------|------------|

| | | | | |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|
| Total Operating Expenses | 98,080,754 | 98,814,294 | 45,644,632 | 242,539,680 |
|---------------------------------|-------------------|-------------------|-------------------|--------------------|

| | | | | |
|------------------------------------------|------------------|--------------------|------------------|----------------|
| Income (Loss) from Operations, CY | 2,973,024 | (2,232,215) | (528,192) | 212,617 |
|------------------------------------------|------------------|--------------------|------------------|----------------|

Other (Revenue)/Expense, Operating

| | | | | |
|-------------------------------|-------------|-------------|-------------|-------------|
| Total Other (Revenue)/Expense | (5,288,784) | (1,416,392) | (1,430,933) | (8,136,109) |
|-------------------------------|-------------|-------------|-------------|-------------|

| | | | | |
|---------------------------|------------------|------------------|----------------|------------------|
| Net Income/ (Loss) | 8,261,808 | (815,823) | 902,741 | 8,348,726 |
|---------------------------|------------------|------------------|----------------|------------------|

Member Months by FC Target Group

| | | | | |
|-------------------------------|---------------|---------------|--------------|---------------|
| Developmentally Disabled (DD) | 12.2% | 13.5% | 19.4% | 14.3% |
| Physically Disabled (PD) | 52.6% | 41.8% | 75.5% | 53.7% |
| Frail Elder (FE) | 35.2% | 44.7% | 5.1% | 32.0% |
| Total Member Months | 17,731 | 16,234 | 9,720 | 43,685 |

Key Ratios (as % of Revenue)

| | | | | |
|-----------------------------------|-------------|--------------|-------------|-------------|
| Member Service Expense, Net | 80.6% | 87.0% | 86.8% | 84.3% |
| Care Management Service Expense | 9.9% | 7.9% | 9.1% | 8.9% |
| Total Member Service Expense | 90.5% | 94.9% | 95.9% | 93.2% |
| Administrative Expense | 6.6% | 7.4% | 5.3% | 6.7% |
| Total Operating Expense | 97.1% | 102.3% | 101.2% | 99.9% |
| Income (Loss) from Operations, CY | 2.9% | -2.3% | -1.2% | 0.1% |
| Net Income/ (Loss) | 8.2% | -0.8% | 2.0% | 3.4% |

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MCO Financial Statement Summaries
YTD for Period Ending December 31, 2015**

| Summary PMPM Presentation | Care WI- CWHP | CCI-CCHP | iCare | Total |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|
| Revenues | | | | |
| Capitation-MA | 3,312.29 | 3,594.54 | 3,346.07 | 3,424.69 |
| Capitation- MC | 2,355.07 | 2,354.83 | 1,257.35 | 2,110.74 |
| Interest Income-Operating Acct | 1.80 | - | 15.32 | 4.14 |
| Other Retro Adjustments, DHS | 27.34 | - | - | 11.10 |
| Other Income | 2.79 | - | 22.87 | 6.22 |
| Total Revenues | 5,699.29 | 5,949.37 | 4,641.61 | 5,556.89 |

| | | | | |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Expenses | | | | |
| Total Acute & Primary Services | 2,033.02 | 2,020.71 | 2,697.38 | 2,176.27 |
| Total LTC-Family Care Expenses | 2,820.45 | 3,480.59 | 1,420.44 | 2,754.26 |
| Cost Share | (92.74) | (110.59) | (16.87) | (82.50) |
| Room & Board | (161.70) | (206.20) | (72.33) | (158.35) |
| Spend Down & Third Party | (7.41) | (7.36) | - | (5.74) |
| Net Member Services Expenses | 4,591.62 | 5,177.15 | 4,028.62 | 4,683.94 |

| | | | | |
|------------------------------|--------|--------|--------|--------|
| Net Care Management Expenses | 565.74 | 466.50 | 423.30 | 497.17 |
|------------------------------|--------|--------|--------|--------|

| | | | | |
|-------------------------|--------|--------|--------|--------|
| Administrative Expenses | 374.26 | 443.22 | 244.04 | 370.91 |
|-------------------------|--------|--------|--------|--------|

| | | | | |
|------------------------------|----------|----------|----------|----------|
| Total Operating Expenses, CY | 5,531.62 | 6,086.87 | 4,695.96 | 5,552.02 |
|------------------------------|----------|----------|----------|----------|

| | | | | |
|------------------------------------------|---------------|-----------------|----------------|-------------|
| Income (Loss) from Operations, CY | 167.67 | (137.50) | (54.35) | 4.87 |
|------------------------------------------|---------------|-----------------|----------------|-------------|

Other (Revenue)/Expense, Ordinary

| | | | | |
|-------------------------------|----------|---------|----------|----------|
| Total Other (Revenue)/Expense | (298.28) | (87.25) | (147.22) | (186.25) |
|-------------------------------|----------|---------|----------|----------|

| | | | | |
|---------------------------|---------------|----------------|--------------|---------------|
| Net Income/ (Loss) | 465.95 | (50.25) | 92.87 | 191.12 |
|---------------------------|---------------|----------------|--------------|---------------|

Member Months by FC Target Group

| | | | | |
|-------------------------------|---------------|---------------|--------------|---------------|
| Developmentally Disabled (DD) | 12.2% | 13.5% | 19.4% | 14.3% |
| Physically Disabled (PD) | 52.6% | 41.8% | 75.5% | 53.7% |
| Frail Elder (FE) | 35.2% | 44.7% | 5.1% | 32.0% |
| Total Member Months | 17,731 | 16,234 | 9,720 | 43,685 |

| | | | | |
|---------|------------|-----------|------------|------------|
| *Equity | 22,174,088 | 9,847,051 | 30,880,625 | 62,901,764 |
|---------|------------|-----------|------------|------------|

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.