

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2018, Audited**

	Care WI- CWHF	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	71,057,914	55,712,872	37,419,470	164,190,256
Capitation- MC	41,194,458	30,604,745	19,201,927	91,001,130
Interest Income-Operating Acct	178,283	-	211,295	389,578
Other Retro Adjustments, DHS	586,967	983,976	60,907	1,631,850
Other Income	7,000	-	209,878	216,878
Total Revenues	113,024,622	87,301,593	57,103,477	257,429,692

Expenses				
Total Acute & Primary Services	36,948,314	24,002,247	25,388,347	86,338,908
Total LTC-Family Care Expenses	67,255,942	54,682,079	33,192,434	155,130,455
Cost Share	(2,557,072)	(1,678,601)	(555,353)	(4,791,026)
Room & Board	(4,966,931)	(3,480,347)	(1,345,512)	(9,792,790)
Other Third Party	-	-	-	-
Net Member Services Expenses	96,680,253	73,525,378	56,679,916	226,885,547
Net Care Management Expenses	11,841,489	8,839,340	4,402,881	25,083,710
Administrative Expenses	8,009,920	4,312,696	3,518,410	15,841,026
Total Operating Expenses	116,531,662	86,677,414	64,601,207	267,810,283
Income (Loss) from Operations, CY	(3,507,040)	624,179	(7,497,730)	(10,380,591)

Other (Revenue)/Expense, Operating				
Total Other (Revenue)/Expense	(3,069,651)	(818,022)	(993,258)	(4,880,931)
Net Income/ (Loss)	(437,389)	1,442,201	(6,504,472)	(5,499,660)

Member Months by FC Target Group				
Developmentally Disabled (DD)	19.8%	25.7%	16.1%	20.7%
Physically Disabled (PD)	30.7%	17.5%	68.9%	35.7%
Frail Elder (FE)	49.5%	56.8%	15.0%	43.6%
Total Member Months	21,489	14,467	11,210	47,166

Key Ratios (as % of Revenue)				
Member Service Expense, Net	85.5%	84.2%	99.3%	88.1%
Care Management Service Expense	10.5%	10.2%	7.7%	9.7%
Total Member Service Expense	96.0%	94.4%	107.0%	97.8%
Administrative Expense	7.1%	4.9%	6.2%	6.2%
Total Operating Expense	103.1%	99.3%	113.2%	104.0%
Income (Loss) from Operations, CY	-3.1%	0.7%	-13.2%	-4.0%
Net Income/ (Loss)	-0.4%	1.7%	-11.4%	-2.1%

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	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,306.66	3,851.03	3,338.10	3,481.11
Capitation- MC	1,916.97	2,115.49	1,712.96	1,929.38
Interest Income-Operating Acct	8.30	-	18.85	8.26
Other Retro Adjustments, DHS	27.31	68.02	5.43	34.60
Other Income	0.33	-	18.72	4.60
Total Revenues	5,259.57	6,034.54	5,094.06	5,457.95
Expenses				
Total Acute & Primary Services	1,719.38	1,659.10	2,264.84	1,830.53
Total LTC-Family Care Expenses	3,129.73	3,779.78	2,961.02	3,289.02
Cost Share	(118.99)	(116.03)	(49.54)	(101.58)
Room & Board	(231.13)	(240.57)	(120.03)	(207.62)
Other Third Party	-	-	-	-
Net Member Services Expenses	4,498.99	5,082.28	5,056.29	4,810.35
Net Care Management Expenses	551.04	611.00	392.77	531.82
Administrative Expenses	372.74	298.11	313.87	335.86
Total Operating Expenses, CY	5,422.77	5,991.39	5,762.93	5,678.03
Income (Loss) from Operations, CY	(163.20)	43.15	(668.87)	(220.08)
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(142.85)	(56.54)	(88.61)	(103.48)
Net Income/ (Loss)	(20.35)	99.69	(580.26)	(116.60)
Member Months by FC Target Group				
Developmentally Disabled (DD)	19.8%	25.7%	16.1%	20.7%
Physically Disabled (PD)	30.7%	17.5%	68.9%	35.7%
Frail Elder (FE)	49.5%	56.8%	15.0%	43.6%
Total Member Months	21,489	14,467	11,210	47,166
*Equity	34,901,491	14,578,305	37,714,756	87,194,552

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.