

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2019, Audited**

	Care WI- CWHP	CCHP - FCP	CCHP - PACE	iCare	Total
Revenues					
Capitation-MA	78,256,595	33,482,350	22,283,656	45,928,365	179,950,966
Capitation- MC	42,190,652	15,354,556	16,464,663	21,099,482	95,109,353
Interest Income-Operating Acct	632,781	-	-	375,875	1,008,656
Other Retro Adjustments, DHS	(86,645)	974,210	0	230,537	1,118,102
Other Income	-	-	-	-	-
Total Revenues	120,993,383	49,811,116	38,748,319	67,634,259	277,187,077

Expenses					
Total Acute & Primary Services	35,891,473	15,375,517	9,543,937	28,879,042	89,689,969
Total LTC-Family Care Expenses	74,898,580	31,855,722	24,390,684	34,485,958	165,630,944
Cost Share	(3,354,409)	(1,218,605)	(561,011)	(646,148)	(5,780,173)
Room & Board	(6,163,934)	(2,548,167)	(1,015,822)	(1,403,800)	(11,131,723)
Other Third Party	3,442	-	(48,025)	-	(44,583)
Net Member Services Expenses	101,275,152	43,464,467	32,309,763	61,315,052	238,364,434

Net Care Management Expenses	12,232,787	4,090,692	5,398,116	5,304,003	27,025,598
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Administrative Expenses	6,794,600	2,425,182	2,031,048	3,523,256	14,774,086
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Total Operating Expenses	120,302,539	49,980,341	39,738,927	70,142,311	280,164,118
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Income (Loss) from Operations, CY	690,844	(169,225)	(990,608)	(2,508,052)	(2,977,041)
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(5,217,373)	(1,043,056)	(511,856)	(4,491,429)	(11,263,714)
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Net Income/ (Loss)	5,908,217	873,831	(478,752)	1,983,377	8,286,673
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Member Months by FC Target Group

Developmentally Disabled (DD)	19.0%	39.7%	12.4%	21.1%	21.8%
Physically Disabled (PD)	29.3%	29.5%	7.7%	47.0%	31.0%
Frail Elder (FE)	51.7%	30.8%	79.9%	31.9%	47.2%
Total Member Months	23,076	7,720	6,695	12,887	50,378

Key Ratios (as % of Revenue)

Member Service Expense, Net	83.7%	87.2%	83.5%	90.7%	86.0%
Care Management Service Expense	10.1%	8.2%	13.9%	7.8%	9.7%
Total Member Service Expense	93.8%	95.4%	97.4%	98.5%	95.7%
Administrative Expense	5.6%	4.9%	5.2%	5.2%	5.4%
Total Operating Expense	99.4%	100.3%	102.6%	103.7%	101.1%
Income (Loss) from Operations, CY	0.6%	-0.3%	-2.6%	-3.7%	-1.1%
Net Income/ (Loss)	4.9%	1.8%	-1.2%	2.9%	3.0%

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	Care WI- CWHP	CCHP - FCP	CCHP - PACE	iCare	Total
Summary PMPM Presentation					
Revenues					
Capitation-MA	3,391.30	4,337.09	3,328.40	3,563.90	3,572.03
Capitation- MC	1,828.36	1,988.93	2,459.25	1,637.26	1,887.92
Interest Income-Operating Acct	27.42	-	-	29.17	20.02
Other Retro Adjustments, DHS	(3.75)	126.19	0.00	17.89	22.19
Other Income	-	-	-	-	-
Total Revenues	5,243.33	6,452.21	5,787.65	5,248.22	5,502.16
Expenses					
Total Acute & Primary Services	1,555.38	1,991.65	1,425.53	2,240.93	1,780.35
Total LTC-Family Care Expenses	3,245.78	4,126.39	3,643.12	2,676.01	3,287.78
Cost Share	(145.37)	(157.85)	(83.80)	(50.14)	(114.74)
Room & Board	(267.12)	(330.07)	(151.73)	(108.93)	(220.97)
Other Third Party	0.15	-	(7.17)	-	(0.88)
Net Member Services Expenses	4,388.82	5,630.12	4,825.95	4,757.87	4,731.54
Net Care Management Expenses	530.12	529.88	806.29	411.57	536.46
Administrative Expenses	294.45	314.14	303.37	273.39	293.27
Total Operating Expenses, CY	5,213.39	6,474.14	5,935.61	5,442.83	5,561.27
Income (Loss) from Operations, CY	29.94	(21.93)	(147.96)	(194.61)	(59.11)
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(226.10)	(135.11)	(76.45)	(348.52)	(223.59)
Net Income/ (Loss)	256.04	113.18	(71.51)	153.91	164.48
Member Months by FC Target Group					
Developmentally Disabled (DD)	19.0%	39.7%	12.4%	21.1%	21.8%
Physically Disabled (PD)	29.3%	29.5%	7.7%	47.0%	31.0%
Frail Elder (FE)	51.7%	30.8%	79.9%	31.9%	47.2%
Total Member Months	23,076	7,720	6,695	12,887	50,378
*Equity	37,310,982	14,973,385	44,929,019	97,213,386	

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

CWHP and iCare results reflect the reversal of a premium deficiency reserve.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.