

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending December 31, 2021 Audited**

	<u>MCW- HP</u>	<u>CCHP - FCP</u>	<u>CCHP - PACE</u>	<u>iCare</u>	<u>Total</u>
<b>Revenues</b>					
Capitation-MA	71,054,259	39,692,497	22,232,239	63,958,971	196,937,966
Capitation- MC	38,194,781	17,068,927	17,968,992	22,794,634	96,027,334
Interest Income-Operating Acct	65,625	-	-	318,658	384,283
Other Retro Adjustments, DHS	(218,125)	862,409	-	(4,593,696)	(3,949,412)
<b>Total Revenues</b>	<b>109,096,540</b>	<b>57,623,833</b>	<b>40,201,231</b>	<b>82,478,567</b>	<b>289,400,171</b>

<b>Expenses</b>					
Total Acute & Primary Services	32,100,013	15,955,322	10,243,187	31,154,728	89,453,250
Total LTC-Family Care Expenses	67,742,532	35,304,038	26,825,250	38,088,261	167,960,081
Cost Share	(2,377,224)	(892,994)	(603,968)	(527,308)	(4,401,494)
Room & Board	(6,079,914)	(2,816,128)	(1,118,451)	(1,448,635)	(11,463,128)
Other Third Party	-	-	(181,550)	-	(181,550)
<b>Net Member Services Expenses</b>	<b>91,385,407</b>	<b>47,550,238</b>	<b>35,164,468</b>	<b>67,267,046</b>	<b>241,367,159</b>
Net Care Management Expenses	10,839,189	4,863,977	5,429,846	7,408,466	28,541,478
Administrative Expenses	6,762,157	2,984,387	2,128,061	3,721,800	15,596,405
<b>Total Operating Expenses</b>	<b>108,986,753</b>	<b>55,398,602</b>	<b>42,722,375</b>	<b>78,397,312</b>	<b>285,505,042</b>
<b>Income (Loss) from Operations, CY</b>	<b>109,787</b>	<b>2,225,231</b>	<b>(2,521,144)</b>	<b>4,081,255</b>	<b>3,895,129</b>
<b>Other (Revenue)/Expense, Operating</b>					
Total Other (Revenue)/Expense	(4,089,384)	(1,834,579)	(1,787,623)	(2,023,279)	(9,734,865)
<b>Net Income/ (Loss)</b>	<b>4,199,171</b>	<b>4,059,810</b>	<b>(733,521)</b>	<b>6,104,534</b>	<b>13,629,994</b>

<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	21.3%	36.4%	9.8%	27.6%	24.4%
Physically Disabled (PD)	27.0%	33.3%	8.1%	42.9%	30.7%
Frail Elder (FE)	51.7%	30.3%	82.1%	29.5%	44.9%
<b>Total Member Months</b>	<b>20,531</b>	<b>8,722</b>	<b>6,211</b>	<b>15,747</b>	<b>51,211</b>

<b>Key Ratios (as % of Revenue)</b>					
Member Service Expense, Net	83.8%	82.5%	87.5%	81.6%	83.4%
Care Management Service Expense	9.9%	8.4%	13.5%	9.0%	9.9%
Total Member Service Expense	93.7%	90.9%	101.0%	90.6%	93.3%
Administrative Expense	6.2%	5.2%	5.3%	4.5%	5.4%
Total Operating Expense	99.9%	96.1%	106.3%	95.1%	98.7%
Income (Loss) from Operations, CY	0.1%	3.9%	-6.3%	4.9%	1.3%
<b>Net Income/ (Loss)</b>	<b>3.8%</b>	<b>7.0%</b>	<b>-1.8%</b>	<b>7.4%</b>	<b>4.7%</b>

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<b>Summary PMPM Presentation</b>					
<b>Revenues</b>					
Capitation-MA	3,460.89	4,550.85	3,579.49	4,061.69	3,845.65
Capitation- MC	1,860.38	1,957.00	2,893.09	1,447.56	1,875.15
Interest Income-Operating Acct	3.20	-	-	20.24	7.50
Other Retro Adjustments, DHS	(10.62)	98.88	-	(291.72)	(77.12)
Other Income	-	-	-	-	-
<b>Total Revenues</b>	<b>5,313.85</b>	<b>6,606.73</b>	<b>6,472.58</b>	<b>5,237.77</b>	<b>5,651.18</b>
<b>Expenses</b>					
Total Acute & Primary Services	1,563.52	1,829.32	1,649.20	1,978.47	1,746.77
Total LTC-Family Care Expenses	3,299.58	4,047.70	4,318.99	2,418.78	3,279.80
Cost Share	(115.79)	(102.38)	(97.24)	(33.49)	(85.95)
Room & Board	(296.14)	(322.88)	(180.08)	(91.99)	(223.84)
Other Third Party	-	-	(29.23)	-	(3.55)
<b>Net Member Services Expenses</b>	<b>4,451.17</b>	<b>5,451.76</b>	<b>5,661.64</b>	<b>4,271.77</b>	<b>4,713.23</b>
Net Care Management Expenses	527.95	557.67	874.23	470.47	557.34
Administrative Expenses	329.37	342.17	342.63	236.35	304.55
Total Operating Expenses, CY	5,308.49	6,351.60	6,878.50	4,978.59	5,575.12
<b>Income (Loss) from Operations, CY</b>	<b>5.36</b>	<b>255.13</b>	<b>(405.92)</b>	<b>259.18</b>	<b>76.06</b>
<b>Other (Revenue)/Expense, Ordinary</b>					
Total Other (Revenue)/Expense	(199.18)	(210.34)	(287.82)	(128.49)	(190.09)
<b>Net Income/ (Loss)</b>	<b>204.54</b>	<b>465.47</b>	<b>(118.10)</b>	<b>387.67</b>	<b>266.15</b>
<b>Member Months by FC Target Group</b>					
Developmentally Disabled (DD)	21.3%	36.4%	9.8%	27.6%	24.4%
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Frail Elder (FE)	51.7%	30.3%	82.1%	29.5%	44.9%
<b>Total Member Months</b>	<b>20,531</b>	<b>8,722</b>	<b>6,211</b>	<b>15,747</b>	<b>51,211</b>
*Equity	68,129,860	18,981,524		103,185,682	190,297,066

\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*